

Chief Executive Officer
Chris Bjornberg



Mayers Memorial Hospital District

Board of Directors
Jeanne Utterback, President
Tami Vestal-Humphry, Vice President
Beatriz Vasquez, Ph.D., Secretary
Abe Hathaway, Treasurer
Tom Guyn, M.D., Director

Finance Committee

Meeting Agenda

February 23, 2022 at 10:30 AM
Fall River Boardroom
43563 HWY 299 E, Fall River Mills

ZOOM MEETING

Zoom Meeting Information

[Click Here to Join](#)

Call In Number: 1-253-215-8782
Meeting ID: 829 2293 5755

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, ext 1264 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

Attendees

Abe Hathaway, Chair, Board Member
Tami Vestal-Humphry, Board Member
Chris Bjornberg, CEO
Travis Lakey, CFO

1 CALL MEETING TO ORDER

2 CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS

**Approx.
Time
Allotted**

3 APPROVAL OF MINUTES

3.2 Regular Meeting – January 26, 2022 *Attachment A* **Action Item** 2 min.

4 DEPARTMENT REPORTS:

4.1 Pharmacy *Attachment B* Report 2 min.

4.2 Physical Therapy *Attachment C* Report 2 min.

5 FINANCIAL REVIEWS/BUSINESS

5.1 January 2022 Financials *Attachment D* **Action Item** 5 min.

5.2 Accounts Payable (AP)/Accounts Receivable (AR) **Action Item** 5 min.

5.3 Electronic Health Records (EHR) Update Discussion 5 min.

5.4 Daycare Project Update **Discussion/
Action Item** 5 min.

5.5 Demolition Project Update Discussion 5 min.

6 ADMINISTRATIVE REPORT

Report 5 min.

7 OTHER INFORMATION/ANNOUNCEMENTS

Information

8 ADJOURNMENT: Next Regular Meeting – March 30, 2022

Posted 2/17/2022

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at www.mayersmemorial.com.

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Board of Directors
Finance Committee
Minutes

January 26, 2022
FR Boardroom & Zoom

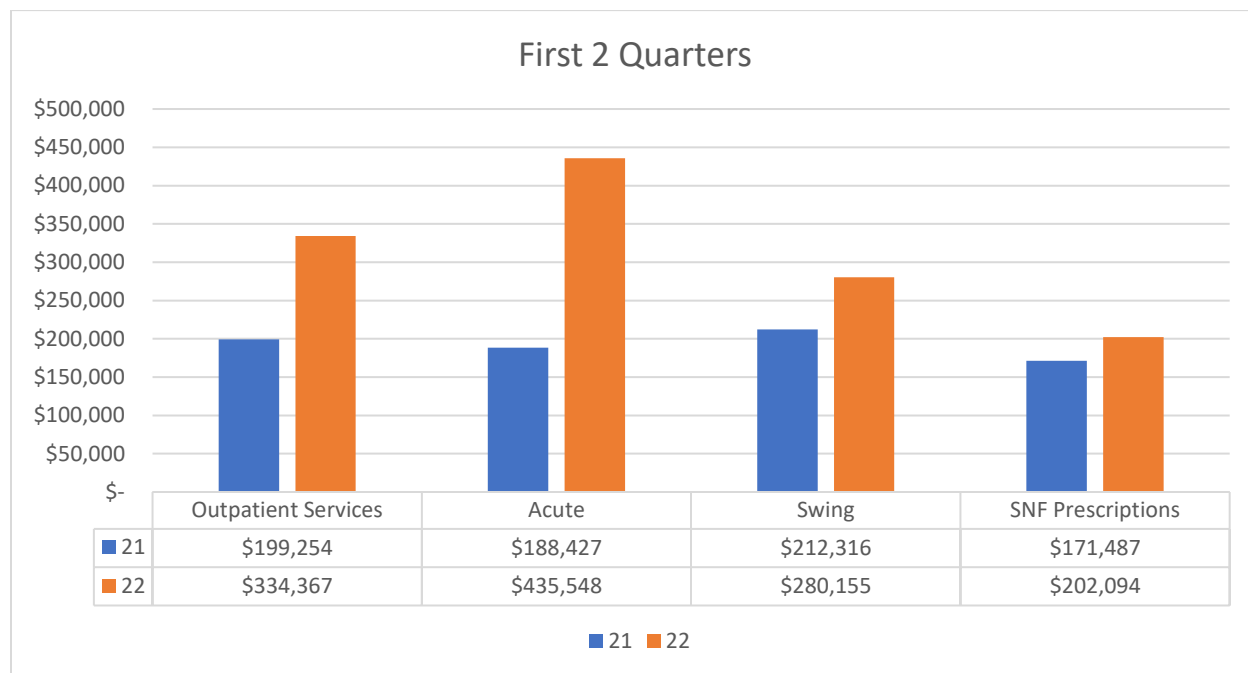
These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.

1	CALL MEETING TO ORDER: Abe Hathaway called the meeting to order at 10:35 am on the above date.			
	BOARD MEMBERS PRESENT:	STAFF PRESENT:		
	Abe Hathaway, Committee Chair Tami Vestal-Humphry, Director	Chris Bjornberg, CEO Louis Ward, Former CEO Travis Lakey, CFO Ryan Harris, COO Michelle Peterson, Outpatient Medical Pam Sweet, Med Staff Jessica DeCoito, Board Clerk		
	ABSENT:			
2	CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS - None			
3	APPROVAL OF MINUTES: December 1, 2021 – minutes attached	Humphry, Hathaway	Approved by All	
4	DEPARTMENT REPORTS:			
	4.1	Outpatient Medical: written report/presentation submitted. Review of presentation provided. Antibody infusions have begun in our department. Recognition provided by Former CEO Louis Ward with regards to Michelle and staff, and the work they have been able to do in the department and for the hospital.		
	4.2	Med Staff: written report submitted.		
5	FINANCIAL REVIEWS			
	5.1	November-December 2021 Financials: review of notes provided. Cash on Hand will jump up dramatically in the next few months with the expected payments coming in. Need to figure out a way that we can account for Registry and Traveler hours before we receive the bills for SNF reporting.	Humphry, Hathaway	
	5.2	Accounts Payable (AP) & Accounts Receivable (AR): AR 80 days – due to office closures with medicare and commercial, we have seen a change in this number. Watching it carefully and working on it. AP was high because but was timing issue.		
	5.3	Retail Pharmacy Sign: sign includes a digital message board to share MMHD events and information. And would be an outlet for other non-hospital related events and information. Western Sign will help with all the permitting with Caltrans and Shasta Co. Motion moved and seconded to take this to the full Board for discussion and action.	Humphry, Hathaway	Approved by All
	5.4	Bank Signors Change: New CEO added into account: motion moved, seconded and carried to take to full Board for discussion and action.	Humphry, Hathaway	Approved by All
6	ADMINISTRATIVE REPORT: CDPH changed requirements that boosters are required by March 1 st not February 1 st . CEO Ward has been spending time with CEO Bjornberg going over a multitude of things as he assumes the CEO role with MMHD. CEO Ward has stressed that he will be available for anything as the transition happens. EMR has been a work in progress, waiting on quotes for the two companies and while CEO Bjornberg is transitioned into the role.			
7	OTHER INFORMATION/ANNOUNCEMENTS: None			
8	ADJOURNMENT – 11:30 am			
	Next Finance Committee Meeting: February 23, 2022			

Hospital Pharmacy Report to Finance Committee

Prepared 2-15-2022

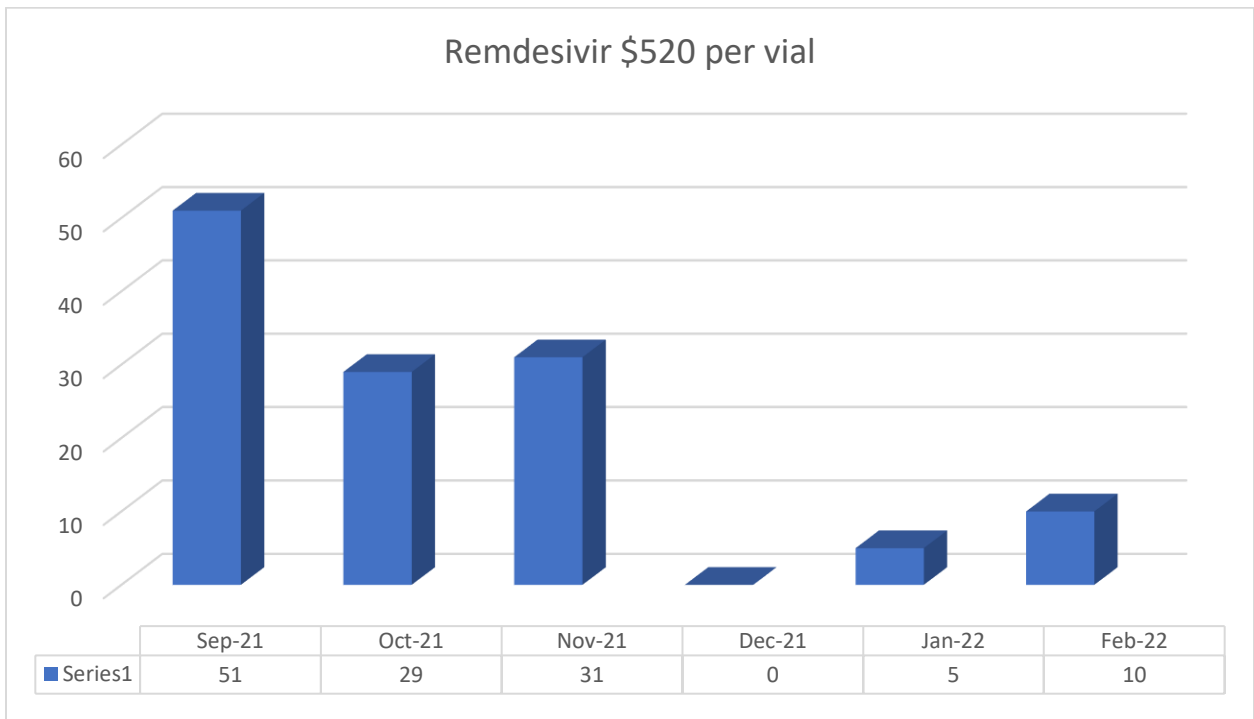
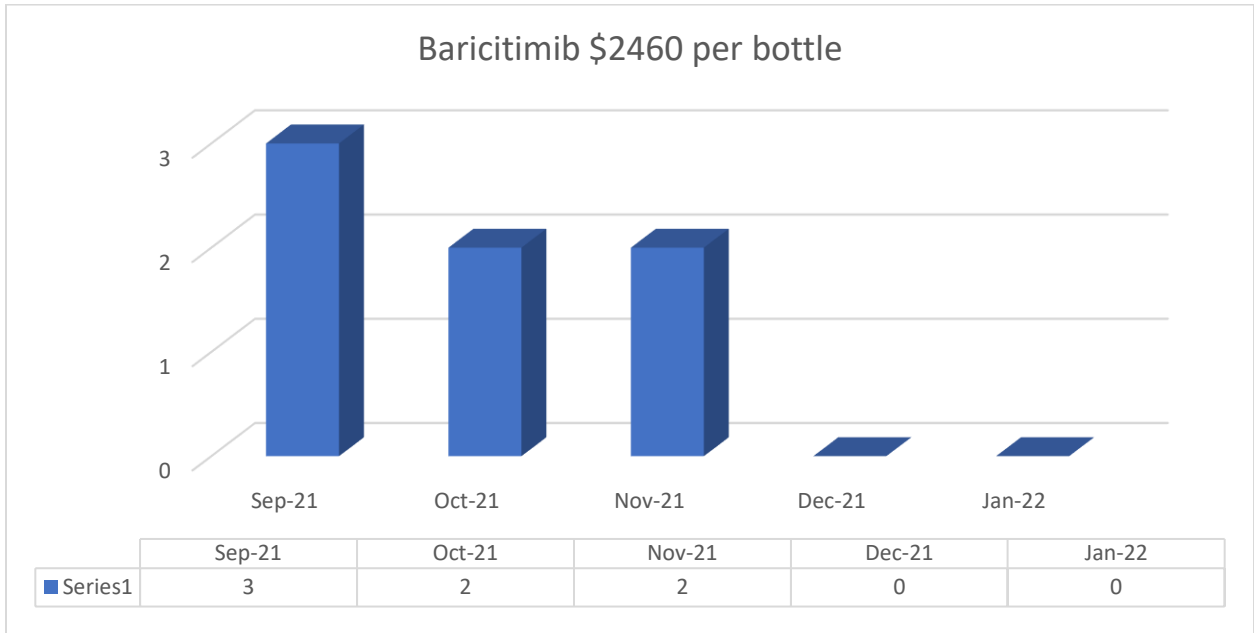
Revenue



Notes:

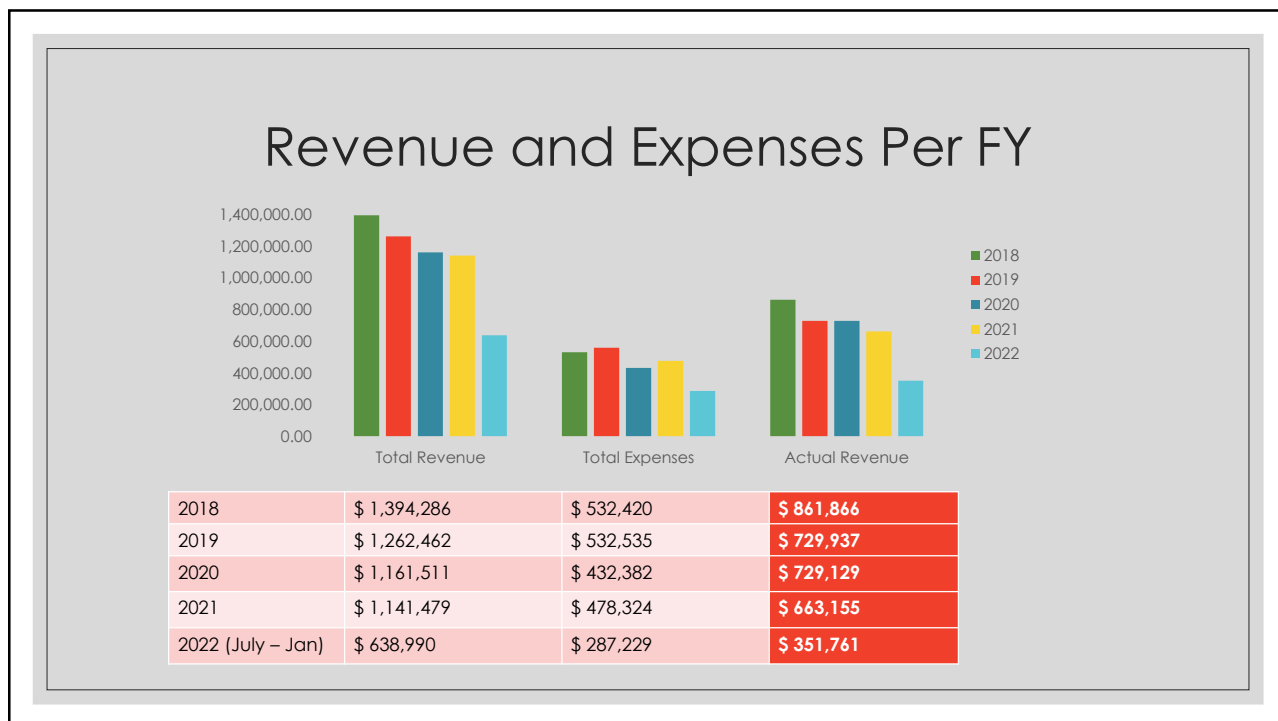
- Revenues are up in all areas
- Outpatient services numbers have returned to pre-pandemic levels. The revenue does not reflect monoclonal antibodies as there is no drug charge but there is an administration fee that appears as outpatient revenue.
- Acute and Swing increases in revenue are due to higher census numbers.
- SNF prescriptions are up over last year at this time but down over budget recently due to decreased census and due to decreases in antipsychotic use. Antipsychotics are the most expensive drug class in the SNF population.
- Pharmaceutical purchase expenses have increased, but only marginally compared to revenue.

High dollar COVID medications cause big fluctuations in expenses. Monoclonal antibodies, oral agents, and vaccines are received by Mayers at no cost. Baricitimib and Remdesivir are purchased through our wholesaler.





1



2

FY 2021 Visits

- Total outpatient visits: 2505 (compared to 2586 in FY 2020)
- Total inpatient visits: 550 (compared to 499 in FY 2020)
 - Not all visits in inpatient had chargeable units due to some declines by patients to be seen, but still recorded.
- Total physical therapy visits: 3055 (compared to 3085 in FY 2020)

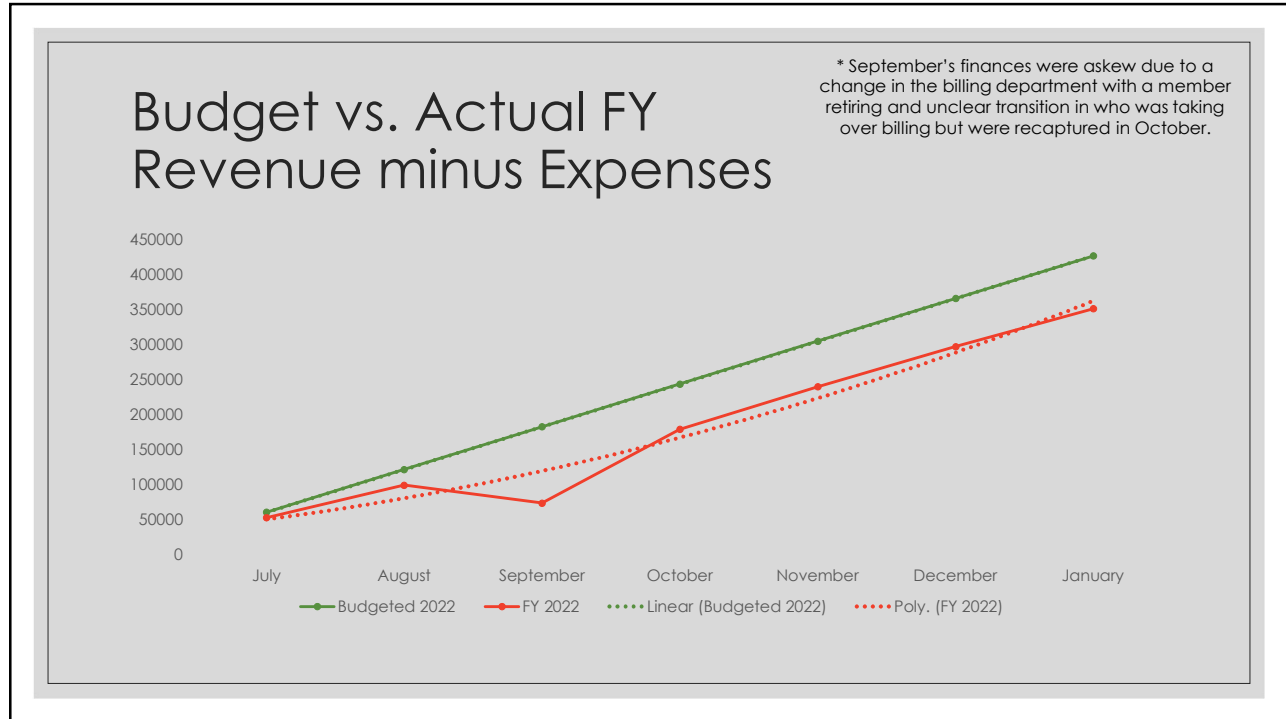
	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APRIL	MAY	JUNE
INPATIENT	14	45	57	50	33	35	58	53	54	12	71	68
OUTPATIENT	258	244	198	156	156	146	211	243	282	245	175	191
TOTAL	272	289	255	206	189	181	269	296	336	257	246	259

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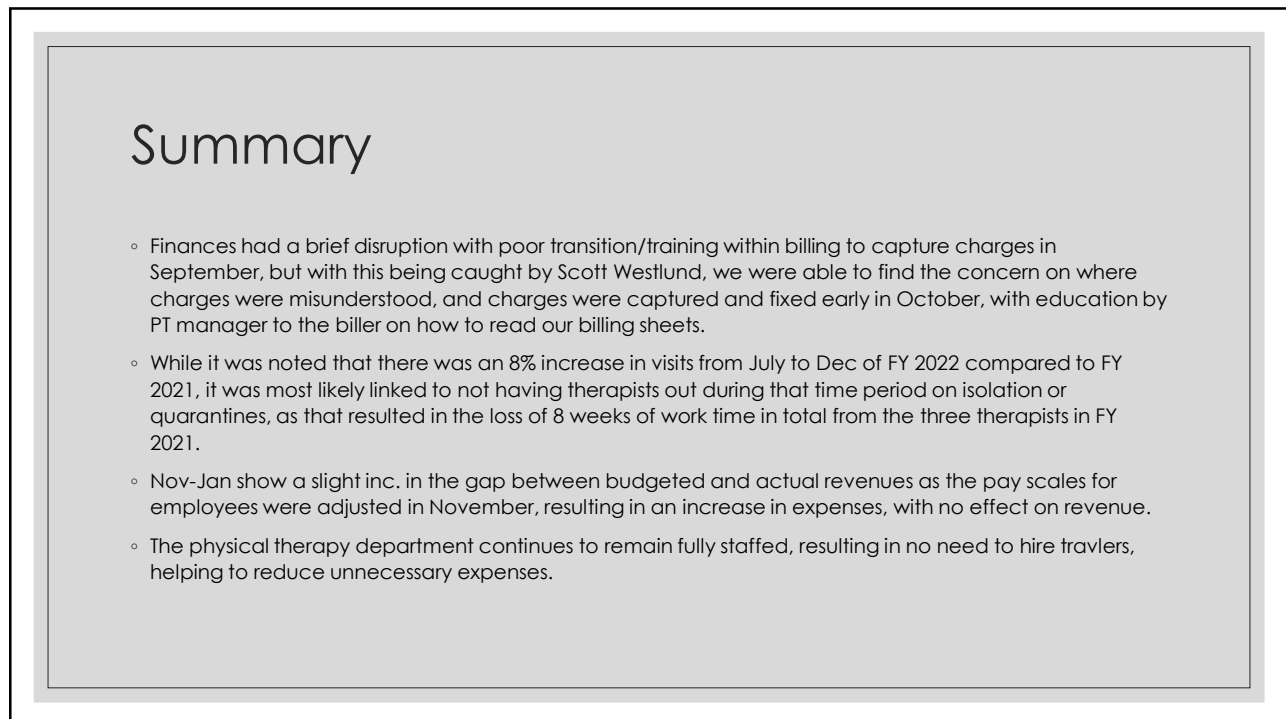
Outpatient Statistics FY 2021 and 2022 (range July- Jan)

FY	Patients		Visits		Units Billed	
	2021	2022	2021	2022	2021	2022
July	51	62	258	238	750	675
Aug	56	55	244	202	729	596
Sept	49	54	198	211	599	605
Oct	43	61	156	199	409	562
Nov	46	67	156	205	458	583
Dec	44	63	146	203	415	566
Totals	Some carry over between months		1158	1248	3360	3587

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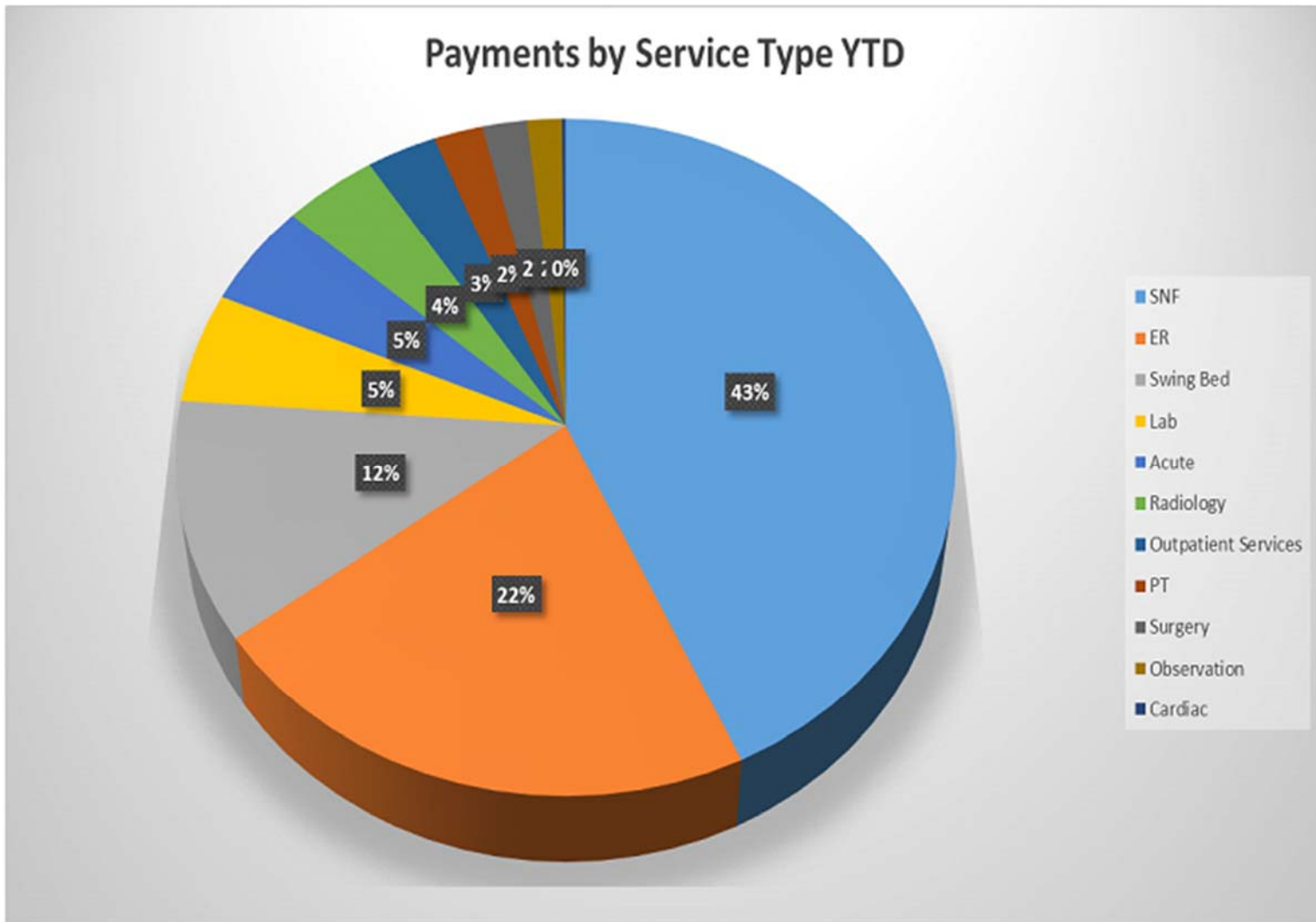
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Finance Notes January FY 22

Summary of Financial Ratios			
Ratios	Period	YTD or Average where Applicable	
Cash on Hand	208	240	Average PY
Net Income	380,290	505,772	Average Monthly FY 20
Current Ratio	31.8		N/A
AR Days	80	61	Average PY
AP	1,079,661	501,619	Average PY
Daily Gross Revenue YE	135,295	114,713	Average PY
% of Gross Revenue Collected	59%	62%	PY Year End

1. Great news as Noridian (Medicare) has input our new clinic rates and DHCS (Medi-Cal) is almost done with its evaluation of the rate study submitted. So we can start billing our Medicare clinic visits and fairly soon bill our Medi-Cal visits. We also have more than a million in patient payments coming in so I expect AR to start coming down soon.
2. We've received our Phase 4 Provider Relief Fund Payments. Combined that's about 1.1 million to help deal with the increased expenses due to Covid. We received the majority of our funds in Phase 1 which I've already reported, 200K in Phase 2(Nursing Home Payments) and nothing in Phase 3(Clinic and Specialty Payments).
3. The FY 21 Medicare Cost Report Settlement and lump sum payment for 1.6 million arrived.
4. At CHA's request I'm remaining the California Critical Access Hospital Network Chair of the CFO committee in 2023. We meet quarterly to discuss issues and have guest speakers on relevant topics ie (Provider Relief Funding Reporting, Capital Financing Opportunities, etc.)
5. The Hospital Quality Assurance Fee payment for 3.2 million should be arriving in late February or early March. Between that the Medicare Cost Report dollars and the Phase 4 payments our cash on hand will look much better.
6. The audit should be completed and presented by Wipfli in the March board meeting. We have to go through a Single Audit process as well which examines the Provider Relief Fund reporting and USDA loan. The reporting of those funds at the end of November and the shifting guidance from CMS put review process behind for all of their clients. Let me know if you would like them to present in person if possible or by Zoom/Teams.
7. CMS is making DHCS redo their Rate Range calculations for last year and next year's Rate Range. This might delay next year's payment and they are unsure at this point if this will create receivable or payable for the last payment received.
8. Due to a high demand for CHFFA loan funds I was able to remove our loan request as we were only doing it for the good of the overall group of district hospitals. We are one of the few hospitals that's making it through Covid with a positive bottom line and a strong cash reserve.
9. We are working to make a decision between Cerner and Epic. We will present our choice for approval at the next board meeting.

10. I have a call scheduled with the Group Vice President of Policy from CHA to discuss the future of Hospital Quality Assurance Fee payments and the impact if the DPNF (SNF) days are removed for rural hospitals. Rural hospitals have low volumes with lots of Medi-Cal so any shift that reduces supplemental payments will have a sizable negative impact. CHA and DHLF have a voice in the model so it's important that the rural facilities give their input. As you can see on the chart below 43% of the hospitals payments are generated from the nursing home so it's vital to keep those claims in the formula.



Stats

1. Acute Days are up 54% YTD and Swing Days are up 9.7% primarily due to Covid.
2. SNF Days are down 5.7% due to our inability to admit SNF Patients when in a yellow or red status due to Covid and the overall slow process of Traditional Medi-Cal at the county level approving new patients for SNF.
3. Surgery is 7% higher than last year but 17% lower than our Pre-Covid numbers.
4. ER visits are up 13.5% YTD to average 12 visits per day. Pre-Covid we were averaging 11.3 visits per day.
5. OP Visits are up 13% which puts them back on track to their Pre-Covid visit level.
6. Radiology Procedures are up which is to be expected with an increase in ER visits.
7. Hospice Days are up 99%YTD but only down compared to the prior January.
8. Telemedicine continues to grow in its new setting at the clinic.

Income Statement

1. Acute Revenue in January is slightly under this year's monthly average but we are 26% ahead YTD compared to FY 21.
2. Skilled Nursing Revenue is down due to a lower census. We will have a bump from February forward due to the rate increase that started on February 1st.
3. Outpatient Revenue is up as every department except Cardiac Rehab has had an increase in visits and procedures.
4. Contractuals will start picking up in March after we've received our QIP payment. The large supplemental payments related to patient care reduce our contractuals on a monthly basis as I'm accruing the receivable during the year until it's received. This gives a more accurate view of the financials.
5. Productive Salaries are up for the year due to the wage increases enacted as planned to maintain staffing.
6. Non-Productive Salaries are up as the most of the December/January vacations hit on the January 7th pay period and there was a large PTO payout.
7. Supplies are up due to pharmaceutical and Plant Ops spend.
8. Pro Fees are down but Envision is still behind on its ER Doc invoices.
9. Acute/Swing travelers are up 90% over the prior year due to the Covid unit and increased costs of travelers overall.
10. Ancillary Travelers are up due to increased usage in the ER, Radiology, and Respiratory plus increased rates.
11. Other Purchased Services are up mostly due to software increases and RHC expenses that didn't exist at this point last year. Lab costs were also up due to send outs to Lab Corp.
12. Depreciation is up due to the clinic project.
13. Interest is up due to the CHFFA and USDA loans being fully drawn.

Balance Sheet

1. Cash is up due to receiving our Rate Range payment in January.
2. Reserve Cash is up as we received our tax funds in our USDA Debt Reserve Account.
3. Accounts Receivable is up and we are actively working to bring that down.
4. Accounts Receivable Other is up as we are accruing the HQAF payment here.
5. The Medicare/Medi-Cal Settlement is down as we received the Rate Range payment.
6. Accounts Payable is higher than I'd like but invoices are coming in so late that I'm getting 600K+ of invoices for January after the 31st so there's not a lot I can do about it. At this point we still haven't seen any of the SNAP invoices that are running through CDPH. We have called and brought up this issue multiple times but are still waiting.
7. We have paid all of our IGT related payables (HQAF, Rate Range) so those accounts are a zero balance until next fiscal year.

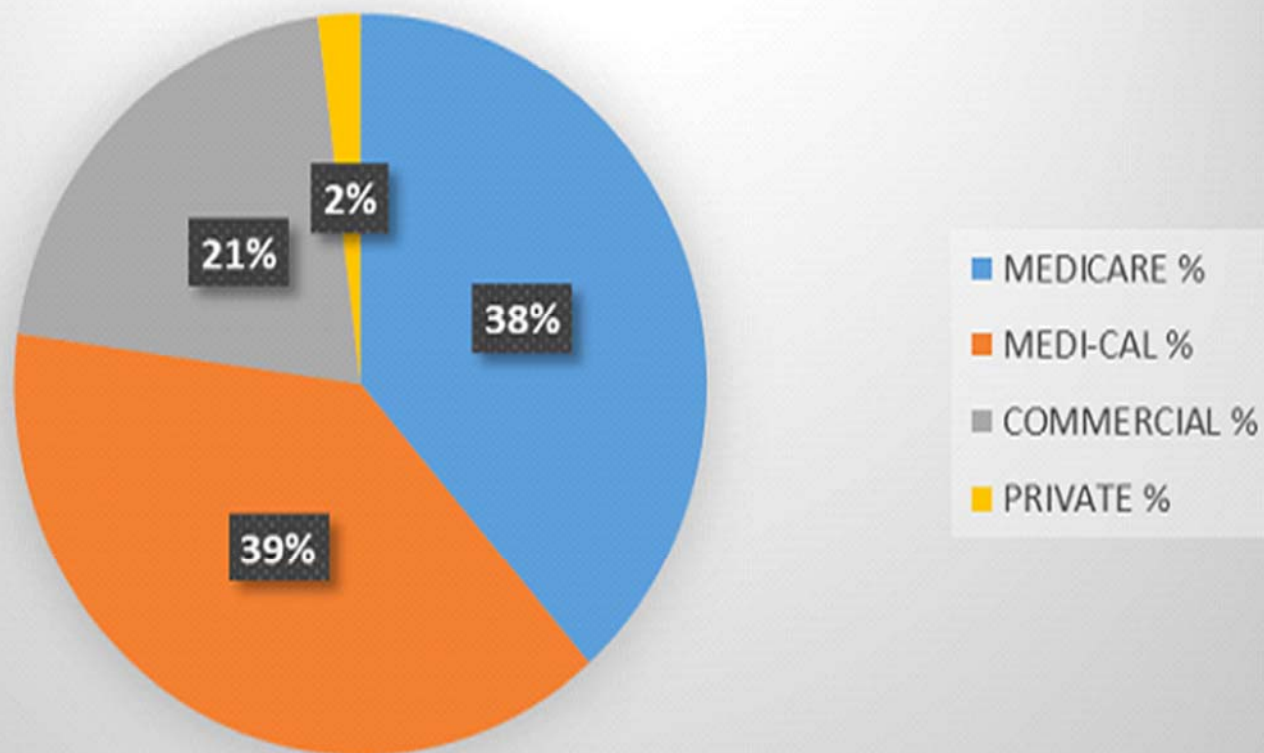
Miscellaneous

1. The Retail Pharmacy had a strong collection month which led to a positive bottom line in January
2. The Rural Health Clinic had a great revenue month. We have a negative bottom line but that's was expected over the first couple of years. We are trending in a positive direction and I'm excited about the clinic and the ancillary revenue it's generating for the hospital.

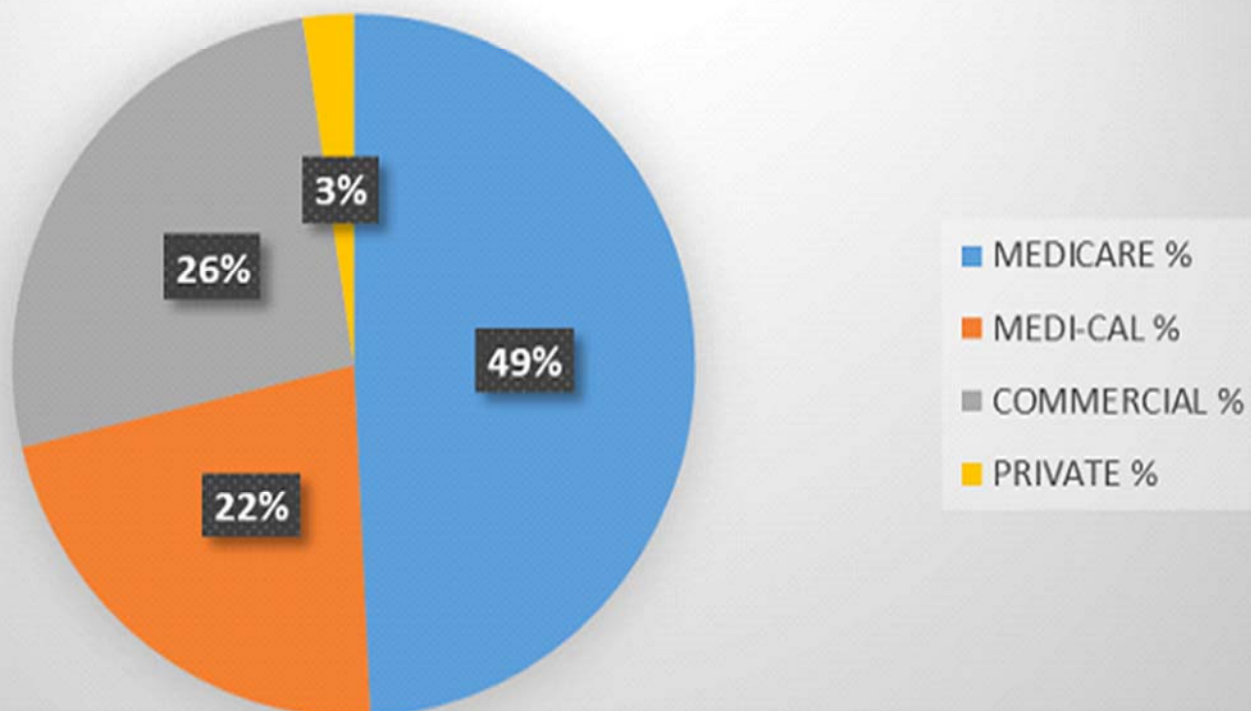
Educational

1. I wanted to show our average payor mix with and without the SNF. The SNF is such a large part of our facility revenue (#2) and payment wise (#1) it gives a distorted view of the mix of patients in the rest of our service lines. Once removed Medicare and Commercial are the leading payors followed by Medi-Cal and Private Pay (Uninsured).

Payor Mix



Payor Mix Excluding SNF



MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2022		2021		FY 2022		FYE 2021		% Increase or Decrease
January	December			YTD	YTD			
Actual	Actual	Variance		Actual	Actual	Variance		
VOLUME:								
DISCHARGES								
16	17	(1)	Acute	125	113	12		10.62%
8	11	(3)	Swing Bed	75	74	1		1.42%
4	6	(2)	Skilled Nursing Care (DISCHG)	36	26	10		38.52%
5	9	(4)	Observations	71	76	(5)		-6.61%
PATIENT DAYS								
65	88	(23)	Acute	542	352	190		54.02%
143	115	28	Swing Bed	965	880	85		9.72%
2,191	2,221	(30)	Skilled Nursing Care	15,707	16,661	(954)		-5.71%
LENGTH OF STAY								
4.06	5.18	(1)	Acute	4.34	3.12	1		39.02%
17.88	10.45	7	Swing Bed	12.87	11.89	1		8.22%
Skilled Nursing Care								
AVERAGE DAILY CENSUS								
2.10	2.84	(1)	Acute	2.52	1.64	1		53.72%
4.61	3.71	1	Swing Bed	4.49	4.09	0		9.72%
70.68	71.65	(1)	Skilled Nursing Care	73.06	79.83	(7)		-8.51%
ANCILLARY SERVICES								
1	0	1	Surgery Inpatient Visits	1	1	0		.02%
14	16	(2)	Surgery OP/ procedure visits	92	86	6		7.02%
301	313	(12)	Emergency Room Visits	2533	2,231	302		13.52%
142	132	10	Outpatient Services Procedures	1026	905	121		13.42%
1782	961	821	Laboratory Visits	9679	9,338	341		3.72%
398	435	(37)	Radiology Procedures	3011	2,821	190		6.72%
227	246	(19)	Hospice Patient Days	1246	625	621		99.42%
196	206	(10)	Physcial Therapy visits	1464	1,369	95		6.92%
160	106	54	Cardiac Rehab	1107	1,351	(244)		-18.11%
37	30	7	Telemedicine visits	275	249	26		10.42%
16	21	(5)	Admissions from ER	173	166	7		4.22%
16	13	3	Transfers from ER	110	131	(21)		-16.01%
PRODUCTIVITY:								
Productive FTE's								
18.45	17.97		Nursing - Acute	18.97	19.86			
55.24	55.23		Long Term Care	55.03	53.14			
49.63	49.86		Ancillary	50.76	39.85			
77.19	75.37		Service	77.61	83.02			
200.51	198.43		Total Productive	202.37	195.87			
42.14	38.00		Non-Productive FTE's	39.88	239.83			
242.65	236.43		Paid FTE's	242.25	435.70			
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED								
3.02	2.97			3.07	3.17			

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2022 JAN ACTUAL	2021 JAN ACTUAL	Variance		FY 2022 YTD ACTUAL	FY 2021 YTD ACTUAL	Variance	Increase Decrease %
PATIENT REVENUE							
761,658	1,192,670	(431,012)	Acute	5,582,271.24	4,422,565.00	1,159,706	26.22%
956,104	842,310	113,794	Skilled Nursing	7,068,009	7,087,024	(19,015)	-.31%
266,517	227,266	39,252	Inpatient Ancillary				
0	0	0	Acute	2,001,476	1,396,774	604,702	43.32%
			Skilled Nursing	2,628	1,295	1,333	
1,984,280	2,262,246	(277,966)	Total Inpatient Revenue	14,654,384	12,907,658	1,746,726	13.52%
2,370,671	1,491,481	879,190	Total Outpatient Revenue	16,185,324	12,370,376	3,814,948	30.82%
4,354,951	3,753,727	601,224	Total Patient Revenue	30,839,708	25,278,034	5,561,674	22.02%
DEDUCTIONS FROM REVENUE							
677,517	293,180	(384,337)	Contractuals - Care/Cal	4,289,326	5,156,101	866,775	
165,126	95,163	(69,963)	Contractuals - PPO	1,775,233	698,254	(1,076,979)	
0	0	0	Charity and Write Offs	14,082	74,502	60,420	
236,087	9,836	(226,251)	Admin Adjmts/Emp Discounts	943,592	288,842	(654,750)	
(1,177)	(11,277)	(10,101)	Provision for Bad Debts	391,860	656,879	265,020	
1,077,554	386,902	(690,652)	Total Deductions	7,414,092	6,874,578	(539,514)	
172,094	72,485	99,610	Other Operating Revenues	763,050	285,304	477,746	
3,449,491	3,439,310	10,182	Net Revenue	24,188,666	18,688,759	5,499,906	
OPERATING EXPENSES							
1,081,018	1,056,098	(24,919)	Productive Salaries	7,998,893	7,493,116	(505,777)	-6.71%
284,231	224,272	(59,959)	Non-Productive Salaries	1,179,676	976,223	(203,453)	-20.81%
363,135	388,070	24,935	Employee Benefits	2,294,534	2,303,014	8,480	.42%
421,494	276,211	(145,283)	Supplies	2,557,371	1,882,017	(675,354)	-35.91%
142,481	21,467	(121,014)	Professional Fees	828,573	928,855	100,282	10.82%
40,064	71,444	31,380	Acute/Swing Travelers	397,655	209,039	(188,615)	-90.21%
140,948	158,987	18,039	SNF Travelers	1,068,886	1,204,493	135,607	11.32%
213,984	69,167	(144,816)	Ancillary Travelers	892,853	536,523	(356,330)	-66.41%
264,910	139,386	(125,523)	Other Purchased Services	1,532,801	1,116,626	(416,176)	-37.31%
18,433	27,007	8,574	Repairs & Maintenance	204,094	169,595	(34,499)	-20.31%
47,602	57,677	10,074	Utilities	342,209	335,978	(6,231)	-1.91%
33,580	27,057	(6,523)	Insurance	251,986	194,061	(57,925)	-29.81%
79,768	67,668	(12,100)	Other	428,466	350,297	(78,169)	-22.31%
114,435	155,903	41,467	Depreciation	843,927	534,125	(309,802)	-58.01%
0	0	0	Bond Repayment Insurance	-	0	0	
0	17,911	17,911	Bond Repayment Interest	89,900	125,376	35,476	28.32%
5,226	6,722	1,496	Interest	38,774	28,015	(10,759)	-38.41%
3,405	15,347	11,942	Rental - Lease	54,973	87,182	32,209	36.92%
3,254,715	2,780,396	(474,319)	Total Operating Expense	21,005,570	18,474,535	(2,531,035)	-13.71%
194,776	658,914	(464,137)	Income From Operations	3,183,095	214,224	2,968,871	
NON-OPERATING REVENUE AND EXPENSE							
262,232	(70,620)	332,852	Non-Operating Revenue	1,890,230	2,513,658	(623,428)	
10,407	26,927	(16,520)	Interest Income	42,810	118,766	(75,956)	
87,125	155,498	68,373	Non-Operating Expense	1,208,234	1,016,212	(192,022)	
185,514	(199,191)	384,704	Total Non-Operating	724,807	1,616,212	(891,405)	
380,290	459,723	(79,433)	NET INCOME	3,907,902	1,830,437	2,077,465	

MAYERS MEMORIAL HOSPITAL**Balance Sheet**

	JANUARY 2022	DECEMBER 2021
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	4,525,679	430,092
Reserve Cash (unrestricted)	16,557,738	16,797,821
Reserve Cash (restricted) - USDA Debt Serv / Construction	2,225,527	1,787,791
Accounts Receivable	11,870,246	11,416,083
County Treasury receivable	(88,345)	245,701
Less: Reserve for Uncollectibles	(1,053,431)	(1,050,704)
Reserve for Medicare/Medi-Cal/Commercial	(4,157,937)	(3,981,408)
Inventories	661,972	614,887
Accounts Receivable - Other	2,790,533	2,244,804
Prepaid Expenses	655,286	687,588
Medicare/Medi-Cal Settlement	790,592	4,379,062
TOTAL CURRENT ASSETS	34,777,860	33,571,717
PROPERTY, PLANT AND EQUIPMENT		
Land	935,622	935,622
Building and Fixed Equipment	32,452,509	32,452,509
Equipment	14,255,356	14,255,356
Construction in Progress (other)	6,805,239	6,552,049
Hospital expansion	1,631,500	1,631,500
LESS: Reserve for Depreciation	(24,537,529)	(24,420,287)
TOTAL PROPERTY, PLANT AND EQUIPMENT	31,542,696	31,406,748
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
TOTAL OTHER ASSETS	0	0
TOTAL ASSETS	66,320,556.09	64,978,465.76
CURRENT LIABILITIES		
Accounts Payable	1,047,679	1,106,774
Accrued Payroll	491,730	487,687
Accrued Payroll Taxes	(155,472)	(372,571)
Accrued Vacation & Holiday	833,938	839,538
Accrued Health Insurance	50,978	45,143
Accrued Interest	(1,246,106)	(1,246,106)
RETAINAGE PAYABLE	0	0
PRIME PLAN	0	0
HQAF	0	0
Rate Range	0	0
NOTES & LOANS PAYABLE	38,111	43,364
Current Portion of Medicare/Medi-Cal Settlement	(0)	(0)
TOTAL CURRENT LIABILITIES	1,060,858	903,828
LONG-TERM DEBT		
G.O. Bond	1,404,098	1,404,098
Capital Leases / Settlement pymt		
Leases	(29,126)	(26,660)
Provider Relief Fund- Deffered revenue	2,495,328	2,495,328
Notes & Loans Payable/ CHFFA	1,456,371	1,456,371
GO BOND SERIES B & REFUNDING	21,575,000	20,883,694
TOTAL LONG-TERM DEBT	26,901,671	26,212,830
FUND EQUITY	38,358,027	37,861,807
TOTAL LIABILITIES AND FUND BALANCE	66,320,556.09	64,978,465.76
CURRENT RATIO:	32.78	37.10

**MAYERS MEMORIAL HOSPITAL
NON-OPERATING REVENUE AND EXPENSE
RETAIL PHARMACY**

2022		2021		Variance	RETAIL PHARM REVENUE	FY 2022		FY 2021		Variance	Increase Decrease %
JAN ACTUAL	JAN ACTUAL	JAN ACTUAL	JAN ACTUAL			YTD ACTUAL	YTD ACTUAL	YTD ACTUAL	YTD ACTUAL		
					NON-OPERATING REVENUE						
					MEDICARE	0	615	(615)	-100.01%		
					MEDI-CAL	31,906	15,826	16,080	101.62%		
					THIRD PARTY	924,998	698,876	226,122	32.42%		
					PRIVATE	211,795	159,918	51,877	32.42%		
					OTHER	11,380	2,447	8,933	365.12%		
					Total Revenue	1,180,079	877,681	302,398	34.52%		
					Net Non Operating Revenue	1,180,079	877,681	302,398			
					NON - OPERATING EXPENSES						
					Productive Salaries	162,531	150,884	(11,647)	-7.71%		
					Non-Productive Salaries	8,911	6,748	(2,163)	-32.11%		
					Employee Benefits	17,971	15,131	(2,840)	-18.81%		
					Supplies	983,324	812,241	(171,083)	-21.11%		
					Ancillary Travelers	0	0	0	#DIV/0!		
					Other Purchased Services	11,709	6,947	(4,762)	-68.61%		
					Repairs	0	41	41	100.02%		
					Utilities	1,765	3,146	1,381	43.92%		
					Other	2,321	1,354	(967)	-71.51%		
					Depreciation	19,646	19,646	0	.02%		
					Rental - Lease	57	75	18	24.62%		
					Total Non-Operating Expense	1,208,234	1,016,212	(192,022)	-18.91%		
					NET INCOME	(28,154)	(138,531)	110,376			
					(LOSS) GAIN						

Rural Health Clinic - Burney

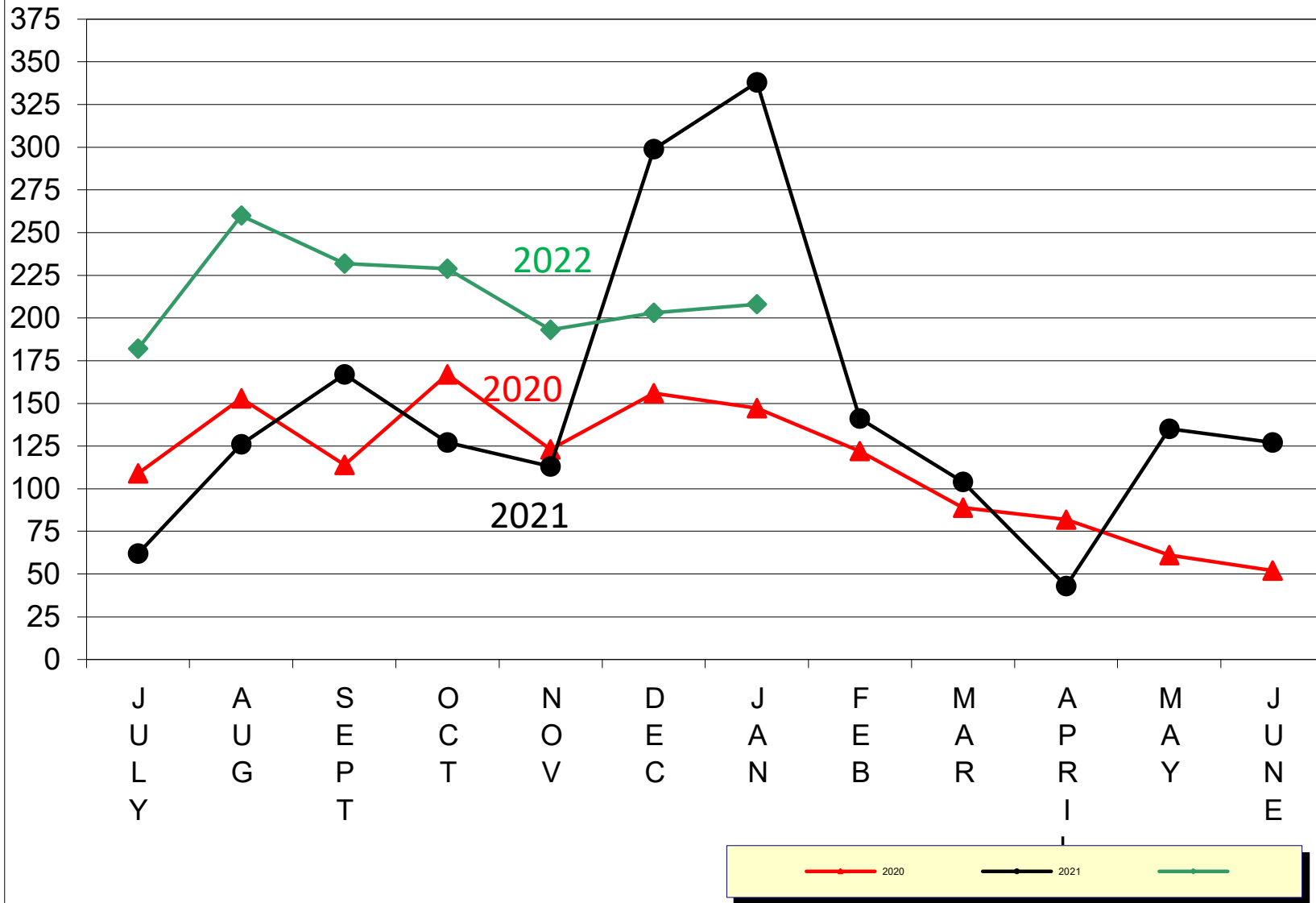
Gross Revenue	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
TOTAL OUTPT REVENUE	73,698.39	158,328.71	63,420.26	55,337.69	128,725.57	91,534.00	137,856.64	-	-	-	-	-	708,901.26
Operating Expenses													
PRODUCTIVE SALARIES	126,044.69	64,918.86	61,043.21	80,452.22	93,658.40	79,232.41	102,320.24	-	-	-	-	-	607,670.03
NON-PRODUCTIVE SALARIES	13,731.96	12,679.88	8,577.74	6,646.15	5,100.77	6,730.76	15,308.82	-	-	-	-	-	68,776.08
EMPLOYEE BENEFITS	11,200.24	6,296.62	5,739.50	6,466.39	6,390.47	5,037.78	10,004.75	-	-	-	-	-	51,135.75
SUPPLIES	8,236.32	9,061.88	7,927.22	18,216.80	2,178.83	4,050.15	11,624.30	-	-	-	-	-	61,295.50
PROFESSIONAL FEES	39.49	42.35	48.90	39.57	37.75	240.56	36.52	-	-	-	-	-	485.14
TRAVELERS	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PURCHASED SERVICES	4,673.02	7,657.90	6,212.17	5,148.80	4,396.97	6,656.49	7,625.62	-	-	-	-	-	42,370.97
REPAIRS	-	-	-	-	-	-	-	-	-	-	-	-	-
INSURANCE	1,310.74	2,621.48	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	-	-	-	-	-	10,485.92
OTHER	819.75	(1,678.35)	3,567.59	1,009.64	269.05	2,213.78	180.13	-	-	-	-	-	6,381.59
DEPRECIATION	350.41	350.41	350.41	350.41	350.41	350.41	350.41	-	-	-	-	-	2,452.87
RENTAL/LEASE	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	166,406.62	101,951.03	94,777.48	119,640.72	113,693.39	105,823.08	148,761.53	-	-	-	-	-	851,053.85
Net Profit or (Loss)	(92,708.23)	56,377.68	(31,357.22)	(64,303.03)	15,032.18	(14,289.08)	(10,904.89)	0.00	0.00	0.00	0.00	0.00	(142,152.59)

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
- Fiscal Year 2022

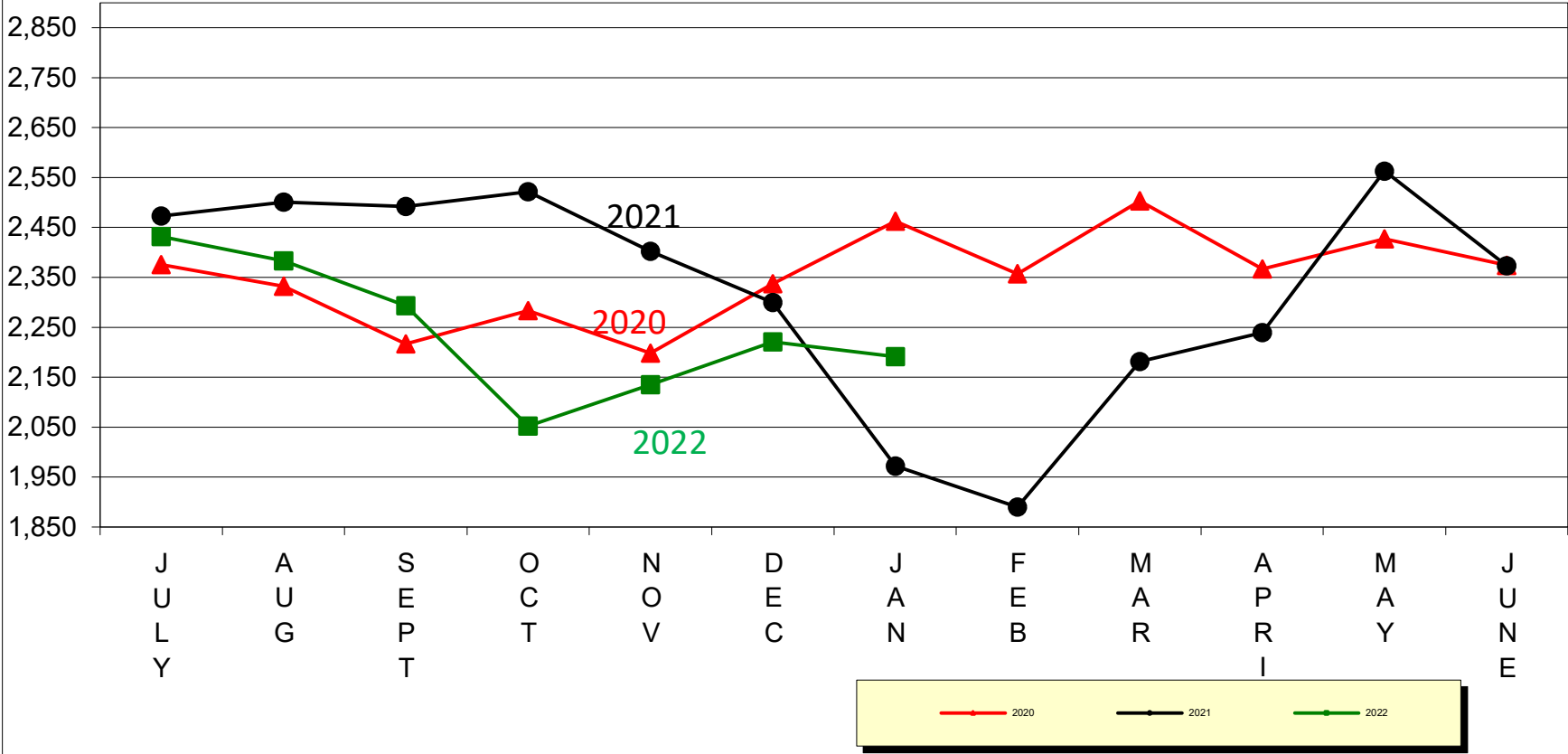
DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2021	4,105,658.44	132,440.59	2,449,314.84	45,615.44	55,832.53	2,347,866.87	1,013,025.11	3,598.62
August 31, 2021	4,706,227.04	151,813.78	2,742,075.03	59,636.58	103,687.50	2,578,750.95	1,411,499.84	3,346.17
September 30, 2021	4,448,562.34	148,285.41	2,844,417.38	93,286.96	195,784.29	2,555,346.13	1,540,012.85	517.48
October 31, 2021	4,370,932.79	140,997.83	2,619,559.05	131,773.91	17,303.00	2,470,482.14	1,536,779.08	1,791.07
November 30, 2021	3,968,259.86	132,275.33	2,578,141.82	274,634.50	-	2,303,507.32	1,347,115.58	5,573.47
December 31, 2021	4,112,921.24	132,674.88	2,610,465.78	66,935.22	103,687.50	2,439,843.06	1,438,662.58	3,184.60
January 30, 2022	4,194,144.94	135,295.00	6,844,384.15	643,222.01	3,738,410.11	2,462,752.03	1,519,788.12	6,898.67
February 28, 2022	-	-	-	-	-	-	-	-
March 31, 2022	-	-	-	-	-	-	-	-
April 30, 2022	-	-	-	-	-	-	-	-
May 31, 2022	-	-	-	-	-	-	-	-
June 30, 2022	-	-	-	-	-	-	-	-
YTD TOTAL	29,906,706.65	139,111.83	22,688,358.05	1,315,104.62	4,214,704.93	17,158,548.50	9,806,883.16	24,910.08

ACCOUNTS RECEIVABLE AGING					PAYOR MIX - YTD % OF REVENUE				
	JANUARY \$ OUTSTANDING	JAN DAYS OUT	DEC DAYS OUT	NOV DAYS OUT		JAN	DEC	NOV	3 MONTH AVERAGE
MEDICARE	3,709,241.45	67.33	59.41	57.86	MEDICARE	45.05%	39.69%	38.97%	41.24%
MEDI - CAL	2,353,357.29	47.47	46.94	45.68	MEDI - CAL	36.03%	37.91%	37.57%	37.17%
THIRD PARTY	4,034,385.88	157.7	146.72	124.40	THIRD PARTY	16.65%	19.68%	21.31%	19.21%
PRIVATE	1,189,727.99				PRIVATE	2.26%	2.73%	2.15%	2.38%
LTC ONLY (INCLUDE)	1,056,498.26	35.96	37.30	33.63					
OVERALL	11,286,712.61	80.13	80.13	73.90					

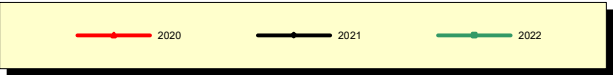
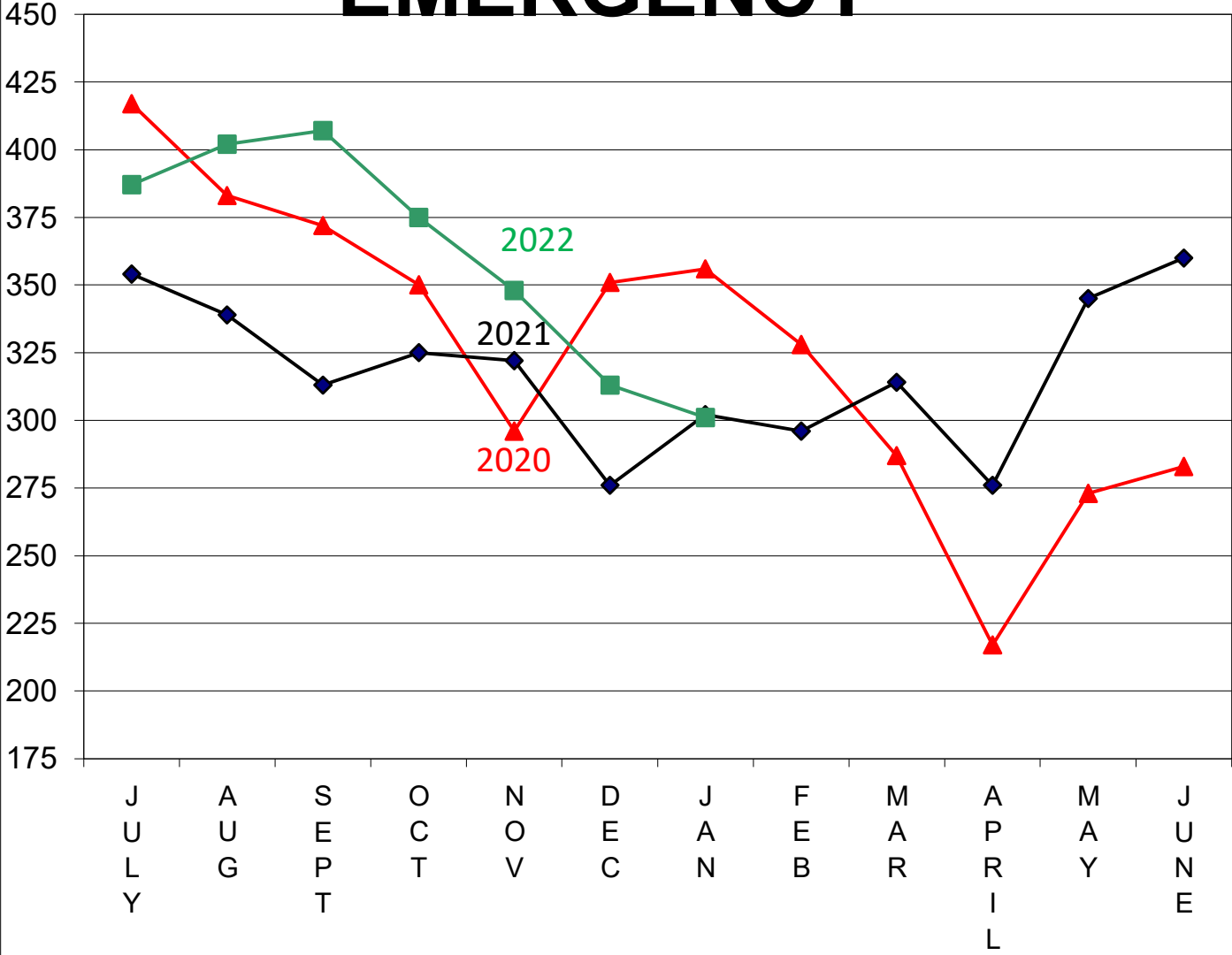
ACUTE / SWING PATIENT DAYS



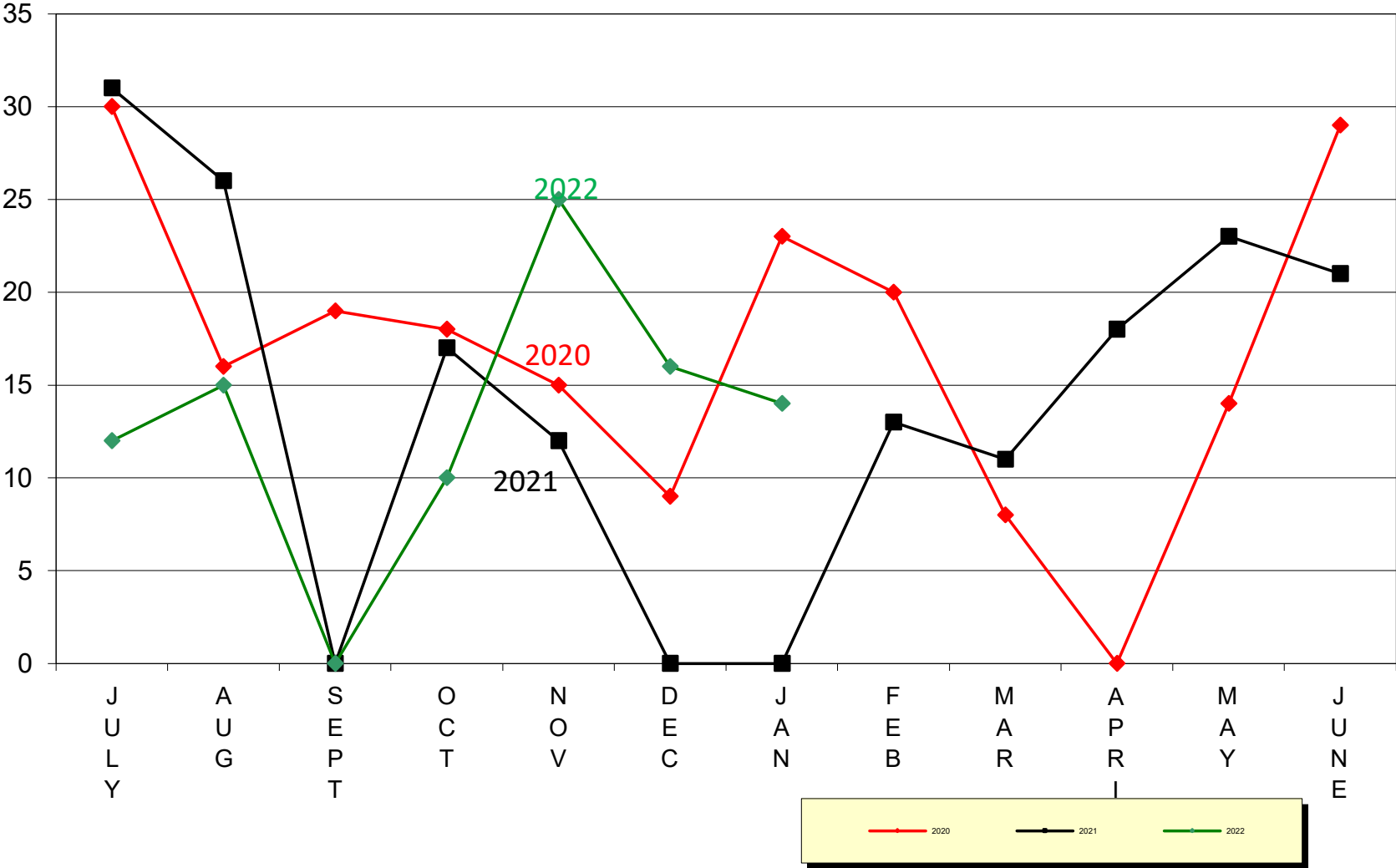
SNF PATIENT DAYS



EMERGENCY



SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL
2021-2022 OPERATING ACTUAL**

	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-22	FEB	MAR	APR	MAY	JUN	YTD FY 2022 ACTUAL	YTD PRIOR YR Current Mth ACTUAL
Operating Revenue:														
Routine														
Acute	697,951.10	962,644.14	871,219.00	851,470.00	695,997.00	741,332.00	761,658.00	-	-	-	-	-	5,582,271.24	4,422,565
SNF	1,103,358.39	1,096,690.86	1,049,685.58	934,360.58	958,296.63	969,512.60	956,104.32	-	-	-	-	-	7,068,008.96	7,087,024
Acute Ancillary	258,125.20	289,583.15	343,220.65	399,569.15	229,958.80	214,501.65	266,517.20	-	-	-	-	-	2,001,475.80	1,396,774
SNF Ancillary	1,716.00	-	-	-	837.00	75.00	-	-	-	-	-	-	2,628.00	1,295
Outpatient	2,145,869.61	2,551,558.46	2,288,153.95	2,269,854.93	2,250,238.03	2,308,977.59	2,370,671.38	-	-	-	-	-	16,185,323.95	12,370,376
	4,207,020.30	4,900,476.61	4,552,279.18	4,455,254.66	4,135,327.46	4,234,398.84	4,354,950.90	-	-	-	-	-	30,839,707.95	25,278,034
Less Deductions:														
Contractuals - Care/Cal	867,547.28	1,063,453.65	529,404.55	763,824.26	141,513.99	246,064.99	677,517.41	-	-	-	-	-	4,289,326.13	5,156,101
Contractuals - PPO	267,522.45	277,392.72	243,431.19	315,464.08	297,419.03	208,877.56	165,125.79	-	-	-	-	-	1,775,232.82	698,254
Charity Care & Write off	3,209.00	530.00	-	5,925.00	-	4,418.00	-	-	-	-	-	-	14,082.00	74,502
Other Contractual write off:	81,329.18	137,389.22	181,283.45	79,104.35	133,497.75	94,900.14	236,087.47	-	-	-	-	-	943,591.56	288,842
Medicare	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Medi-Cal	-	-	-	-	-	-	-	-	-	-	-	-	-	0
PPO's	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Administrative & Other	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Provision For Bad Debts	141,033.50	32,906.66	78,582.25	45,431.75	22,264.91	72,817.41	(1,176.86)	-	-	-	-	-	391,859.62	656,879
Total Deductions	1,360,641.41	1,511,672.25	1,032,701.44	1,209,749.44	594,695.68	627,078.10	1,077,553.81	-	-	-	-	-	7,414,092.13	6,874,578
Other Revenue	57,398.27	30,763.16	54,581.89	111,616.63	271,542.65	65,052.89	172,094.23	-	-	-	-	-	763,049.72	285,304
Net Revenue	2,903,777.16	3,419,567.52	3,574,159.63	3,357,121.85	3,812,174.43	3,672,373.63	3,449,491.32	-	-	-	-	-	24,188,665.54	18,688,759
Operating Expenses:														
Salaries - Productive	1,306,672.52	1,207,632.91	1,044,096.23	1,128,295.53	1,137,514.09	1,093,663.84	1,081,017.63	-	-	-	-	-	7,998,892.75	7,493,116
Salaries - Non-productive	184,173.02	137,790.65	162,421.16	157,532.78	123,310.94	130,216.64	284,230.90	-	-	-	-	-	1,179,676.09	976,223
Employee Benefits	347,828.84	336,767.99	312,602.13	314,417.66	318,913.33	300,869.10	363,135.37	-	-	-	-	-	2,294,534.42	2,303,014
Supplies	301,479.92	283,070.40	365,891.52	465,446.70	324,358.99	395,628.93	421,494.42	-	-	-	-	-	2,557,370.88	1,882,017
Professional Fees	26,851.65	20,348.67	179,654.11	148,194.97	143,206.55	167,835.73	142,481.41	-	-	-	-	-	828,573.09	928,855
Acute/Swing travelers	34,876.25	61,596.56	56,411.57	58,129.30	57,456.25	89,120.95	40,063.88	-	-	-	-	-	397,654.76	209,039
SNF travelers	141,190.66	107,883.18	172,884.16	111,733.63	149,101.85	245,144.00	140,948.27	-	-	-	-	-	1,068,885.75	1,204,493
Ancillary travelers	15,665.00	27,611.00	42,039.81	109,647.78	225,316.15	258,589.89	213,983.60	-	-	-	-	-	892,853.23	536,523
Other Purchased Services	143,896.84	189,748.18	266,758.48	195,223.73	206,070.10	266,194.25	264,909.71	-	-	-	-	-	1,532,801.29	1,116,626
Repairs & Maintenance	29,521.36	17,717.75	22,736.38	65,196.61	22,639.04	27,850.36	18,432.70	-	-	-	-	-	204,094.20	169,595
Utilities	33,895.40	47,436.28	50,265.62	40,914.81	58,508.38	63,585.74	47,602.38	-	-	-	-	-	342,208.61	335,978
Insurance	33,502.67	51,091.75	33,452.67	33,452.66	33,452.67	33,452.67	33,580.48	-	-	-	-	-	251,985.57	194,061
Other Expense	44,590.21	50,902.35	56,484.21	51,468.59	64,327.29	80,924.92	79,768.39	-	-	-	-	-	428,465.96	350,297
Depreciation	126,926.47	123,977.88	123,125.60	118,437.78	118,437.78	118,586.53	114,435.30	-	-	-	-	-	843,927.34	534,125
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	18,256.38	17,910.82	17,910.82	-	-	-	-	-	-	-	89,899.66	125,376
Interest	5,319.38	5,203.38	6,744.87	5,167.45	5,384.95	5,728.15	5,225.52	-	-	-	-	-	38,773.70	28,015
Rent/Lease Equipment	10,881.39	10,048.64	10,390.08	9,136.40	(3,409.30)	14,520.67	3,405.00	-	-	-	-	-	54,972.88	87,182
Total Operating Exp	2,805,182.40	2,696,738.39	2,924,214.98	3,030,307.20	3,002,499.88	3,291,912.37	3,254,714.96	-	-	-	-	-	21,005,570.18	18,474,535
Net Operating Rev over Expense	98,594.76	722,829.13	649,944.65	326,814.65	809,674.55	380,461.26	194,776.36	-	-	-	-	-	3,183,095.36	214,224
Non-Operating Revenue:														
Non-operating Revenue	248,634.29	258,154.79	271,661.38	261,513.41	291,756.08	296,277.68	262,232.19	-	-	-	-	-	1,890,229.82	2,513,658
Interest Income	16,413.22	675.30	458.33	13,904.74	458.31	484.06	10,406.53	-	-	-	-	-	42,810.49	118,766
Other non-operating Expense	208,981.60	167,242.89	190,305.02	72,125.79	174,712.05	307,741.20	87,124.98	-	-	-	-	-	1,208,233.53	1,016,212
Total Non-Operating Revenue	56,065.91	91,587.20	81,814.69	203,292.36	117,512.34	(10,979.46)	185,513.74	-	-	-	-	-	724,806.78	1,616,212
Net Revenue over Expense	154,660.67	814,416.33	731,759.34	530,107.01	927,186.89	369,481.80	380,290.10	-	-	-	-	-	3,907,902.14	1,830,437
DIFF s/b 0														
Expenses per day	86,395.35	82,992.27	93,369.65	93,931.27	96,135.40	102,365.35	101,299.34	-	-	-	-	-	-	YTD
DAYS CASH ON HAND	281.94	291.79	240.13	207.20	194.92	168.30	208.13	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-	-
AVERAGE YTD	281.94	286.76	270.19	253.60	241.15	227.71	224.69	224.69	224.69	224.69	224.69	224.69	-	-

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT

month ended

JANUARY 2022

FISCAL 2022

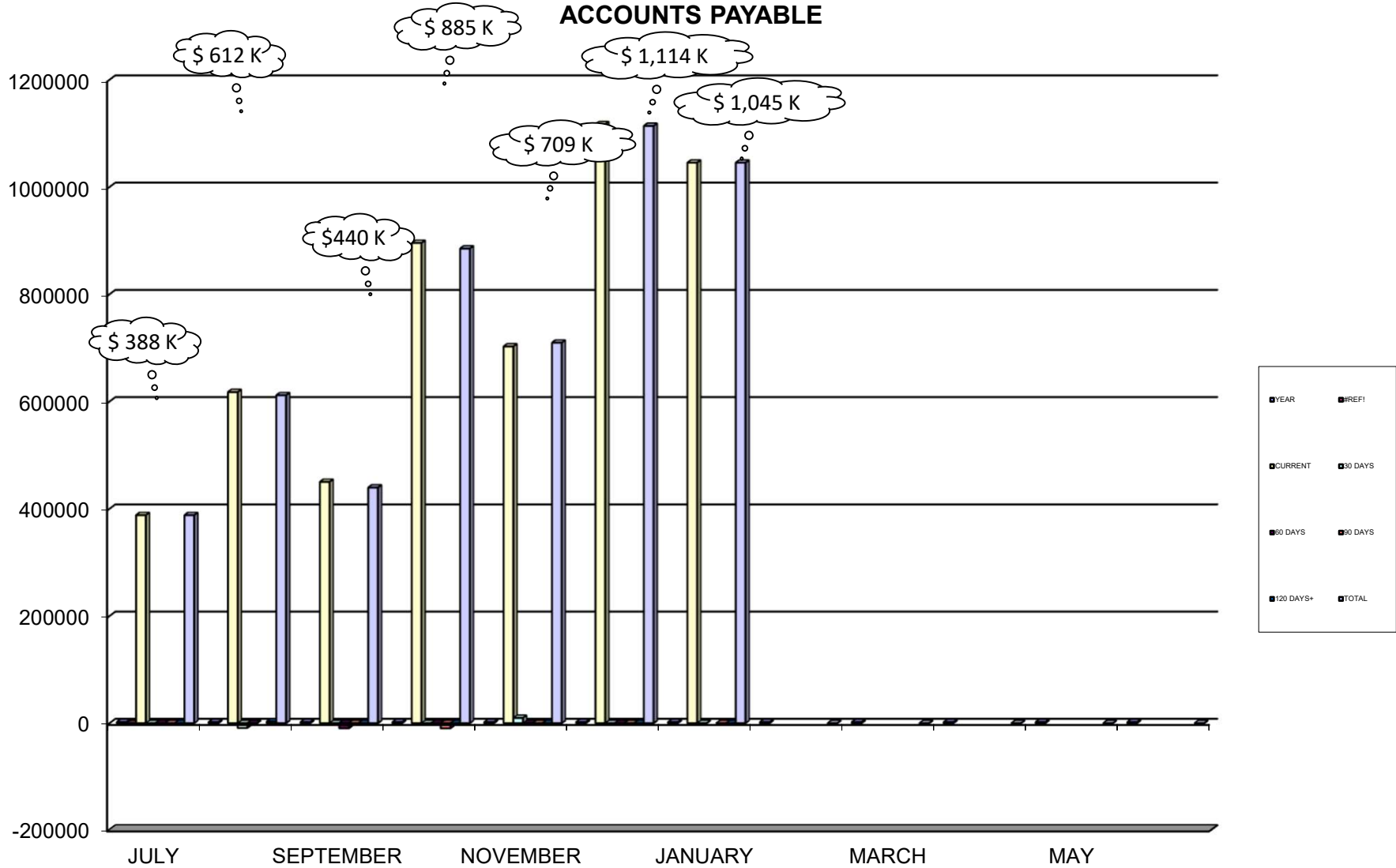
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD ACTUAL YTD

	JANUARY 2022	JANUARY 2021	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 5,582,271	\$ 4,422,565	1,159,706.24	26%
SNF	\$ 7,068,009	\$ 7,087,024	(19,014.99)	0%
Inpatient Ancillary Revenue				
Acute/OB/Swing	2,001,476	1,396,774	604,701.65	43%
SNF	2,628	1,295	1,333.00	103%
Outpatient Revenue	16,185,324	12,370,376	3,814,948.41	31%
Total Gross Revenue	\$ 30,839,708	\$ 25,278,034	5,561,674.31	22%

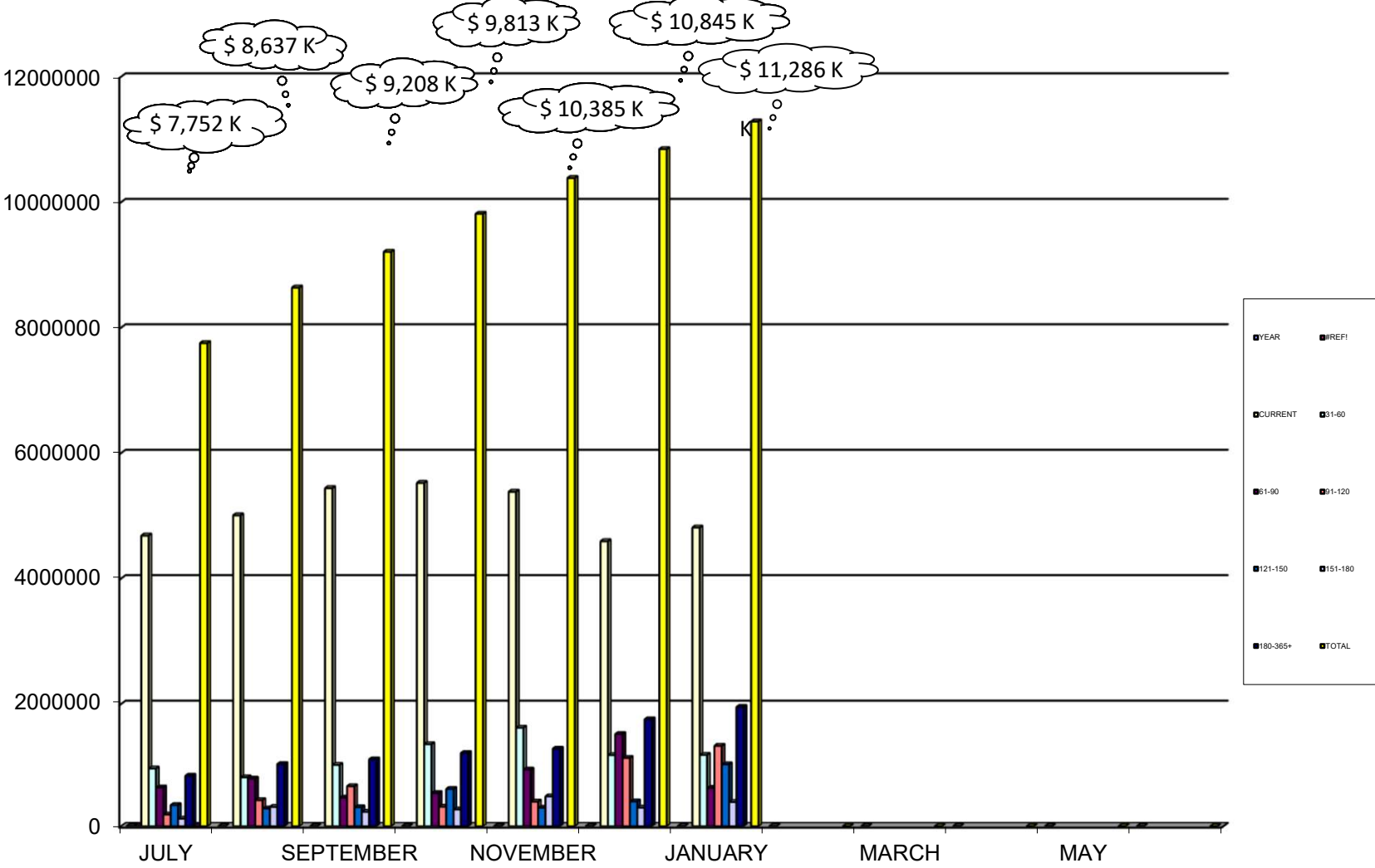
ACTUAL YTD ACTUAL YTD

Statistics	JANUARY 2022	JANUARY 2021	Variance	Variance %
Patient Days	17,214	17,893	(679)	-3.8%
Outpatient Services	1,026	905	121	13%
Labs	9,679	9,338	341	4%
Imaging	3,011	2,821	190	7%
Hospice	1,246	625	621	99%
PT	1,464	1,369	95	7%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2021	4,683,665.66	946,192.78	634,913.71	192,030.37	345,530.33	124,395.99	825,972.44	7,752,701.28
AUGUST	2021	5,007,140.45	799,771.05	778,987.53	427,448.37	289,396.40	317,742.26	1,016,777.02	8,637,263.08
SEPTEMBER	2021	5,440,458.17	1,003,722.61	467,258.67	654,855.31	309,814.27	237,612.27	1,094,382.32	9,208,103.62
OCTOBER	2021	5,523,501.96	1,344,155.94	542,574.35	320,892.16	609,432.71	274,679.84	1,198,657.98	9,813,894.94
NOVEMBER	2021	5,382,777.57	1,612,723.10	926,651.54	403,554.41	300,571.82	489,205.19	1,269,570.74	10,385,054.37
DECEMBER	2021	4,593,883.57	1,166,139.45	1,507,536.68	1,116,995.95	406,015.26	303,991.94	1,750,574.76	10,845,137.61
JANUARY	2022	4,811,970.66	1,166,555.17	628,989.16	1,317,296.78	1,013,375.90	397,272.43	1,951,252.51	11,286,712.61
FEBRUARY	2022								0.00
MARCH	2022								0.00
APRIL	2022								0.00
MAY	2022								0.00
JUNE	2022								0.00

ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2021	388,123.96	0.00	0.00	0.00	0.00	388,123.96
AUGUST	2021	617,612.17	(8,869.35)	(87.91)		2,995.00	611,649.91
SEPTEMBER	2021	450,083.88	(728.94)	(9,575.50)	(193.86)	0.00	439,585.58
OCTOBER	2021	895,693.43	0.00	(728.94)	(9,575.50)	(193.86)	885,195.13
NOVEMBER	2021	702,686.08	9,911.70	37.53	(728.94)	(2,178.61)	709,727.76
DECEMBER	2021	1,116,848.05	0.00	0.00	0.00	(2,907.55)	1,113,940.50
JANUARY	2022	1,045,308.56	0.00		0.00	0.00	1,045,308.56
FEBRUARY	2022						0.00
MARCH	2022						0.00
APRIL	2022						0.00
MAY	2022						0.00
JUNE	2022						0.00