

# Finance Report October FY 17

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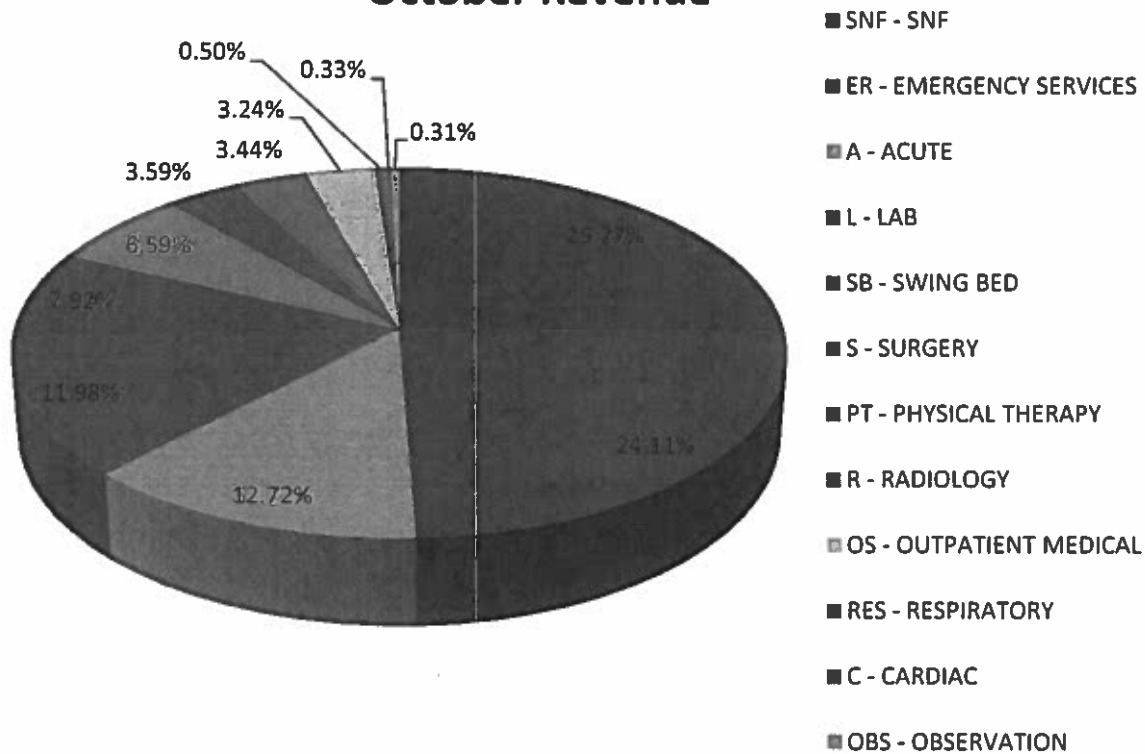
## Summary

1. We've received our Prime Funds and contributed the HQAF and PHP IGT funds. Hopefully by early December we are over 60 days cash on hand. With the way things timed out with all the delays we didn't end up using our credit line at all.
2. Patient Payments were good (1.86 million) considering gross revenue.
3. We've been exploring the idea of buying a sleep house as I conservatively estimate we spent over 6K per month in motels and the Long Street rental. About 10% or more of every NPH invoice is motels and we spent over 600K with NPH last year.
4. The Cost Report will be finalized this month and at this point it looks like we'll have a small receivable compared to the large payable from the 15 Cost Report due to the large fluctuations in Swing Bed days.
5. We submitted and got approved our first Payroll Based Journal for the Skilled Nursing Facility which was due on the 14<sup>th</sup>. This was very time consuming as all 3 months were entered manually by Linda and submitted multiple times by Jeanette until we had the formatting exactly to CMS's specifications. We'll have to do this one more quarter and then the time clock should produce that report going forward.

## Statistics

1. Patient Days are up in Swing and SNF and are down in Acute as the length of stay has decreased by over a day on average.
2. The average daily census in SNF is up by 9 compared to last year at this time.
3. Surgery has slightly regressed from last year as referrals have never increased as we'd hoped from the clinic setting.
4. All Ancillary Services except ER are down compared to last year. It's difficult to change this as we have little influence of where referrals are directed. I do expect to see an upturn in PT as we did this last month.
5. Service FTE's which are non-clinical departments are up by almost 4.

## October Revenue



### Income Statement

1. Total Patient Revenue is up 2.12% due to higher inpatient revenue and chargemaster increases.
2. As you would expect from our Outpatient Stats our revenue is down by 3.12% compared to FY 16 and 111K in October alone.
3. Contractuals are up due to the increase in allowance for bad debt as our AR had grown in the 181 to 365 bucket. As of the 22<sup>nd</sup> of this month we are down 500K compared to the end of October.
4. Productive Salaries are up only 1% but that is due to the increases in Purchased Services.
5. Employee Benefits are up due to increases in premiums in January of last year.
6. Supplies are up 17.41% as Dignity has stopped using Cardinal for most of their supplies and our discounts are decreased. Ryan is meeting with the Premier Representative from our Group Purchasing Organization to try and come up with options to reduce our supply spend.
7. Acute has been doing a great job in not using registry as their down by 59.22% this year.
8. SNF Purchased Services on the other hand is up by 21.41%. We are offering incentives for C.N.A.s to work extra shifts to see if that may reduce registry like it did last year. We have 4 nurses set to graduate in December which should also help.
9. Other Purchased Services are up by 33.61% due Radiology and PT travelers. In the next couple of months we shouldn't have travelers in either department.
10. Other is up due to relocation reimbursements to new hires, an increase in marketing costs and increased training.
11. Rental Lease is up due to increases in Air Gas expenses.
12. Non-Operating Revenue is up due to the Prime Program.
13. Net Income YTD is in line with last year's pace. See below to look at the receivables I book on a monthly basis which lowers contractuals and raises Non-Operating Revenue.

### 3rd Party Receivables

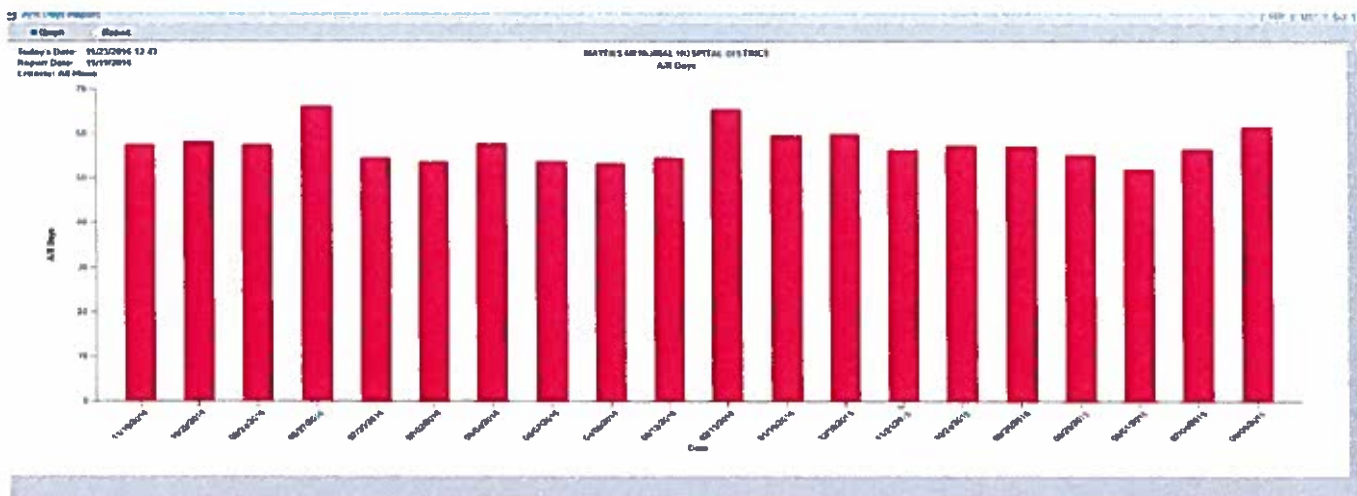
	2016	2017 Estimate	Monthly
Partnership IGT	\$ 542,000.00	\$ 504,000.00	\$ 42,000.00
Traditional IGT	\$ 114,650.40	\$ 102,000.00	\$ 8,500.00
Partnership DPNF	\$ 237,831.64	\$ 204,000.00	\$ 17,000.00
Traditional DPNF	\$ 14,562.76	\$ 14,400.00	\$ 1,200.00
Partnership Outpatient Supplemental	\$ 578,479.00	\$ 540,000.00	\$ 45,000.00
Traditional Outpatient Supplemental	\$ 51,456.50	\$ 48,000.00	\$ 4,000.00
HQAF	\$ 1,583,997.49	\$ 1,200,000.00	\$ 100,000.00
Prime	\$ 750,000.00	\$ 750,000.00	\$ 62,500.00
<b>Total</b>	<b>\$ 3,872,977.79</b>	<b>\$ 3,362,400.00</b>	<b>\$ 280,200.00</b>

### Finalized Model Net Payment

### Received Payment

### Balance Sheet

1. Cash is down due to contributing to CHFFA and the Partnership IGT. We have received the Prime funds back in November and have contributed to HQAF which hopefully will be paid in early December.
2. CIP increased as we are incurring expenses on the new project.
3. Prime and the IGT Payables are reduced (see above). The HQAF payable will be eliminated in November.
4. Our Current Ratio is 3.54 with reductions in Current Liabilities listed prior.



### Miscellaneous

1. As mentioned a few times before October was a sub-par month revenue wise averaging 92.8K per day. I like to see us at a minimum of 100K per day revenue wise.
2. Collections were actually slightly ahead of the monthly goal based off of the two prior month's revenue.
3. AR days are ok but not where I'd like them to be which is about 51 by the end of this fiscal year. As you can see SNF days are bringing the average up due to all the private pays that are awaiting Medi-Cal eligibility. Below is our AR as of today which is 5.58 million vs the 6 million in October.

Report Date: 11/23/2016  
 Aged By: Discharge Date

**MAYERS MEMORIAL HOSPITAL DISTRICT**  
**AR AGING 3**

Include Balance of Zero: N  
 Include Bad Debt: N  
 Include Current Activity: Y

Payor Class (description)	Unbilled	0 - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 180 days	181 - 365 days	366 + days	Total
BLUE CROSS	56	149	59	51	40	60	144	164	723
	74,315.38	131,564.63	110,359.12	31,680.34	24,495.77	41,053.14	84,754.33	47,160.02	\$ 545,382.73
COMMERCIAL	30	152	92	56	64	70	167	250	881
	47,187.62	84,682.66	54,940.82	28,561.18	43,027.86	41,486.27	91,543.77	58,480.68	\$ 449,910.86
MEDICAID	133	613	122	37	33	21	52	56	1067
	640,393.62	669,423.54	25,115.25	61,633.64	100,935.82	17,016.44	92,563.43	3,940.05	\$ 1,611,021.79
MEDICARE	169	464	82	22	27	29	60	39	892
	474,903.96	666,182.13	102,458.68	25,369.16	48,563.44	51,580.96	104,180.46	1,334.17	\$ 1,471,904.62
MEDICARE ADVANTAGE	8	35	15	6	5	11	20	19	119
	4,556.00	36,450.38	30,233.19	39,886.12	3,306.46	38,599.15	75,288.66	11,243.38	\$ 239,563.34
PRIVATE PAY	68	74	15	14	17	54	35	17	294
	89,276.82	308,493.44	17,801.39	39,749.84	44,018.86	152,006.90	106,679.23	13,916.04	\$ 771,942.52
SELF PAY AFTER INSURANCE	0	88	150	140	79	168	192	99	916
	0.00	19,807.26	31,820.53	46,980.25	28,811.42	57,389.72	97,497.98	78,473.66	\$ 360,780.82
WORKMANS COMP	6	18	18	13	17	15	23	102	212
	4,372.00	13,688.50	18,567.65	15,945.62	19,446.29	9,714.29	12,143.36	43,742.16	\$ 137,619.87
<b>Report Total:</b>	<b>470</b>	<b>1593</b>	<b>563</b>	<b>339</b>	<b>282</b>	<b>428</b>	<b>693</b>	<b>746</b>	<b>5104</b>
	<b>1,335,005.40</b>	<b>1,930,292.54</b>	<b>391,296.63</b>	<b>289,806.15</b>	<b>312,605.92</b>	<b>408,846.87</b>	<b>664,651.22</b>	<b>255,621.82</b>	<b>\$ 5,588,126.55</b>

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2016

	2016												2017												
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average beg balance												
BEGINNING AP BALANCE	216,464.14	549,540.24	308,702.36	345,034.87									354,935.40												
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00									0.00												
<b>CASH COLLECTIONS</b>													<b>YTD total</b>												
PATIENT PAYMENTS	1,806,490.48	1,651,767.47	1,974,628.45	1,851,149.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,284,035.53												
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
DSH (Disproportionate Share)	229.00	11,746.00	0.00	16,771.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28,746.00												
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	93,471.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93,471.28												
PRIME	375,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	375,000.00												
IGT	0.00	0.00	191,084.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	191,084.00												
HQARF	0.00	27,854.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,854.38												
TAXES	44,662.93	9,489.30	26,857.58	3,005.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,015.62												
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,928.00												
VENDING / CAFETERIA	7,078.33	4,375.02	4,105.47	4,919.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,478.16												
MISC (REBATES/REIMB ETC)	37,606.78	7,722.74	12,976.71	29,247.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	87,553.99												
<b>TOTAL COLLECTIONS</b>	2,273,299.52	1,715,186.91	2,211,884.21	2,000,796.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,204,166.96												
<b>EXPENSES</b>													<b>YTD total</b>												
INCOME STATEMENT EXPENSES	1,969,989.51	1,684,329.66	1,879,461.61	1,861,548.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,395,328.78												
ASSET EXPENSES	0.00	0.00	60,467.32	24,282.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,750.31												
CIP EXPENSES	25,161.34	18,249.89	15,161.34	118,820.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	177,392.70												
IGT EXPENSES	18,750.00	104,991.00	0.00	1,143,836.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,267,577.00												
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
2007 REVENUE BOND	40,763.71	40,763.71	40,763.71	40,763.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	163,054.84												
MEDICARE/MCAL REPAYMENT PLANS	3,207.83	3,207.83	3,207.83	25,067.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,691.32												
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49,258.88												
CAPITAL LEASES	11,504.15	11,504.15	11,504.15	11,504.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	46,016.60												
PG & E RETROFIT PAYMENT	2,020.83	2,020.83	2,020.83	2,020.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,083.32												
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
<b>TOTAL EXPENSES</b>	2,083,712.09	1,877,381.79	2,024,901.51	3,240,158.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,226,153.75												
<b>collections less expenses</b>	189,587.43	(162,194.88)	186,982.70	(1,239,362.04)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(1,024,986.79)												
ENDING AP BALANCE	549,540.24	308,702.36	345,034.87	276,357.01									average ending balance												
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00									369,908.62												



**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2015

COMPARISON TO ACTUAL

2016		2016		FYE 2017		FYE 2016			
OCTOBER	SEPTEMBER			YTD	YTD			% Increase or Decrease	
Actual	Actual	Variance		Actual	Actual	Variance			
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
25	25	0	Acute	106	85	21		24.72%	
7	4	3	Swing Bed	28	28	0		.02%	
4	6	(2)	Skilled Nursing Care (DISCHG)	19	17	2		11.82%	
1	0	1	Observations	1	9	(8)		-88.91%	
<b>PATIENT DAYS</b>									
81	62	19	Acute	304	361	(57)		-15.81%	
87	65	22	Swing Bed	367	289	78		27.02%	
2415	2362	53	Skilled Nursing Care	9773	8,659	1114		12.92%	
<b>LENGTH OF STAY</b>									
3.24	2.48	1	Acute	2.87	4.25	(1)		-32.51%	
12.43	16.25	(4)	Swing Bed	13.11	10.32	3		27.02%	
<b>AVERAGE DAILY CENSUS</b>									
2.61	2.07	1	Acute	2.47	2.93	(0)		-15.61%	
2.81	2.17	1	Swing Bed	2.98	2.35	1		27.02%	
77.90	78.73	(1)	Skilled Nursing Care	79.46	70.40	9		12.92%	
<b>ANCILLARY SERVICES</b>									
1	2	(1)	Surgery Inpatient Visits	10	13	(3)		-23.11%	
18	23	(5)	Surgery OP/ procedure visits	88	88	0		.02%	
316	316	0	Emergency Room Visits	1399	1,381	18		1.32%	
117	90	27	Outpatient Services Procedures	399	454	(55)		-12.11%	
865	815	50	Laboratory Visits	3409	3,931	(522)		-13.31%	
397	338	59	Radiology Procedures	1559	1,613	(54)		-3.31%	
57	79	(22)	Hospice Patient Days	420	677	(257)		-38.01%	
936	588	348	Physcial Therapy Procedures	3181	4,351	(1170)		-26.91%	
264	201	63	Cardiac Rehab	953	1,056	(103)		-9.81%	
19	19	0	Admissions from ER	76	65	11		16.92%	
10	11	(1)	Transfers from ER	36	57	(21)		-36.81%	
34	33	1	Ambulance Runs	130	132	(2)		-1.51%	
<b>PRODUCTIVITY:</b>									
Productive FTE's									
15.37	15.09		Nursing - Acute	15.52	15.46				
54.51	55.08		Long Term Care	55.39	56.20				
41.29	41.10		Ancillary	41.09	42.87				
76.27	73.21		Service	75.50	71.84				
187.44	184.48		Total Productive	187.50	186.37				
26.32	25.19		Non-Productive FTE's	22.73	20.56				
213.76	209.67		Paid FTE's	210.23	206.93				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.90	2.84			2.79	2.87				

**MAYERS MEMORIAL HOSPITAL**  
Statement of Revenue and Expenses  
Fiscal Year Ending JUNE 30, 2017  
COMPARISON TO ACTUAL

2016	2015			FYE 2017	FYE 2016		Increase Decrease %
<b>OCTOBER ACTUAL</b>	<b>OCTOBER ACTUAL</b>	Variance	<b>PATIENT REVENUE</b>	<b>YTD ACTUAL</b>	<b>YTD ACTUAL</b>	Variance	
404,141	420,966	(16,825)	Acute	1,643,145	1,535,834	107,312	7.02%
740,180	717,588	22,592	Skilled Nursing	2,978,438	2,703,822	274,615	10.22%
			Inpatient Ancillary				
259,379	243,281	16,098	Acute	1,198,775	1,124,956	73,819	6.62%
2,891	2,439	453	Skilled Nursing	21,593	12,166	9,427	
1,406,590	1,384,273	22,317	Total Inpatient Revenue	5,841,951	5,376,778	465,173	8.72%
1,493,017	1,604,510	(111,492)	Total Outpatient Revenue	6,439,312	6,650,928	(211,616)	-3.21%
2,899,608	2,988,783	(89,175)	<b>Total Patient Revenue</b>	<b>12,281,263</b>	<b>12,027,705</b>	<b>253,558</b>	<b>2.12%</b>
			<b>DEDUCTIONS FROM REVENUE</b>				
536,850	620,338	83,489	Contractuals - Care/Cal	3,284,531	3,309,593	25,063	
108,885	88,084	(20,800)	Contractuals - PPO	403,067	430,830	27,763	
6,173	26,232	20,059	Charity and Write Offs	14,242	32,105	17,862	
62,754	29,362	(33,392)	Admin Adjmts/Emp Discounts	190,853	109,100	(81,753)	
81,761	93,644	11,884	Provision for Bad Debts	300,096	46,277	(253,819)	
796,422	857,661	61,239	<b>Total Deductions</b>	<b>4,192,789</b>	<b>3,927,905</b>	<b>(264,885)</b>	
21,912	40,055	(18,144)	Other Operating Revenues	83,316	117,093	(33,777)	
2,125,097	2,171,178	(46,080)	<b>Net Revenue</b>	<b>8,171,789</b>	<b>8,216,893</b>	<b>(45,104)</b>	
			<b>OPERATING EXPENSES</b>				
768,445	771,588	3,144	Productive Salaries	3,096,125	3,064,563	(31,562)	-1.01%
109,369	110,130	761	Non-Productive Salaries	388,812	362,777	(26,035)	-7.21%
242,180	223,952	(18,228)	Employee Benefits	905,947	859,965	(45,982)	-5.31%
194,479	171,520	(22,959)	Supplies	772,211	657,492	(114,720)	-17.41%
154,797	160,657	5,860	Professional Fees	637,638	627,118	(10,521)	-1.71%
4,855	3,452	(1,403)	Acute/Swing Purchased Serv	29,236	71,649	42,413	59.22%
82,417	42,626	(39,791)	SNF Purchased Serv	280,153	230,738	(49,415)	-21.41%
137,333	108,153	(29,181)	Other Purchased Services	565,162	422,955	(142,207)	-33.61%
31,196	49,430	18,235	Repairs	121,672	144,925	23,253	16.02%
41,078	37,958	(3,120)	Utilities	181,342	175,836	(5,505)	-3.11%
18,188	15,560	(2,628)	Insurance	72,926	62,287	(10,639)	-17.11%
34,801	36,797	1,996	Other	158,515	134,126	(24,390)	-18.21%
109,349	113,322	3,973	Depreciation	434,736	453,922	19,186	4.22%
0	0	0	Bond Repayment Insurance	0	0	0	
29,584	34,622	5,039	Bond Repayment Interest	118,419	141,291	22,872	16.22%
5,596	30,124	24,529	Interest	26,026	59,471	33,444	56.22%
12,826	3,841	(8,985)	Rental - Lease	55,565	39,346	(16,219)	-41.21%
1,976,493	1,913,733	(62,760)	<b>Total Operating Expense</b>	<b>7,844,485</b>	<b>7,508,459</b>	<b>(336,026)</b>	<b>-4.51%</b>
148,604	257,445	(108,840)	<b>Income From Operations</b>	<b>327,304</b>	<b>708,434</b>	<b>(381,130)</b>	
			<b>NON-OPERATING REVENUE AND EXPENSE</b>				
292,124	221,211	70,913	Non-Operating Revenue	784,919	479,471	305,448	
0	20	(20)	Interest Income	74	28	46	
7,418	7,418	1	Non-Operating Expense	29,670	29,671	1	
284,706	213,813	70,893	<b>Total Non-Operating</b>	<b>755,323</b>	<b>449,829</b>	<b>305,495</b>	
433,311	471,258	(37,947)	<b>NET INCOME</b>	<b>1,082,628</b>	<b>1,158,263</b>	<b>(75,635)</b>	



	<b>OCTOBER 2016</b>	<b>SEPTEMBER 2016</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	54,501	48,306
Reserve Cash (unrestricted)	1,520,771	2,533,346
Reserve Cash (restricted)	0	0
Accounts Receivable	6,013,624	5,908,191
County Treasury receivable	215,431	154,741
Less: Reserve for Uncollectibles	(828,055)	(774,346)
Reserve for Medicare/Medi-Cal	(1,406,379)	(1,401,839)
Inventories	402,686	384,605
Accounts Receivable - Other	3,386,709	3,224,209
Prepaid Expenses	292,256	328,994
Medicare/Medi-Cal Settlement	2,426,968	2,287,408
<b>TOTAL CURRENT ASSETS</b>	<b>12,078,513</b>	<b>12,693,616</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	10,894,335	10,900,925
Construction in Progress	4,417,720	4,298,900
Less: Reserve for Depreciation	(18,337,862)	(18,228,442)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>9,195,261</b>	<b>9,192,451</b>
<b>OTHER ASSETS (Includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Indenture agreement - held by trustee	204,189	163,498
Bond Reserve Funds held by trustee	292,146	292,029
Unamortized Bond Issue Cost	(43,498)	(40,779)
Unamortized Bond Discount	(10,544)	(10,864)
Unamortized Cost of Bond Defeasance	100,687	105,706
AP Bond - issue / discount / cost	0	0
G.O. Bond - issue / discount / cost	307,402	307,402
<b>TOTAL OTHER ASSETS</b>	<b>850,383</b>	<b>816,991</b>
<b>TOTAL ASSETS</b>	<b>22,124,157</b>	<b>22,703,059</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	595,175	591,046
Accrued Payroll	324,064	329,370
Accrued Payroll Taxes	56,043	(65,540)
Accrued Vacation & Holiday	479,680	452,533
Accrued Health Insurance	28,759	29,977
Accrued Interest	677,261	632,363
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	3,034	5,055
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	856,657	887,843
CHAFFA	143,234	142,877
PRIME PLAN	(150)	562,425
HQAF	651,839	651,839
IGT (TRAD/PHP)	12,673	594,009
Current Portion of Long Term Debt (2007 Bond)	440,000	440,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
<b>TOTAL CURRENT LIABILITIES</b>	<b>4,268,271</b>	<b>5,253,797</b>
<b>LONG-TERM DEBT</b>		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	1,285,000	1,285,000
AP Bond	1,765,000	1,765,000
G.O. Bond	5,632,301	5,632,301
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	68,336	86,870
E.H.R.	0	0
CHAFFA	73,243	85,343
Medicare 2015	299,969	299,969
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
PGE Retrofit Payback	0	0
Less: Current Maturities	(440,000)	(440,000)
<b>TOTAL LONG-TERM DEBT</b>	<b>8,683,849</b>	<b>8,714,484</b>
<b>FUND EQUITY</b>	<b>9,172,037</b>	<b>8,734,777</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>22,124,157</b>	<b>22,703,058</b>
<b>CURRENT RATIO:</b>	<b>3.54</b>	<b>2.91</b>

**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
 - Fiscal Year 2017

DATE:	REVENUE / SERVICES	AVERAGE			RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
		DAILY REVENUE	TOTAL DEPOSITS	TOTAL DEPOSITS						
July 31, 2016	2,665,795.35	85,993.40	2,273,299.52	0.00	423,773.47	229.00	1,794,676.21	1,203,319.88	1,364.12	
August 31, 2016	3,670,842.59	118,414.28	1,715,186.91	0.00	9,489.30	39,600.38	1,666,097.23	1,192,773.91	663.01	
September 30, 2016	2,997,780.36	99,926.01	2,211,884.21	0.00	217,941.58	0.00	1,993,942.63	1,652,034.05	5,191.17	
October 31, 2016	2,878,099.95	92,841.93	2,000,796.32	0.00	25,886.72	110,242.28	1,864,667.32	963,959.06	7,318.54	
November 30, 2016	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
December 31, 2016	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
January 30, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
February 28, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
April 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
May 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
June 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
July 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
<b>YTD TOTAL</b>	<b>12,212,518.25</b>	<b>99,293.91</b>	<b>8,201,166.96</b>	<b>0.00</b>	<b>677,091.07</b>	<b>150,071.66</b>	<b>7,319,383.39</b>	<b>5,012,086.90</b>	<b>14,536.84</b>	

	PAYOR MIX - YTD % OF REVENUE				3 MONTH AVERAGE
	OCT	SEPT	AUG		
MEDICARE	37.09%	38.84%	41.42%		39.12%
MEDI - CAL	41.28%	38.66%	38.01%		39.32%
THIRD PARTY	16.79%	17.59%	15.74%		16.71%
PRIVATE	4.84%	4.91%	4.83%		4.86%

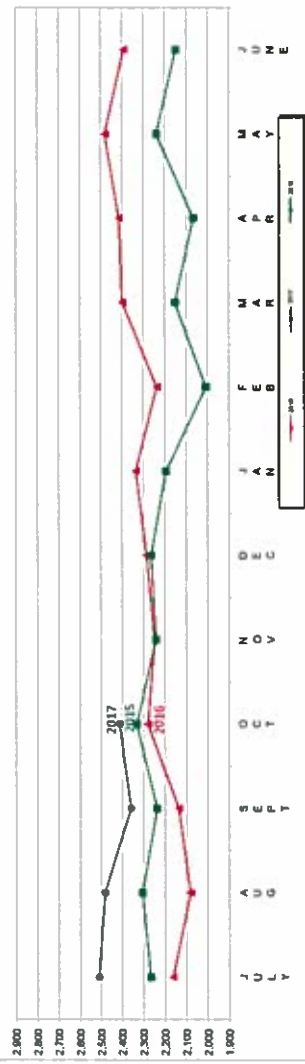
	ACCOUNTS RECEIVABLE AGING		
	OCTOBER OUTSTANDING	OCTOBER DAYS OUT	AUG DAYS OUT
MEDICARE	1,814,677.99	44.49	56.60
MEDI - CAL	1,795,970.27	44.15	36.90
THIRD PARTY	1,320,862.79	76.51	96.38
PRIVATE	1,112,308.45	220.67	201.93
<b>LTC ONLY (INCLUDE)</b>	<b>1,656,545.78</b>	<b>70.53</b>	<b>62.32</b>
<b>OVERALL</b>	<b>6,043,819.50</b>	<b>58.24</b>	<b>62.58</b>

## MAYERS MEMORIAL HOSPITAL DISTRICT

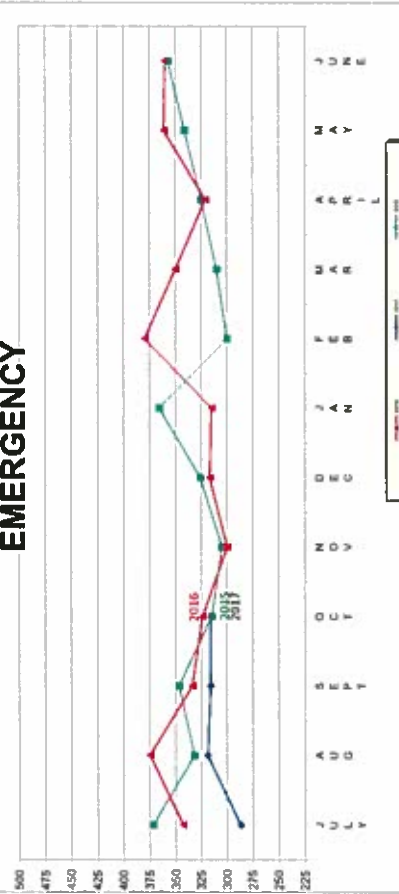
### ACUTE / SWING PATIENT DAYS



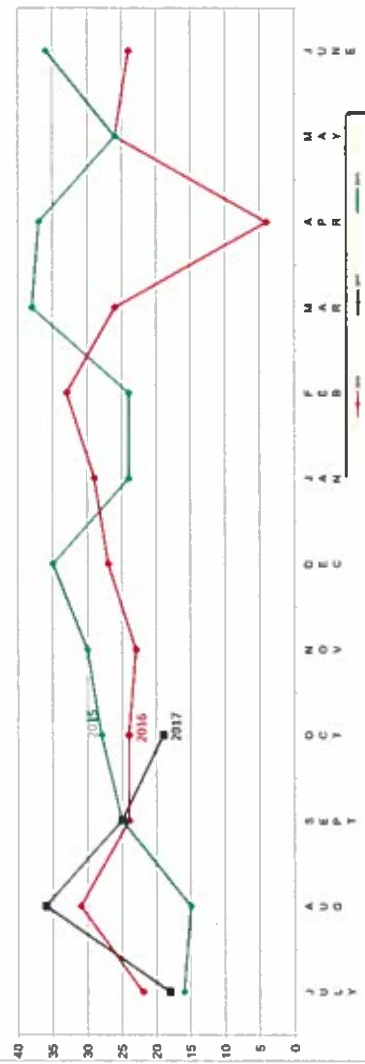
### SNF PATIENT DAYS



### EMERGENCY



### SURGERY / OUTPATIENT PROCEDURES











MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 MONTH ENDED OCTOBER 31, 2016

FISCAL 2017

FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD      ACTUAL YTD

	OCTOBER 16	OCTOBER 15	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 1,643,145	\$ 1,535,834	107,311.59	7%
SNF	\$ 2,978,438	\$ 2,703,822	274,615.41	10%
Inpatient Ancillary Revenue				
Acute/OB/Swing	1,198,775	1,124,956	73,819.48	7%
SNF	21,593	12,166	9,426.85	77%
Outpatient Revenue	6,439,312	6,650,928	(211,615.83)	-3%
Total Gross Revenue	\$ 12,281,263	\$ 12,027,705	253,557.50	2%

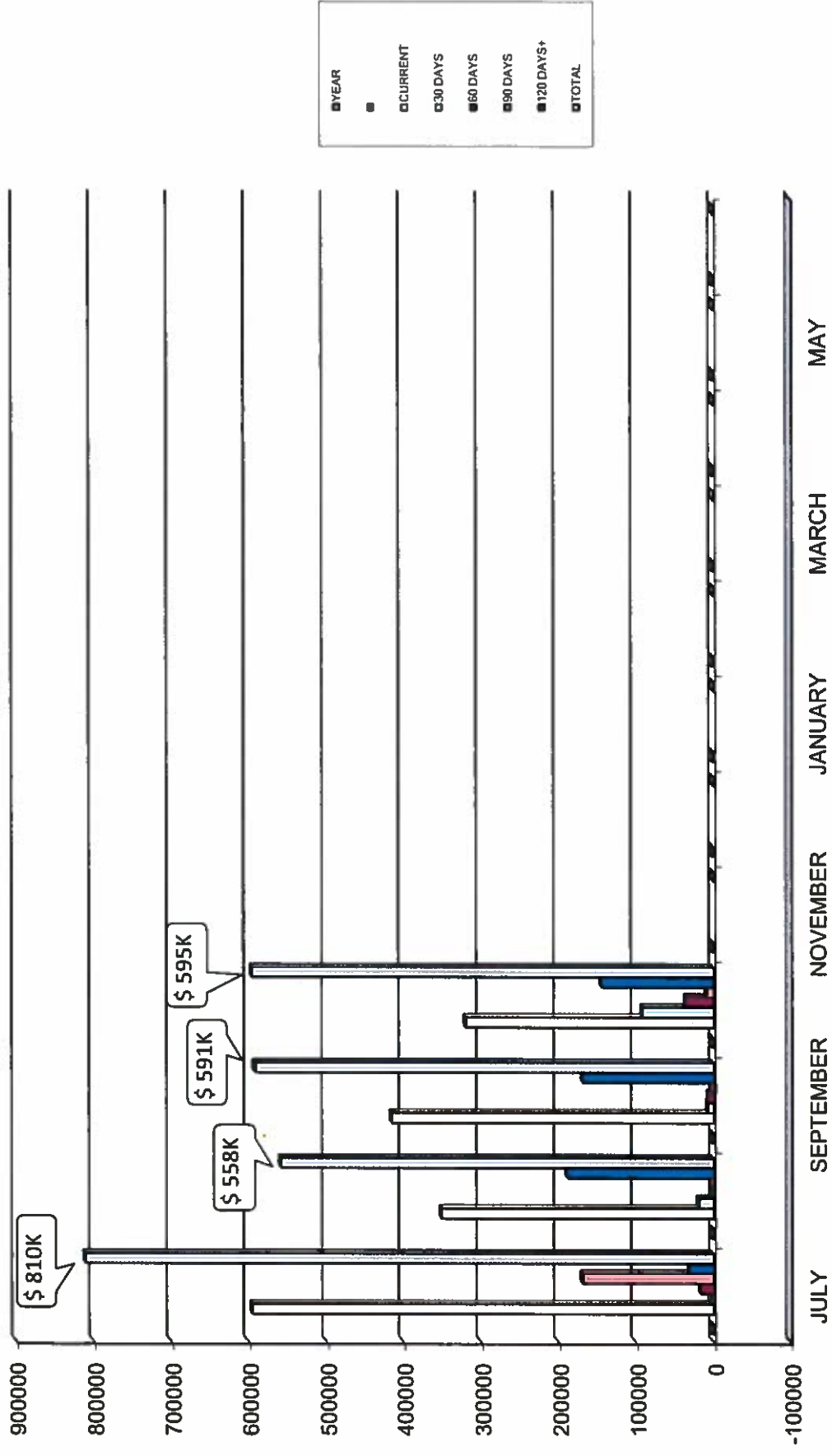
ACTUAL YTD      ACTUAL YTD

Statistics	OCTOBER 16	OCTOBER 15	Variance	Variance %
Patient Days	10444	9342	1,102	11.8%
Outpatient Services	399	454	(55)	-12%
Labs	3,409	3931	(522)	-13%
Imaging	1,559	1613	(54)	-3%
Hospice	420	677	(257)	-38%
Ambulance	130	132	(2)	-2%
PT	3181	4351	(1,170)	-27%

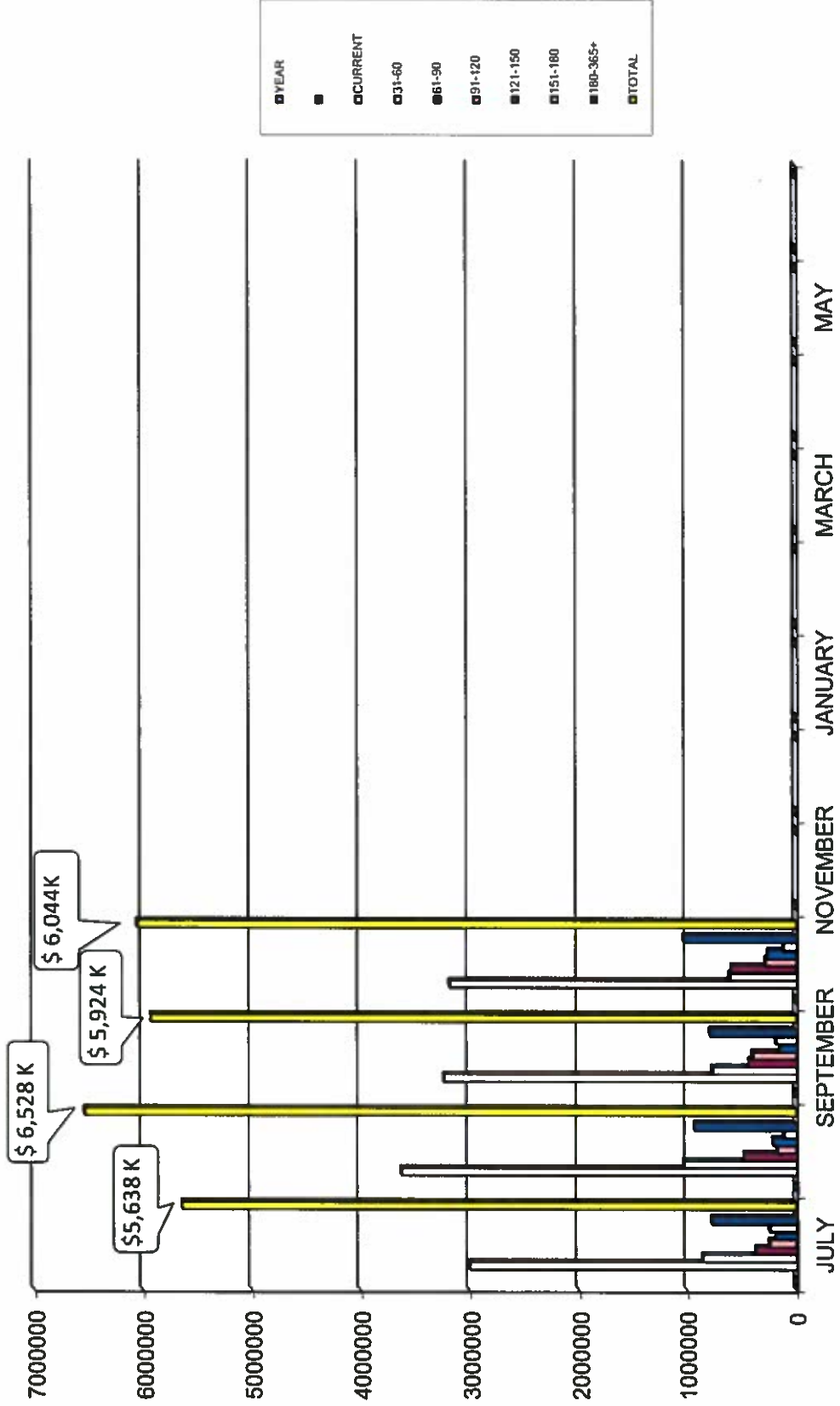




# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE



**ACCOUNTS RECEIVABLE**

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2016	2,996,859.84	853,270.84	361,844.17	238,852.52	180,128.70	241,326.65	765,678.61	5,637,961.33
AUGUST	2016	3,620,170.40	1,026,120.30	465,967.97	166,533.75	209,232.62	112,043.06	927,717.55	6,527,785.65
SEPTEMBER	2016	3,232,850.55	762,178.62	425,306.04	393,478.23	140,349.76	187,076.53	782,817.29	5,924,057.02
OCTOBER	2016	3,178,489.21	606,944.80	585,159.68	276,118.16	256,730.62	115,850.79	1,024,526.24	6,043,819.50
NOVEMBER	2016								0.00
DECEMBER	2016								0.00
JANUARY	2017								0.00
FEBRUARY	2017								0.00
MARCH	2017								0.00
APRIL	2017								0.00
MAY	2017								0.00
JUNE	2017								0.00

**ACCOUNTS PAYABLE (includes accrued payables)**

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2016	594,652.03	2,787.43	16,034.05	167,156.41	29,592.08	810,222.00
AUGUST	2016	349,878.88	18,274.09	2,408.13	0.00	187,270.90	557,832.00
SEPTEMBER	2016	414,085.48	6,857.05	6,140.31	(3,040.44)	167,003.60	591,046.00
OCTOBER	2016	318,825.29	90,458.24	34,832.29	8,104.85	142,954.33	595,175.00
NOVEMBER	2016						0.00
DECEMBER	2016						0.00
JANUARY	2017						0.00
FEBRUARY	2017						0.00
MARCH	2017						0.00
APRIL	2017						0.00
MAY	2017						0.00
JUNE	2017						0.00