## BOARD FINANCE COMMITTEE MEETING MINUTES – MARCH 22, 2017 11:00 A.M.

BFC Attendance: Allen Albaugh Abe Hathaway Louis Ward, CEO Travis Lakey, CFO

Final Attachment A

<u>Other:</u> Ryan Harris Chris Hall Sherry Rodriguez Valerie Lakey

(These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action

SUBJECT	DISCUSSION	
CALL TO ORDER	The meeting was called to order by Albaugh at 11:07 AM in Fall River	
Requests from Audience to Speak	None	
Minutes	The minutes from the BFC meeting held 02.21.17 were approved. (Hathaway/Albaugh) - Approved all	Approved
Department Presentation	<ul> <li>Lab - Chris Hall - Decline in visits this fiscal year. Looked back to 2012 - 13% increase in volume. January 2017 down 21%, February down 24%. Attributed to decline in providers at MVHC that provide referrals. Locums are sending much of the business to Quest. Our electronic ordering is not as easy as doing it with Quest. Have been tracking to see that things are working properly. Our system has compatibility issues with MVHC's system. Look at internal issues with IT and meet again with MVHC.</li> <li>Low percentage of private insurance</li> <li>Medi-care pays large portion of fees (over 50% of patients)</li> <li>Partnership pays at 10-11% of charges</li> <li>Blues pay 95%</li> <li>Much discussion about payer mix and reimbursement</li> <li>Will be looking at lab pricing again</li> <li>The lab does some work for the local veterinarian clinics</li> <li>We don't get any of the Big Valley draws – possibly look into staffing up in Big Valley or send a courier</li> <li>Environmental Services – Sherry Rodriguez: Presented a cleaning supply analysis. New dispenser system. Provided a new pricing sheet. Large savings on the disinfectant. Savings of \$7214/annual with new system. Dispensers</li> </ul>	

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Direction for Finance committee is to move forward to full Board. (Place on April agenda)	
<ul> <li>February Financials were reviewed. Notes as follows: (Hathaway/Albaugh)</li> <li>Albaugh asked about Building account – Lakey said there is one set up at Tri Counties Bank. Currently expenses are coming out of general fund until we hit our \$1 million</li> </ul>	Approved
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By: Valerie Lakey

Next month agenda –