Chief Executive Officer Ryan Harris



#### **Board of Directors**

Jeanne Utterback, President Abe Hathaway, Vice President Tami Humphry, Treasurer Lester Cufaude, Secretary James Ferguson, Director

# Finance Committee Meeting Agenda

December 10, 2025 @ 11am
Mayers Memorial Healthcare District
Burney Annex Boardroom
20647 Commerce Way
Burney, CA 96013

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, Ext 1130 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

#### **Attendees**

Tami Vestal-Humphry, Chair, Board Member
Abe Hathaway, Board Member
Ryan Harris, CEO
Travis Lakey, CFO
Lisa Neal, Board Clerk

1	CALL	MEETING TO ORDER	umphry		Approx. Time Allotted	
2	CALL	FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMI	ENTS OR TO SPEAK TO A	GENDA ITEMS		
3	APPR	OVAL OF MINUTES				
	3.1	Regular Meeting – October 29, 2025		Attachment A	Action Item	2 min.
4	FINAN	NCIAL REVIEWS/BUSINESS				
	4.1	October 2025 Financials & Accounts Payable (AP)/Ac (AR)	ccounts Receivable	Attachment B	Action Item	5 min.
	4.2	Board Quarterly Finance Review			Action Item	5 min.
	4.3	Proofpoint Email Security 3-Yr Renewal Quote	Jessica DeCoito	Attachment C	Discussion/ Action Item	5 min.
5	ADMI	NISTRATIVE REPORT			Information	5 min.
6	OTHE	R INFORMATION/ANNOUNCEMENTS				
7	ADJO	URNMENT: Next Regular Meeting – January 28, 2026				

Posted: December 4, 2025

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills, CA 96028. This document and other Board of Directors documents are available online at <a href="https://www.mayersmemorial.com">www.mayersmemorial.com</a>.

**Chief Executive Officer** Ryan Harris



#### **Board of Directors**

Jeanne Utterback, President Abe Hathaway, Vice President Tami Humphry, Treasurer Lester Cufaude, Director James Ferguson, Director

#### **Board of Directors**

#### **Finance Committee Minutes**

October 29, 2025 @ 11:00 am
Mayers Memorial Healthcare District
Fall River Boardroom
43563 HWY 299 E
Fall River Mills, CA 96028

These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.

1	CALL	<b>MEETING TO ORDER:</b> Tami Humphry called the meeting to order at	11:00 am on the above date.			
		BOARD MEMBERS PRESENT:	STAFF PRES	ENT:		
		Tami Vestal-Humphry, Committee Chair	Ryan Harris	, CEO		
		Abe Hathaway, Vice President	Travis Lakey	ey, CFO		
			Libby Mee, 0	CHRO		
		ABSENT:	Harold Swartz, Radio	logy Manager		
		Lisa Neal, Board Clerk	Danielle Olson, Revenu	•		
			Jessica DeCoito, Direct	or of Operations		
2		FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO S	PEAK TO AGENDA ITEMS – None.		T	
3		OVAL OF MINUTES:				
	3.1 R	egular Meeting – September 17, 2025 – minutes attached. Motion m	oved, seconded, and carried.	Hathaway,	Approved	
				Humphry	by All	
4		NCIAL REVIEWS				
	4.1	August 2025 Financials & Accounts Payable (AP)/Accounts Receival	ole (AR)	Hathway,	Approved	
		Motion moved, seconded, and carried to approve the financials.		Humphry	by All	
		Numbers don't match with receivables by provider from August to				
	4.2	September 2025 Financials & Accounts Payable (AP)/Accounts Reco	, ,	Hathaway,	Approved	
		Motion moved, seconded, and carried to approve the financials, as	corrected.	Humphry	by All	
		Manager Court days by the Theorem Street	. C7			
		We really need to get SNF days back up. The census is currently a				
		Residents received from the Weed – Main Fire Incident were or separating the interest income on the money transferred into Jen				
		looks really good financially. Our 401(k) program fees are being red				
		more. Working with our contract representative from Anthem to	· · · · · · · · · · · · · · · · · · ·			
		Need to look at contractual. Corrections for Hospice numbers wer	=			
		no credit but a balance.	e provided to show that there is			
	4.3	New Portable X-ray Equipment Proposal – Harold Swartz		Hathaway,	Approved	
		Our current portable service unit is out of contract for service and	cannot be upgraded. The United	Humphry	by All	
		Imaging proposal is provided in the packet for review. Lifetime up		, ,		
		for our own team members on the maintenance of the machine. N				
		than our current machine. This machine provides longevity, with				
		machines. It is a \$150k initial investment with an annual fee after the				
		Motion made, seconded, and approved to recommend to the full b	ooard for approval.			
	4.4	Accounts Receivable Report – Danielle Olson				
		We are working on plans to correct workflows in Admitting, captur	ing the correct information right at	the beginning of	the cycle for	
		the patients. This includes cross-training in the Business Office with	Patient Access to understand how	the codes are as	sociated with	

	patient charts. We plan to cancel our contract with our outsourced biller and hire an in-house staff member to work on billing. We will be prioritizing clean up and closing of open accounts.							
5	ADMINISTRATIVE REPORT:							
	Growth in salaries is expected as we interview and bring on three physicians, a PA for the clinic, and other positions.							
6	OTHER INFORMATION/ANNOUNCEMENTS:							
7	ADJOURNMENT: 12:04 pm							
	Next Finance Committee Meeting: December 10, 2025							



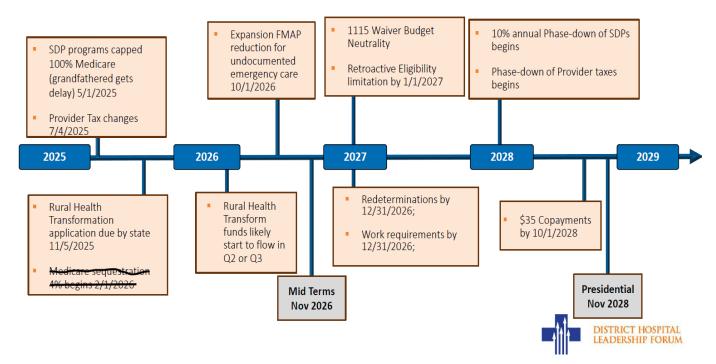
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### Finance Notes October FY 26

Ratios	FY 26	FY 25 Average	
Cash on Hand	246	268	Avg PY
Net Income	337,052	366,667	Avg PY
Current Ratio	5.3		
AR Days	82	86	Avg PY
Accounts Payable	1,367,852	830,660	Avg PY
Daily Gross Revenue	186,287	173,009	Avg PY
YE % of Gross Revenue Collected	58%	61%	Avg PY

- 1. Our cost reports for Medicare and Hospice are turned in. Our Medicare cost report has a receivable of 2.2 million. The low number of inpatient days last year and increased costs for salaries and benefits were drivers in the larger settlement.
- 2. We made our 8.1-million-dollar rate range contribution on 11/18. We should have our receivable by February.
- 3. There's an initial model for QIP where we should be netting 989K by May. Great work by Jack on the reporting/audit, and by the providers in meeting our quality benchmarks.
- 4. Partnership Health had a rural hospital meeting in Redding to discuss the negative impacts of HR1 on their enrollment, which translates into more uninsured visits for us and smaller supplemental payments due to reduced patient population. By 2030, it's estimated that our supplemental payments will be reduced by 39%. There's also a provision that, starting in 2028, supplemental payments will begin to phase down by 10% per year until we reach 100% of Medicare-like payments. CHA and DHLF have already discussed creating a critical access hospital (CAH) grouping, as the cost reimbursement under Medicare is higher than the Prospective Payment System (PPS) Medicare. Currently, there is no clear guidance from CMS on how states measure the Medicare comparison. Partnership did provide some resources and ideas on how to keep our Medi-Cal population enrolled. One area that we aren't utilizing is a community health worker, which has some reimbursement tied to the position and differs from the enhanced care management we are currently providing.
- 5. Kristi and I are meeting regularly with Mtn Valley on the new changes to the 340B program to ensure that we are both reporting timely and appropriately, so they can replenish us on the 340B drugs that we provided to their patients that were purchased at our regular wholesale pricing. AHA and multiple safety net health systems have filed a lawsuit to challenge the new changes, as they are deemed burdensome to providers. The program was announced just a few months ago, providing little time to comply with the latest regulations.
- 6. Below is the timeline for relevant HR1 events that will affect us. On a positive note, the additional Medicare sequestration won't begin with the new funding agreement that reopened the government. It is always on the table for future consideration if they pass any bills that don't meet the PayGo requirements, which are meant to balance federal budgets.

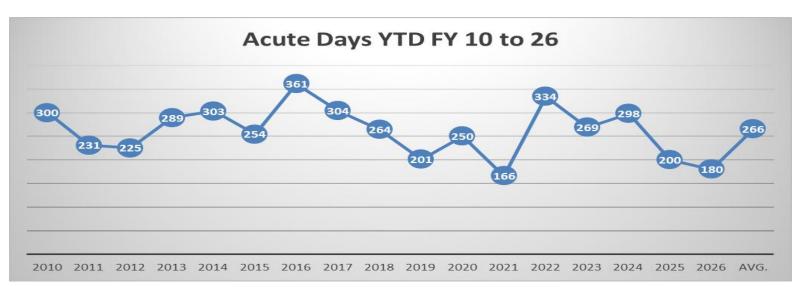
# Timeline of Key Events part of HR 1

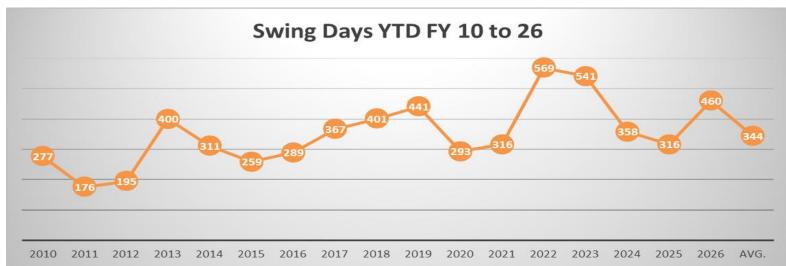


- 7. Rural Health Transformation award notifications are due by December 31<sup>st,</sup> so we will be able to see how the state's application fared based on the scoring criteria. After that, the state will establish criteria for the application and distribution of funds to individual entities. There's a good article from KFF on CMS criteria and how some states will end up with very little per rural resident. In contrast, sparsely populated states like Alaska, North Dakota, and Wyoming may end up with a much larger amount per resident. <a href="https://www.kff.org/state-health-policy-data/state-awards-from-most-of-the-rural-health-funds-could-vary-only-modestly-despite-large-differences-in-rural-needs/">https://www.kff.org/state-health-policy-data/state-awards-from-most-of-the-rural-health-funds-could-vary-only-modestly-despite-large-differences-in-rural-needs/</a>
- 8. I have invited OHCA to come to Mayers to see what rural healthcare looks like in our area. I hope to demonstrate that, given our low volumes, poor payer mix, and high community involvement, rural hospitals shouldn't be held to the same standards as larger hospitals. Hospitals have been portrayed in a negative light by unions and patient advocacy groups, so I hope to change that perception. Plumas recently hosted them, and it seemed to have a positive impact, so I'm hoping to build on that.
- 9. In November, we received a 1.5-million-dollar retro rate adjustment for the SNF. Typically, this occurs once a year when the state updates the rates based on your Medi-Cal Cost Report, and then the Partnership provides you with the difference between the new rate and the previously paid rate for that period. It's similar to what happens with the cost report settlement through Noridian for Medicare each year. Our new SNF rate from the state, effective January, is \$ 631.37 per day. This sounds high, but we are the 10th lowest of 64 DPNFs in the state, and the average rate among the group is 726.60. If anyone would like the list from the state, I'd be glad to provide it.
- 10. The FY25 audit by Wipfli is close to being wrapped up and will be presented at the January board meeting. The cost report is typically the final significant adjustment required to complete the prior year's financials.
- 11. For some historical perspective, I've included a chart from 2001 to 2025 to show Mayer's net income over the years.

## **NET INCOME FY 01 TO 25** PRE AUDIT 2025 2024 **\$1,776,783** \$8,622,882 2014 \$206,773 \$(487,546) 2042 2011 **31,083,351** \$(1,084,590) \$(107,290.6)9 🕶 2008 \$362,978 \$(796,738) \$(452,328) 20000000 2003 \$225,242 2002 \$215,355 \$(199,130)0

#### Stats



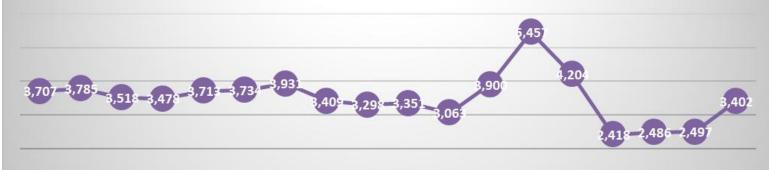












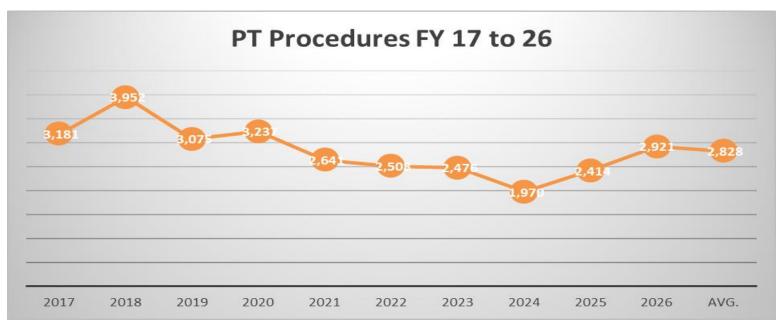
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 PRE COVID

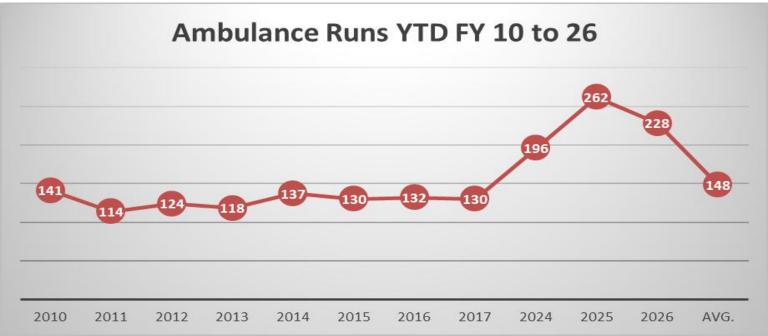
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### Rad Procedures YTD FY 10 to 26

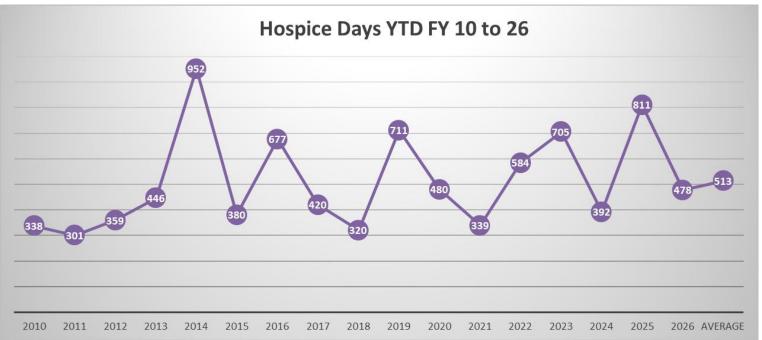


2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 AVG.









#### Income Statement

- 1) Acute Revenue is up YTD due to the significant increase in Swing Days compared to last year.
- 2) SNF Revenue is down due to the lowest YTD days total on record throughout the first four months of the year.
- 3) Outpatient Revenue is up. ER, Rad, PT, and Clinic visits are up from the prior year.
- 4) Contractuals are higher this year due to higher revenue and the timing of supplemental payments compared to the previous year.
- 5) Salaries and Wages are down, but we had three pay periods in November, so I expect that to change.
- 6) Professional Fees are up with increases to ER providers and legal fees, as this category also includes physician, legal, and audit fees.
- 7) Acute nursing is up 275K with some staffing issues in that area.
- 8) On the positive side, SNF and Ancillary are down.
- 9) Other Purchased Services are up due to locum docs in the clinic and the radiology group that charges us to read studies.

- 10) Utilities are down, and I'm looking forward to when the solar system is up and running to see the impact that will make.
- 11) Other Expenses are mostly up due to software subscriptions and some minor increases in outside training and advertising.
- 12) Expenses overall are only up .15%, which is well under the budget estimate of 4%.
- 13) When you add the Interest Income from Mortgage-Backed Securities (MBS) to normal interest income, we have made \$29K more than the prior year.
- 14) Non-Operating Revenue is mostly up due to the increase in prescriptions filled in the Retail Pharmacy. We will also receive a notable boost from the QIP funds.
- 15) Non-Operating Expenses are up due to higher supply/drug costs in the Retail Pharmacy due to the increase in prescriptions.
- 16) Net Income will bump up in December through February as we have the Rate Range Receivable that's not being offset by the Rate Range Payable that was being booked from June to November. The timing of supplemental payments is typically the most significant variance from year-to-year comparisons on similar periods.

#### **Balance Sheet**

- 1) Cash is up \$1.76 million when you add in the MBS compared to the prior year.
- 2) Accounts Receivable are up due to the increase in revenue associated with higher Swing Days and ER visits. Some larger swing accounts account for multiple days by themselves, waiting for Medicare to process. CHA recently sent an email regarding various hospitals experiencing issues with lengthy Medicare processing times.
- 3) Inventories are up due to higher drug stock for Retail and meeting the ACHC 90-day inventory metric.
- 4) Medicare/Medi-Cal Settlements will continue to grow until we receive our Rate Range payment in January/February.
- 5) Accounts Payable are up and will probably remain at higher levels due to larger drug invoices that roll in after the end of the month, with the higher number of prescriptions that Retail is filling.
- 6) Rate Range Payable will be cleared up in the November financials, as we sent that into the state.
- 7) The Current Ratio of 5.26 is well ahead of the CA CAH (Critical Access Hospital) average of 2.77.

#### Miscellaneous

- 1) The RHC is running as a negative YTD, but it's much smaller than I would have anticipated with the locum physician costs.
- 2) Retail Pharmacy is having a great year, especially with the additional volume from the Rite Aid closure.

Statistical Data	l						
	ding JUNE 30,	2026					
	N TO ACTUAL						
2025	2025			FY 2026	FYE 2025		
October	September			YTD	YTD		
Octobei	Ocptember			110	110		% Increase
A -41	A -4I		VOLUME:	A -41	A - 4 I	Mariana	or Decrease
Actual	Actual	Variance	VOLUME:	Actual	Actual	Variance	Of Decrease
		_	DISCHARGES				
12	11	1	Acute	56	52	4	7.729
10	13	(3)	Swing Bed	48	29	19	65.52°
4	19	(15)	Skilled Nursing Care (DISCHG)	31	15	16	106.729
			PATIENT DAYS				
46	34	12	Acute	180	200	(20)	-10.019
117	123		Swing Bed	460	316	144	45.629
2,078	1,982	(6) 96	Skilled Nursing Care	8,440	9,368	(928)	-9.91°
2,076	1,902	90	Skilled Nursing Care	0,440	9,300	(920)	-9.91
			LENGTH OF STAY				
3.83	3.09	1	Acute	3.21	3.85	(1)	-16.419
11.70	3.54	8	Swing Bed	9.58	10.90	(1)	-12.119
			Skilled Nursing Care			( )	
			J -				
			AVERAGE DAILY CENSUS				
1.53	1.13	0	Acute	0.66	3.73	(3)	-82.419
3.90	4.10	(0)	Swing Bed	1.68	9.48	(8)	-82.319
69.27	66.07	3	Skilled Nursing Care	30.80	34.19	(3)	-9.919
			ANCILLARY SERVICES				
12	15	(3)	Surgery OP/ procedure visits	62	45	17	37.829
403	398	5	Emergency Room Visits	1,761	1,503	258	17.229
208	184	24	Outpatient Services Procedures	725	489	236	48.329
604	596	8	Laboratory Visits	2,497	2,486	11	.420
563	547	16	Radiology Procedures	2,178	2,068	110	5.32
695	644	51	Physcial Therapy Procedures	2,921	2,414	507	21.02
196	172	24	Cardiac Rehab	803	763	40	5.22
80	83	(3)	Telemedicine visits	326	277	49	17.72
10	10	0	Admissions from ER	51	55	(4)	-7.319
32	21	(124)	Transfers from ER	90	90	0	.029
664 55	798 53	(134)	Clinic Visits Ambulance	2,832 228	2,204 268	628	28.529 -14.919
55	53	2	Ambulance	228	208	(40)	-14.915
			PRODUCTIVITY:				
			Productive FTE's				
4.68	5.37		Nursing - Acute	5.09	8.99		
33.38	33.51		Long Term Care	34.71	36.79		
56.25	53.51		Ancillary	54.90			
65.13	61.32		Service	65.97	65.98		
159.44	153.71		Total Productive	160.67	164.71		
99.01	105.7		Non-Productive FTE's	102.62	82.67		
258.45	259.41		Paid FTE's	263.29			
			DDODUOTIVE ETE DED				
			PRODUCTIVE FTE PER				

#### MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2026

	2025						2026						average_
	<u>JULY</u>	<u>AUGUST</u>	<b>SEPTEMBER</b>	<b>OCTOBER</b>	NOVEMBER	DECEMBER	<b>JANUARY</b>	<b>FEBRUARY</b>	MARCH	<u>APRIL</u>	MAY	<u>JUNE</u>	beg balance
BEGINNING AP BALANCE	1,097,035.00	1,386,054.00	1,460,690.00	1,177,332.00	1,367,852.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,297,792.60
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CACH COLLECTIONS													YTD total
CASH COLLECTIONS PATIENT PAYMENTS	3,430,370.40	3,367,293.78	3,365,708.41	3,268,727.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	<u>cash collections</u> 13,432,100.26
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	27761.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,761.06
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHFFA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	71351.35	306627.21	511.49	38219.74	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	416,709.79
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	5810.75	4411.25	1891.90	4541.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,655.65
Telemed Grant (HRSA)	0.00	12000.00 2133.18	0.00 0.00	0.00 0.00	0.00 0.00	0.00	0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00	12,000.00 2,133.18
Mayers Healthcare Foundation MISC (REBATES/REIMB, CARES ACT ETC)	41,466.56	65,375.06	84,233.75	50.990.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,133.18
MISC (REBATES/RETIVIB, CARES ACT ETC)	41,466.56	65,375.06	84,233.75	50,990.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	242,005.87
TOTAL COLLECTIONS	3,548,999.06	3,785,601.54	3,452,345.55	3,362,479.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,149,425.81
													YTD total
<u>EXPENSES</u>													<u>expenses</u>
INCOME STATEMENT EXPENSES	3,679,345.00	4,190,789.00	3,945,189.00	4,003,124.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,818,447.00
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIP EXPENSES	31,956.25	3,149.68	462.50	89,662.41	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,230.84
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA PRIN-INT PYMTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MEDICARE/MCAL REPAYMENT PLANS/COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REPORT SETTLEMENTS CAPITAL LEASES	0.00 2,478.83	0.00 2,478.83	0.00 2,478.83	0.00 2,654.04	0.00 0.00	0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 10,090.53
CAPITAL LEASES	2,476.63	2,476.63	2,476.63	2,054.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,090.53
TOTAL EXPENSES	3,713,780.08	4,196,417.51	3,948,130.33	4,095,440.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,953,768.37
collections less expenses	(164,781.02)	(410,815.97)	(495,784.78)	(732,960.79)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(1,804,342.56)
Concession icos expenses	(104,701.02)	(410,013.37)	(433,734.70)	(752,500.75)	0.00	3.00	0.00	3.50	0.00	0.00	0.00		average
													ending balance
ENDING AP BALANCE	1,386,054.00	1,460,690.00	1,177,332.00	1,367,852.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,347,982.00
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Thank you for choosing CDW. We have received your quote.

Hardware

Software

Services

IT Solutions

Brands

Research Hub

## **QUOTE CONFIRMATION**

#### JEFF MILES,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. <u>If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.</u> You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

This quote is subject to CDW's Third Party Cloud Services Order Form Terms and Conditions set forth at

https://www.cdwg.com/content/cdwg/en/terms-conditions/third-party-cloud-services-order-form-terms-and-conditions-.html

### **Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PPQT408	9/16/2025	3 YEAR ANNUAL PFPT DUE 12/19	0673037	\$106,332.00

QUOTE DETAILS				77.00
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
PFPT ENT P1 F-SECURE SAAS  Mfg. Part#: PFPT-B-P1VF-S-A  year 3 Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	400	7827854	\$74.32	\$29,728.00
PFPT LOG API FORWARDING Mfg. Part#: PPAO-M-LAPI-S-A year 2 Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	1	7829289	\$0.00	\$0.00
PFPT DLP&ENCRYPT  Mfg. Part#: PFPT-M-DLPE-S-A year 1 Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	400	7826574	\$11.97	\$4,788.00
PFPT ENT P1 F-SECURE SAAS  Mfg. Part#: PFPT-B-P1VF-S-A  year 2 Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	400	7827854	\$76.55	\$30,620.00
PFPT LOG API FORWARDING Mfg. Part#: PPAO-M-LAPI-S-A year 2 Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)	1	7829289	\$0.00	\$0.00
PFPT DLP&ENCRYPT	400	7826574	\$12.32	\$4,928.00

QUOTE DETAILS (CONT.)

Mfg. Part#: PFPT-M-DLPE-S-A

year 2

Electronic distribution - NO MEDIA Contract: HealthTrust Pricing-Software (HPG-2500)

**PFPT ENT P1 F-SECURE SAAS** Mfg. Part#: PFPT-B-P1VF-S-A

year 3

Electronic distribution - NO MEDIA

Contract: HealthTrust Pricing-Software (HPG-2500)

PFPT LOG API FORWARDING

Mfg. Part#: PPAO-M-LAPI-S-A year 3

Electronic distribution - NO MEDIA

Contract: HealthTrust Pricing-Software (HPG-2500)

400 7826574 \$12.67 \$5,068.00 PFPT DLP&ENCRYPT

400

1

7827854

7829289

\$78.00

\$0.00

\$31,200.00

\$0.00

Mfg. Part#: PFPT-M-DLPE-S-A

year 3

Electronic distribution - NO MEDIA

Contract: HealthTrust Pricing-Software (HPG-2500)

These services are considered Third Party Services, and this purchase is subject to CDW's Third Party Cloud Services Terms and Conditions, unless you have a written agreement with CDW covering your purchase of products and services, in which case this purchase is subject to such other written agreement.

The third-party Service Provider will provide these services directly to you pursuant to the Service Provider's standard terms and conditions or such other terms as agreed upon directly between you and the Service Provider. The Service Provider, not CDW, will be responsible to you for delivery and performance of these services. Except as otherwise set forth in the Service Provider's agreement, these services are non-cancellable, and all fees are non-refundable.

	18,000	 
\$106,332.00	SUBTOTAL	
\$0.00	SHIPPING	
\$0.00	SALES TAX	
\$106,332.00	GRAND TOTAL	

PURCHASER BILLING INFO	DELIVER TO
Billing Address: MAYERS MEMORIAL HOSPITAL ACCOUNTS PAYABL PO BOX 459 FALL RIVER MILLS, CA 96028-0459 Phone: (530) 336-5511 Payment Terms: NET 30-VERBAL	Shipping Address: MAYERS MEMORIAL HOSPITAL DISTR 43563 STATE HIGHWAY 299 E FALL RIVER MILLS, CA 96028-9787 Shipping Method: ELECTRONIC DISTRIBUTION
	Please remit payments to:
	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



#### Sales Contact Info

Emma Divyak | (866) 607-0217 | emmadiv@cdw.com



#### About Us | Privacy Policy | Terms and Conditions

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <a href="http://www.cdwg.com/content/terms-conditions/product-sales.aspx">http://www.cdwg.com/content/terms-conditions/product-sales.aspx</a>

For more information, contact a CDW account manager.

#### Proofpoint

By placing an order for the above Proofpoint, Inc. ("Proofpoint") subscriptions contained in this order, you acknowledge and agree that you are receiving the subscription(s) directly from Proofpoint and your use of the Proofpoint subscriptions is governed solely by: (a) the terms of the Proofpoint Customer Agreement found at https://www.proofpoint.com/us/customer-agreement, which contains terms regarding license and usage, data privacy obligations, disclaimers and limitations of liability, Proofpoint's right to suspend or terminate Customer's subscription for non-payment, and automatic renewal of the subscription; or (b) your written agreement in place with Proofpoint for the subscriptions and the applicable product terms found at https://www.proofpoint.com/us/legal/license/product-terms.

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