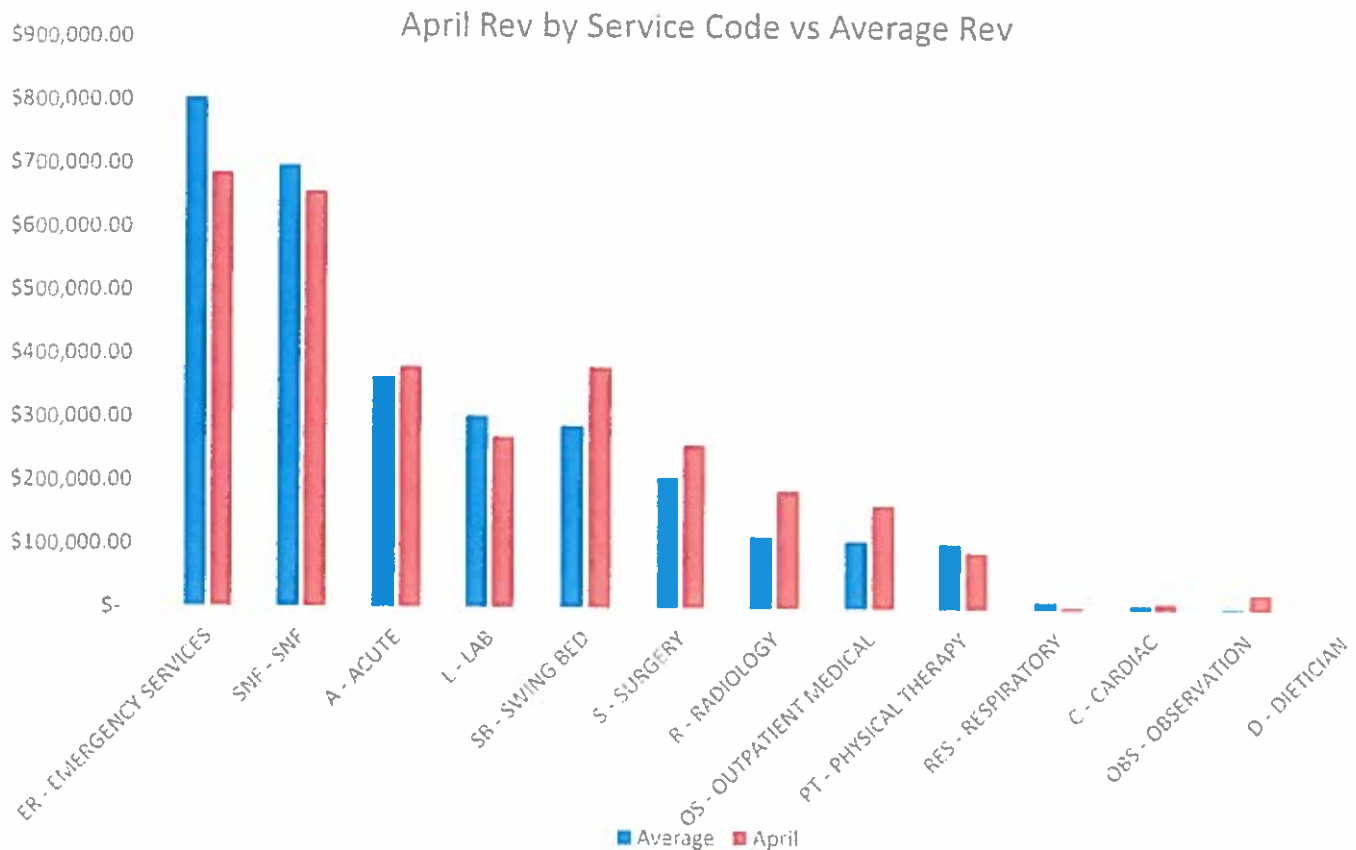


# Finance Notes April FY 17

## Summary

1. On a positive note we have been doing quite well on Inpatient with Swing and SNF days.
2. On the negative side Ancillary Services (mostly referral driven) are down across the board. Gross Patient Revenue is only up .52% and Operating Expenses are up 2.81%. Fortunately we have quite a few programs based on providing care to Medi-Cal patients (IGT, QAF, OP Supplemental, DPNF Supplemental) that reduces contractals and increases net revenue by 1.56 million.

<b>Summary of Financial Ratios</b>			
<b>Ratio</b>	<b>Period</b>	<b>YTD or Average where Applicable</b>	
<b>Cash on Hand</b>	<b>77.46</b>	<b>54.74</b>	<b>Average</b>
<b>Net Income</b>	<b>23,261</b>	<b>3,097,898</b>	<b>YTD</b>
<b>Current Ratio</b>	<b>5.15</b>		<b>N/A</b>
<b>AR Days</b>	<b>55.52</b>	<b>59</b>	<b>Average</b>
<b>AP</b>	<b>475,599</b>	<b>628,552</b>	<b>Average</b>
<b>Daily Gross Revenue</b>	<b>103,662</b>	<b>100,504</b>	<b>Average</b>
<b>% of Gross Revenue Collected</b>	<b>53%</b>	<b>59%</b>	<b>YTD</b>



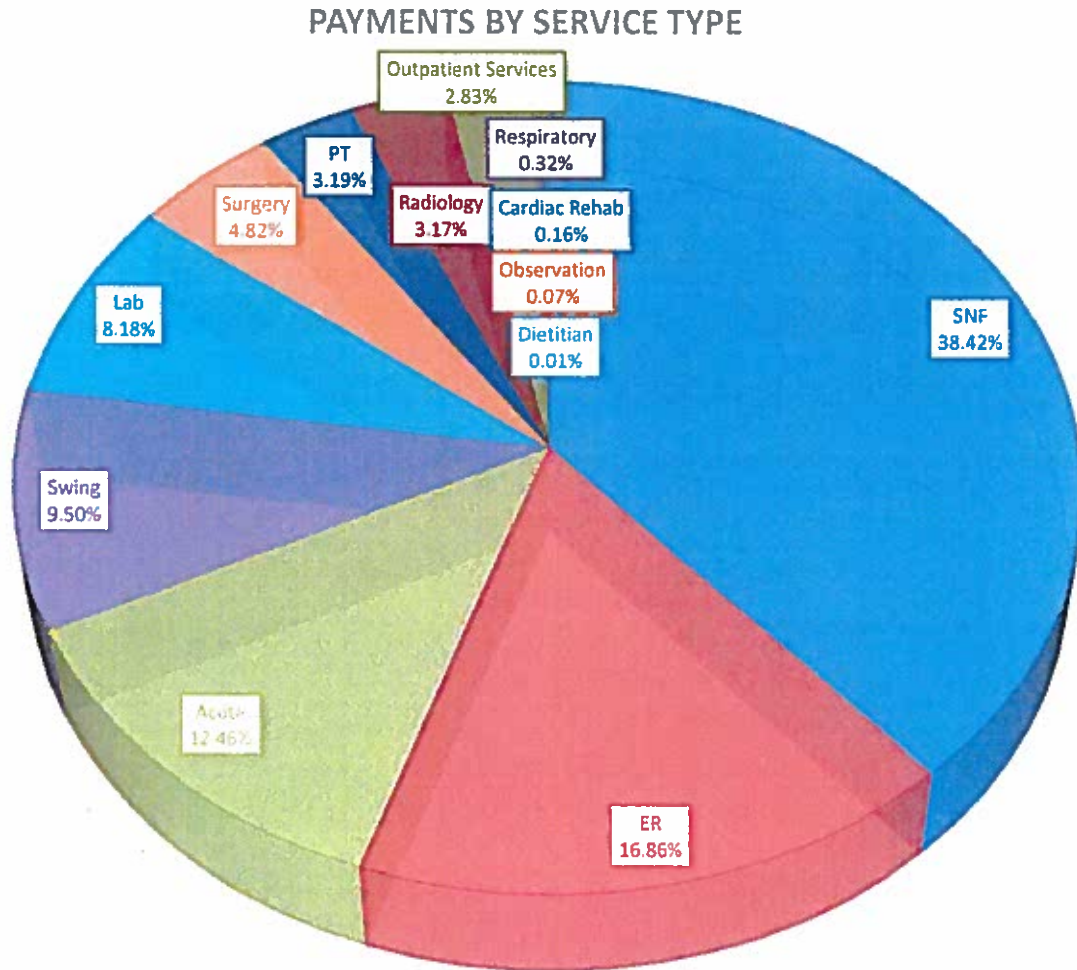
#### Statistics

1. Swing Days are up by 33.12% due to more admissions and a longer length of stay.
2. SNF Days are up by 1.62% as we started off the year strong with higher censuses. We have struggled to achieve those levels since the numbers decreased this winter.
3. Overall Surgery is down 1 visit from last year. The numbers are extremely low thus far in May.
4. Lab Visits are down 15.91% compared to last year.
5. Cardiac Rehab is down which is odd since given the area demographics and the extremely reasonable price of the maintenance program.

#### Income Statement

1. Inpatient Revenue is up due to the increase in Swing Days.
2. Outpatient Revenue is up due to the chargemaster increases to bring us closer in line with other area Emergency Rooms.
3. Contractuals are down due to the programs through Medi-Cal to try and bring us closer to cost for providing care to those patients.
4. SNF Purchased Services are up 59.71% with LVN and C.N.A. staffing issues.
5. Repairs are up due to the fact that a lot of deferred repairs are being done due to our being in a better financial position.
6. Total Expenses are up 2.81% which is actually under the goal of 3% with the expected wage, employee benefit, insurance and supply increases.

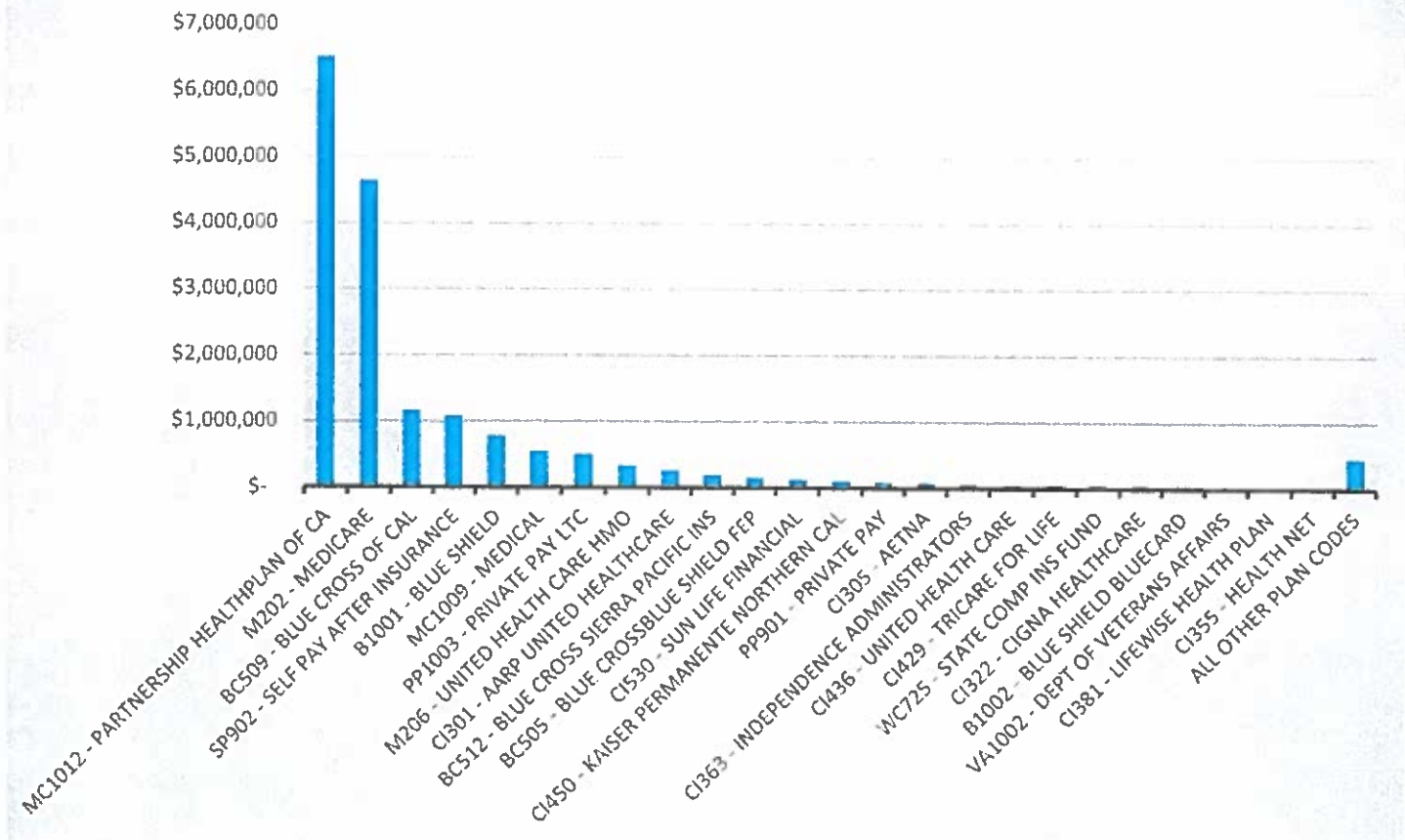
7. Non-Operating Revenue has increased this year due to the Prime Program. Non-Operating Revenue is primarily Prime, Taxes, EMR, grants and rent.



#### Balance Sheet

1. Cash is down due to us self-funding the building project and contributing to Prime which is IGT based.
2. I have added an Accounts Receivable Construction Donations in the short term and the long term to recognize the fundraising receivables from the Foundation. I have put 817K in the short term as we will finance and should have OSHPD permits within a year.
3. The offset of the Receivables is Construction Donations- deferred revenue. The amounts in these accounts will fluctuate with the fundraising and timeline of the project.
4. The Current Ratio jumped due to the short term receivable listed above.

## Total Payments by Plan Code



### Miscellaneous

1. In the charts above I illustrated what percentage of patient payments each service line produces and the next chart illustrates payments by insurance plan.
2. AR Days are slowly trending in the right direction. Right now we are about average for California CAH but I'd like to be at 51 days as we ended last year at 53.
3. We ended the month with 77 days cash on hand. We are currently sitting at about 86 days.
4. I'm still waiting on Noridian to send us a notice on our interim cost report for a repayment of 250K to compensate for our increase in Swing days.
5. We are currently looking at doing hard bids on completed construction documents which should cut some contingency out of all the bids. This will push the USDA financing into September.

**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2017

COMPARISON TO ACTUAL

2017		2017			FYE 2017	FYE 2016		
APRIL	MARCH				YTD	YTD		% Increase or Decrease
Actual	Actual	Variance		<b>VOLUME:</b>	Actual	Actual	Variance	
				<b>DISCHARGES</b>				
22	20	2		Acute	240	214	26	12.12%
10	5	5		Swing Bed	90	81	9	11.12%
2	3	(1)		Skilled Nursing Care (DISCHG)	56	48	8	16.72%
1	1	0		Observations	4	10	(6)	-60.01%
				<b>PATIENT DAYS</b>				
85	53	32		Acute	766	930	(164)	-17.61%
129	80	49		Swing Bed	1081	812	269	33.12%
2124	2113	11		Skilled Nursing Care	22870	22,573	297	1.32%
				<b>LENGTH OF STAY</b>				
3.86	2.65	1		Acute	3.19	4.35	(1)	-26.61%
12.90	16.00	(3)		Swing Bed	12.01	10.02	2	19.92%
				Skilled Nursing Care				
				<b>AVERAGE DAILY CENSUS</b>				
2.83	1.71	1		Acute	2.52	3.05	(1)	-17.41%
4.30	2.58	2		Swing Bed	3.56	2.66	1	33.72%
70.80	68.16	3		Skilled Nursing Care	75.23	74.01	1	1.62%
				<b>ANCILLARY SERVICES</b>				
2	1	1		Surgery Inpatient Visits	22	31	(9)	-29.01%
25	22	3		Surgery OP/ procedure visits	220	212	8	3.82%
290	349	(59)		Emergency Room Visits	3328	3,364	(36)	-1.11%
191	207	(16)		Outpatient Services Procedures	1245	1,354	(109)	-8.11%
787	873	(86)		Laboratory Visits	8077	9,608	(1531)	-15.91%
468	495	(27)		Radiology Procedures	4086	4,132	(46)	-1.11%
88	21	67		Hospice Patient Days	759	1,393	(634)	-45.51%
275	408	(133)		Physcial Therapy visits	2694	2,714	(20)	-0.71%
235	259	(24)		Cardiac Rehab	2416	2,800	(384)	-13.71%
25	14	11		Admissions from ER	201	188	13	6.92%
14	9	5		Transfers from ER	92	132	(40)	-30.31%
29	32	(3)		Ambulance Runs	356	382	(26)	-6.81%
				<b>PRODUCTIVITY:</b>				
				Productive FTE's				
17.91	17.43			Nursing - Acute	16.28	15.67		
57.44	58.88			Long Term Care	55.67	58.24		
38.47	38.88			Ancillary	41.25	43.14		
74.91	72.50			Service	74.95	73.75		
188.73	187.69			Total Productive	188.15	190.80		
27.67	22.85			Non-Productive FTE's	22.18	18.14		
216.40	210.54			Paid FTE's	210.33	208.94		
				<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>				
2.85	2.64				2.80	2.91		

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2017

COMPARISON TO ACTUAL

2017 APRIL ACTUAL	2016 APRIL ACTUAL	Variance	PATIENT REVENUE	FYE 2017 YTD ACTUAL	FYE 2016 YTD ACTUAL	Variance	Increase Decrease %
506,844	564,897	(58,053)	Acute	4,444,738	4,054,880	389,858	9.62%
658,101	744,979	(86,879)	Skilled Nursing	7,023,043	7,057,254	(34,211)	-0.51%
276,104	609,880	(333,776)	Inpatient Ancillary				
5,786	7,030	(1,244)	Acute	2,717,359	3,128,346	(410,987)	-13.11%
			Skilled Nursing	65,090	34,941	30,149	
1,446,836	1,926,786	(479,951)	Total Inpatient Revenue	14,250,231	14,275,422	(25,191)	-0.21%
1,673,029	1,633,750	39,279	Total Outpatient Revenue	16,445,180	16,263,599	181,581	1.12%
3,119,866	3,560,536	(440,671)	<b>Total Patient Revenue</b>	<b>30,695,411</b>	<b>30,539,020</b>	<b>156,391</b>	<b>.52%</b>
			<b>DEDUCTIONS FROM REVENUE</b>				
1,047,323	1,204,818	157,495	Contractuals - Care/Cal	7,882,611	9,531,032	1,648,421	
111,281	103,346	(7,935)	Contractuals - PPO	1,080,508	1,049,496	(31,012)	
1,984	26,779	24,794	Charity and Write Offs	44,437	121,485	77,048	
134,601	51,393	(83,208)	Admin Adjmts/Emp Discounts	592,443	746,394	153,951	
20,893	41,855	20,962	Provision for Bad Debts	787,934	307,266	(480,668)	
1,316,083	1,428,191	112,108	<b>Total Deductions</b>	<b>10,387,933</b>	<b>11,755,673</b>	<b>1,367,740</b>	
41,437	11,869	29,568	Other Operating Revenues	297,940	254,455	43,484	
1,845,220	2,144,215	(298,994)	<b>Net Revenue</b>	<b>20,605,418</b>	<b>19,037,803</b>	<b>1,567,615</b>	
			<b>OPERATING EXPENSES</b>				
800,984	790,898	(10,086)	Productive Salaries	7,681,555	7,655,430	(26,125)	-0.31%
106,967	106,895	(71)	Non-Productive Salaries	960,931	901,923	(59,008)	-6.51%
261,458	254,160	(7,298)	Employee Benefits	2,266,342	2,173,478	(92,863)	-4.31%
232,080	168,265	(63,815)	Supplies	1,933,641	1,717,403	(216,238)	-12.61%
125,002	169,762	44,760	Professional Fees	1,459,927	1,603,483	143,556	9.02%
5,067	29,848	24,781	Acute/Swing Purchased Serv	60,819	138,378	77,559	56.02%
62,772	75,281	12,509	SNF Purchased Serv	643,696	403,011	(240,685)	-59.71%
128,384	129,935	1,551	Other Purchased Services	1,309,331	1,223,367	(85,963)	-7.01%
26,246	17,561	(8,685)	Repairs	367,579	336,941	(30,638)	-9.11%
36,153	34,877	(1,276)	Utilities	418,647	391,325	(27,322)	-7.01%
18,246	5,206	(13,040)	Insurance	182,460	145,291	(37,169)	-25.61%
45,222	31,882	(13,341)	Other	410,065	356,449	(53,616)	-15.01%
114,743	113,363	(1,381)	Depreciation	1,113,948	1,134,670	20,722	1.82%
0	0	0	Bond Repayment Insurance	0	0	0	
28,980	30,929	1,949	Bond Repayment Interest	294,022	330,330	36,308	11.02%
5,038	7,850	2,811	Interest	51,600	110,835	59,235	53.42%
6,813	4,347	(2,466)	Rental - Lease	78,077	93,902	15,824	16.92%
2,004,155	1,971,057	(33,098)	<b>Total Operating Expense</b>	<b>19,232,639</b>	<b>18,716,216</b>	<b>(516,422)</b>	<b>-2.81%</b>
(158,935)	173,157	(332,092)	<b>Income From Operations</b>	<b>1,372,779</b>	<b>321,587</b>	<b>1,051,193</b>	
			<b>NON-OPERATING REVENUE AND EXPENSE</b>				
189,614	179,866	9,748	Non-Operating Revenue	1,799,220	1,275,329	523,890	
0	30	(30)	Interest Income	74	190	(116)	
7,418	7,418	0	Non-Operating Expense	74,176	74,177	1	
182,196	172,479	9,718	<b>Total Non-Operating</b>	<b>1,725,118</b>	<b>1,201,343</b>	<b>523,775</b>	
23,261	345,636	(322,375)	<b>NET INCOME</b>	<b>3,097,898</b>	<b>1,522,930</b>	<b>1,574,968</b>	



	APRIL 2017	MARCH 2017
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	15,559	331,439
Reserve Cash (unrestricted)	4,862,771	4,987,771
Reserve Cash (restricted) - construction acct	2,500	2,500
Accounts Receivable	5,702,832	5,789,455
County Treasury receivable	155,272	92,383
Less: Reserve for Uncollectibles	(710,960)	(722,200)
Reserve for Medicare/Medi-Cal	(1,533,236)	(1,489,390)
Inventories	411,468	401,237
Accounts Receivable - Other	1,196,257	970,066
Accts Recvble - Construction Donations - Current	817,323	0
Prepaid Expenses	372,375	370,952
Medicare/Medi-Cal Settlement	1,290,145	1,082,445
<b>TOTAL CURRENT ASSETS</b>	<b>12,582,307</b>	<b>11,816,658</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	11,146,648	11,146,648
Construction in Progress	5,059,088	5,030,778
Less: Reserve for Depreciation	(19,028,913)	(18,914,099)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>9,397,891</b>	<b>9,484,395</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Indenture agreement - held by trustee	424,828	384,075
Bond Reserve Funds held by trustee	528,541	528,318
Other Receivable-Fund Raising Long Term	1,228,800	0
Unamortized Bond Issue Cost	(27,186)	(24,467)
Unamortized Bond Discount	(8,627)	(8,947)
Unamortized Cost of Bond Defeasance	70,577	75,595
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	305,943	305,943
<b>TOTAL OTHER ASSETS</b>	<b>2,522,876</b>	<b>1,260,517</b>
<b>TOTAL ASSETS</b>	<b>24,503,074</b>	<b>22,561,570</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	475,599	764,681
Accrued Payroll	300,934	318,596
Accrued Payroll Taxes	73,758	(66,152)
Accrued Vacation & Holiday	478,726	475,855
Accrued Health Insurance	32,896	32,376
Accrued Interest	497,288	452,752
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	0	0
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	591,896	623,082
CHAFFA	145,396	145,033
PRIME PLAN	0	0
HQAF	0	0
IGT (TRAD/PHP)	0	0
Current Portion of Long Term Debt (2007 Bond)	440,000	440,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
<b>TOTAL CURRENT LIABILITIES</b>	<b>3,036,493</b>	<b>3,186,222</b>
<b>LONG-TERM DEBT</b>		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	1,285,000	1,285,000
AP Bond	1,765,000	1,765,000
G.O. Bond	5,710,822	5,710,822
Construction Donations - deferred revenue	2,046,123	0
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	103,076	110,554
E.H.R.	0	0
CHAFFA	0	12,284
Medicare 2015	377,035	377,035
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
PGE Retrofit Payback	0	0
Less: Current Maturities	(440,000)	(440,000)
<b>TOTAL LONG-TERM DEBT</b>	<b>10,847,056</b>	<b>8,820,695</b>
<b>FUND EQUITY</b>	<b>10,619,524</b>	<b>10,554,653</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>24,503,074</b>	<b>22,561,570</b>
<b>CURRENT RATIO:</b>	<b>5.15</b>	<b>4.61</b>

**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
 - Fiscal Year 2017

DATE:	AVERAGE									
	REVENUE / SERVICES	DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS	
July 31, 2016	2,665,795.35	85,993.40	2,273,299.52	0.00	423,773.47	229.00	1,794,676.21	1,203,319.88	1,364.12	
August 31, 2016	3,670,842.59	118,414.28	1,715,186.91	0.00	9,489.30	39,600.38	1,666,097.23	1,192,773.91	663.01	
September 30, 2016	2,997,780.36	99,926.01	2,211,884.21	0.00	217,941.58	0.00	1,993,942.63	1,652,034.05	5,191.17	
October 31, 2016	2,878,099.95	92,841.93	2,000,796.32	0.00	25,886.72	110,242.28	1,864,667.32	963,959.06	7,318.54	
November 30, 2016	2,914,493.71	97,149.79	2,999,793.95	0.00	1,126,102.03	61,477.24	1,812,214.68	1,236,414.61	65,871.55	
December 31, 2016	3,109,045.89	100,291.80	1,883,613.24	0.00	49,648.75	306.00	1,833,658.49	1,586,144.50	733.53	
January 30, 2017	3,127,164.49	100,876.27	4,597,719.84	0.00	271,815.21	2,446,501.63	1,879,403.00	1,101,002.91	40,719.72	
February 28, 2017	2,998,218.43	107,079.23	2,949,567.41	0.00	13,834.70	1,186,175.80	1,749,556.91	1,569,518.99	34,579.29	
March 31, 2017	3,062,980.01	98,805.81	1,933,456.40	0.00	67,750.78	0.00	1,865,705.62	1,280,991.30	27,905.32	
April 30, 2017	3,109,873.95	103,662.47	1,756,442.43	0.00	30,806.98	82,067.81	1,643,567.64	1,623,236.05	16,149.85	
May 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
June 30, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
<b>YTD TOTAL</b>	<b>30,534,294.73</b>	<b>100,504.10</b>	<b>24,321,760.23</b>	<b>0.00</b>	<b>2,237,049.52</b>	<b>3,926,600.14</b>	<b>18,103,489.73</b>	<b>13,409,395.26</b>	<b>200,496.10</b>	

**PAYOR MIX - YTD % OF REVENUE**

	APRIL	MARCH	FEB	3 MONTH AVERAGE
MEDICARE	42.69%	39.74%	41.54%	41.32%
MEDI - CAL	38.10%	41.18%	36.66%	38.65%
THIRD PARTY	15.11%	15.53%	14.67%	15.10%
PRIVATE	4.10%	3.55%	7.13%	4.93%

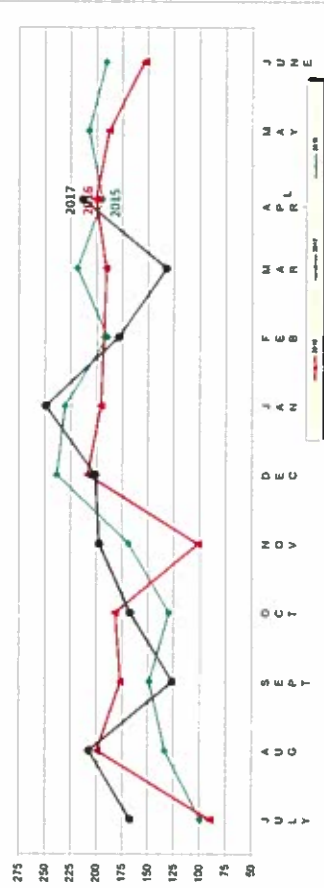
**ACCOUNTS RECEIVABLE AGING**

	APRIL \$ OUTSTANDING	APRIL DAYS OUT	MARCH DAYS OUT	FEBRUARY DAYS OUT
MEDICARE	1,838,339.82	43.17	33.68	42.60
MEDI - CAL	1,729,921.27	43.43	50.49	44.61
THIRD PARTY	1,244,541.23	79.93	89.37	80.61
PRIVATE	908,349.96	179.76	228.80	217.56
<b>LTC ONLY (INCLUDE)</b>	<b>1,358,377.46</b>	<b>62.62</b>	<b>80.49</b>	<b>63.77</b>
<b>OVERALL</b>	<b>5,721,152.28</b>	<b>55.52</b>	<b>56.87</b>	<b>56.59</b>

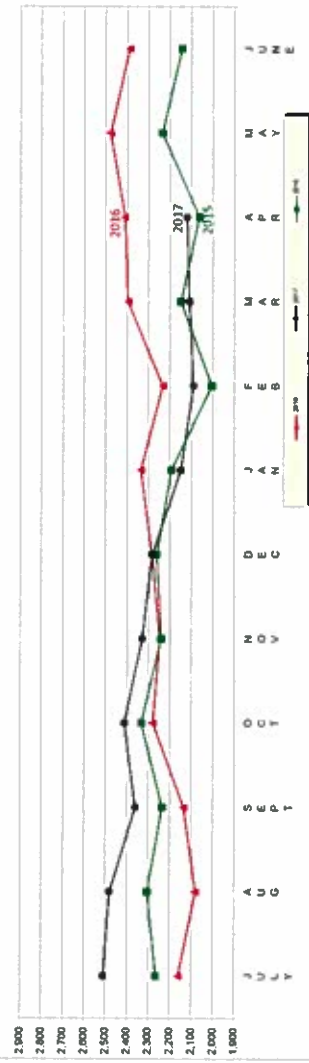


# MAYERS MEMORIAL HOSPITAL DISTRICT

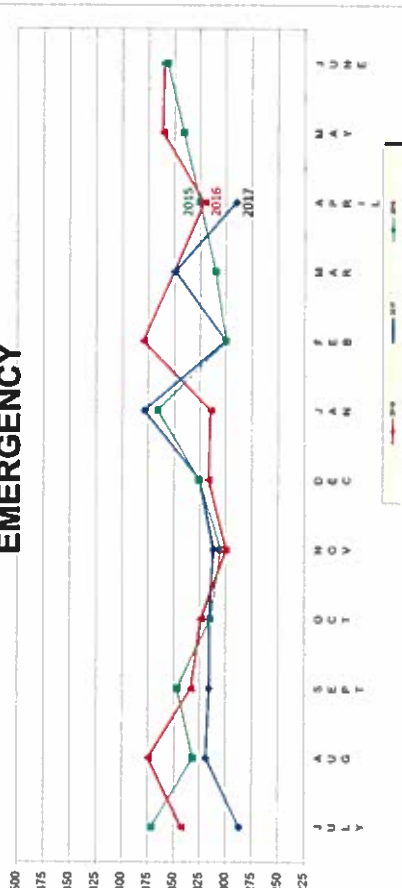
## ACUTE / SWING PATIENT DAYS



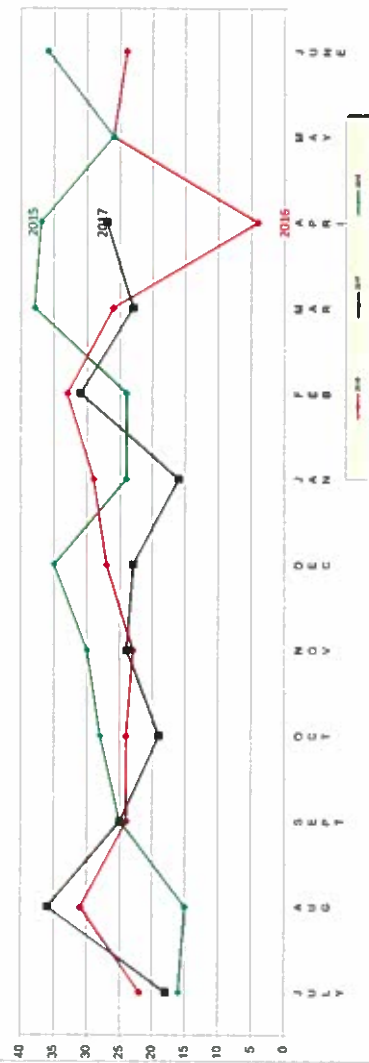
## SNF PATIENT DAYS



## EMERGENCY



## SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL**  
**2016-2017 OPERATING ACTUAL**

due to computer being down some of July is in Aug

	YEAR TO DATE														
	JULY-16	AUG	SEPT	OCT	NOV	DEC	JAN-17	FEB	MAR	APR	MAY	JUN	ACTUAL	ACTUAL	
<b>Operating Revenue:</b>															
Routine															
Acute	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	0	0	4,444,738	4,054,880	
SNF	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	0	0	7,023,043	7,037,254	
Ancillary															
Acute	219,129	346,598	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	0	0	2,717,359	3,128,346	
SNF	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	0	0	65,090	34,941	
Outpatient	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	0	0	16,445,180	16,263,599	
	2,681,020	3,687,546	3,013,089	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	0	0	30,695,411	30,539,020	
Less Deductions:															
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	0	0	7,882,611	9,531,032	
Contractuals - PPO	81,962	66,102	144,118	108,885	114,790	83,638	93,296	166,850	107,566	111,281	0	0	1,080,508	1,049,496	
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	0	0	44,437	121,485	
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	0	0	592,443	746,394	
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,966	210,876	79,284	20,893	0	0	787,934	307,266	
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	0	0	10,387,933	11,755,673	
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,780	31,630	41,437	0	0	297,940	254,455	
Net Revenue	1,792,701	2,490,702	1,763,289	2,125,097	2,004,116	1,867,950	2,669,878	2,008,643	2,039,822	1,845,219	0	0	20,605,418	19,037,803	
Operating Expenses:															
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	765,116	732,767	773,715	800,984	0	0	7,675,626	7,655,430	
Salaries - Non-productive	92,359	77,136	109,946	109,369	94,837	78,703	181,042	5,272	148,323	106,967	0	0	1,003,955	901,923	
Employee Benefits	225,346	187,209	251,213	187,094	212,094	215,877	200,374	239,835	179,761	261,458	0	0	2,229,236	2,173,478	
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	0	0	1,947,226	1,717,403	
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	0	0	1,446,342	1,603,483	
Acute/Swing/OB Purchased Serv	15,117	4,264	4,999	4,855	3,942	6,665	5,220	9,066	3,437	5,067	0	0	59,632	138,378	
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	0	0	643,696	403,011	
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	0	0	1,309,331	1,223,367	
Repairs & Maintenance	50,703	33,555	31,083	31,196	31,116	31,095	29,682	39,150	16,499	26,246	0	0	314,860	396,941	
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	0	0	418,647	391,325	
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	18,246	18,246	0	0	177,457	145,291	
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	0	0	417,207	356,449	
Depreciation	108,490	108,096	108,602	109,349	109,349	109,220	109,796	126,500	126,251	114,743	0	0	1,130,597	1,134,670	
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	0	0	305,202	330,330	
Interest	9,075	9,104	(8,929)	5,596	5,091	5,057	4,809	571	5,007	5,038	0	0	40,419	110,835	
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,568)	39,002	6,813	0	0	113,197	93,902	
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	0	0	19,232,629	18,716,216	
Net Operating Rev over Expense	(229,044)	623,790	(216,046)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	0	0	1,372,789	321,587	
Non-Operating Revenue:															
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	0	0	1,799,220	1,275,329	
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	190	
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	0	0	74,176	74,177	
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	0	0	1,725,118	1,201,343	
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	250,824	180,855	820,281	426,365	273,694	23,260	0	0	3,097,908	1,522,930	
DAYS CASH ON HAND	43.96	38.34	41.41	26.15	36.76	28.62	70.41	92.96	91.33	77.46	#DIV/0!	#DIV/0!			
AVERAGE YTD	43.96	41.15	41.24	37.47	37.32	35.87	40.81	49.38	52.21	54.74	#DIV/0!	#DIV/0!			

**MAYERS MEMORIAL HOSPITAL  
2015-2016 OPERATING ACTUAL**

	July-15	AUG	SEPT	OCT	NOV	DEC	Jan-16	FEB	MAR	APR	MAY	JUN	6/30/2016 TOTAL	4/30/2017
<b>Operating Revenue:</b>														
<b>Routine</b>														
Acute	255,282	477,691	381,896	420,966	181,147	431,870	467,358	452,776	420,998	564,897	458,194	374,239	4,887,313	4,054,880
SNF	666,004	652,916	667,314	717,588	697,924	716,137	725,622	715,580	753,190	744,979	759,598	725,222	8,542,074	7,057,254
Ancillary														
Acute	202,324	349,617	329,735	243,281	179,170	319,417	299,841	341,416	253,666	609,880	111,393	268,656	3,508,395	3,128,346
SNF	7,037	1,710	981	2,439	9,879	1,210	1,115	1,096	2,446	7,030	6,100	7,347	48,388	34,941
Outpatient	1,580,476	1,748,517	1,717,425	1,604,510	1,465,249	1,541,612	1,341,631	1,866,506	1,763,924	1,633,750	1,656,275	1,898,333	19,818,207	16,263,599
	2,711,122	3,230,450	3,097,350	2,988,783	2,533,369	3,010,246	2,835,588	3,377,373	3,194,224	3,560,536	2,991,560	3,273,796	36,804,376	30,539,020
<b>Less Deductions:</b>														
Contractuals - Care/Cal	835,201	1,037,411	816,643	620,338	730,719	873,211	1,023,943	1,088,072	1,300,675	1,204,818	867,577	921,430	11,320,040	9,531,032
Contractuals - PPO	127,888	76,093	138,766	88,084	79,772	120,135	83,151	135,965	96,297	103,346	44,071	117,178	1,210,745	1,049,496
Charity Care & Write off	3,710	1,470	693	26,232	13,602	(1,235)	4,918	30,303	15,013	26,779	(483)	28,394	149,396	121,485
Other Contractual write offs	25,173	37,916	16,648	29,362	46,960	227,925	58,005	63,541	189,471	51,393	24,146	109,582	880,122	746,394
Provision For Bad Debts	(121,697)	24,975	49,355	93,644	55,503	112,418	43,628	50,028	(42,444)	41,855	116,612	(966)	422,912	307,266
Total Deductions	870,274	1,177,866	1,022,105	857,661	926,556	1,332,453	1,213,646	1,367,909	1,559,013	1,428,191	1,051,923	1,175,618	13,983,214	11,755,673
Other Revenue	22,634	31,788	22,615	40,055	45,011	8,783	19,407	17,859	34,434	11,869	42,481	8,674	305,610	254,455
Net Revenue	1,863,483	2,084,372	2,097,860	2,171,178	1,651,823	1,686,576	1,641,328	2,027,323	1,669,645	2,144,215	1,982,118	2,106,851	23,126,772	19,037,803
<b>Operating Expenses:</b>														
Salaries - Productive	792,543	778,693	721,738	771,588	739,153	740,245	777,706	740,828	802,037	790,898	790,174	734,893	9,180,496	7,655,430
Salaries - Non-productive	92,397	71,939	88,311	110,130	88,089	105,813	96,047	85,528	56,775	106,895	66,214	88,528	1,056,665	901,923
Employee Benefits	201,844	212,633	221,535	223,952	205,126	214,271	218,672	206,317	214,967	254,160	214,988	227,585	2,616,051	2,173,478
Supplies	142,003	183,066	160,902	171,520	105,149	210,994	170,965	206,446	198,093	168,265	227,653	174,986	2,120,023	1,717,403
Professional Fees	162,028	157,444	146,989	160,657	166,479	169,166	156,709	51,622	262,608	167,762	162,523	153,856	1,919,863	1,603,483
Acute/Swing/OB Purchased Serv	26,855	28,668	12,673	3,452	6,774	6,353	818	7,636	15,300	29,848	19,622	36,885	194,684	138,378
SNF Purchased Services	64,929	70,007	53,176	42,626	16,716	14,391	9,642	27,367	28,877	75,281	16,048	60,753	479,811	403,011
Other Purchased Services	68,970	112,167	133,666	108,153	120,484	104,201	116,680	123,134	205,976	129,935	114,833	115,852	1,454,052	1,223,367
Repairs & Maintenance	32,441	31,615	31,438	49,430	26,832	34,009	28,459	40,482	44,673	17,561	42,801	28,963	408,705	336,941
Utilities	47,586	46,147	44,146	37,958	29,577	38,331	38,938	37,189	36,577	34,877	36,149	33,365	460,839	391,325
Insurance	15,608	15,560	15,560	15,560	15,560	15,560	15,560	15,560	15,560	15,560	15,560	15,827	187,032	145,291
Other Expense	29,751	24,641	42,936	36,797	22,709	27,428	35,676	68,381	36,249	31,882	44,602	43,141	444,192	356,449
Depreciation	114,087	113,900	112,614	113,322	113,399	113,399	113,399	113,345	113,843	113,363	113,247	112,288	1,360,206	1,134,670
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	31,422	39,908	35,339	34,622	31,085	31,084	31,045	33,939	30,956	30,929	30,920	29,537	390,787	330,330
Interest	16,675	4,990	7,682	30,124	9,584	6,691	6,811	12,488	7,941	7,850	9,532	9,133	129,500	110,835
Rent/Lease Equipment	11,131	11,046	13,328	3,841	5,108	15,778	19,892	3,246	6,185	4,347	7,236	5,794	106,931	93,902
Total Operating Expense	1,850,270	1,902,422	1,842,034	1,913,733	1,701,823	1,847,734	1,837,019	1,773,507	2,076,615	1,971,057	1,922,434	1,871,185	22,509,835	18,716,216
Net Operating Rev over Expense	13,213	181,950	255,827	257,445	(50,000)	(161,159)	(195,691)	253,815	(406,970)	173,157	59,684	235,666	616,937	321,587
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	90,253	83,164	84,843	221,211	222,041	98,594	97,299	97,299	100,760	179,866	341,874	457,641	2,074,844	1,275,329
Interest Income	0	3	5	20	31	30	30	19	22	30	38	39	268	190
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,012	74,177
Total Non-Operating Revenue	82,836	75,750	77,430	213,813	214,655	91,206	89,911	89,900	93,364	172,479	334,494	450,263	1,986,100	1,201,343
Net Revenue over Expense	96,049	257,700	333,257	471,258	164,655	(69,952)	(105,781)	343,715	(313,607)	345,636	394,178	685,929	2,603,037	1,522,930
YTD	0	353,748	687,005	1,158,263	1,322,918	1,252,966	1,147,185	1,490,900	1,177,294	1,522,930	1,917,108	2,603,037	2,603,037	1,522,930

MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 MONTH ENDED APRIL 30, 2017

FISCAL 2017

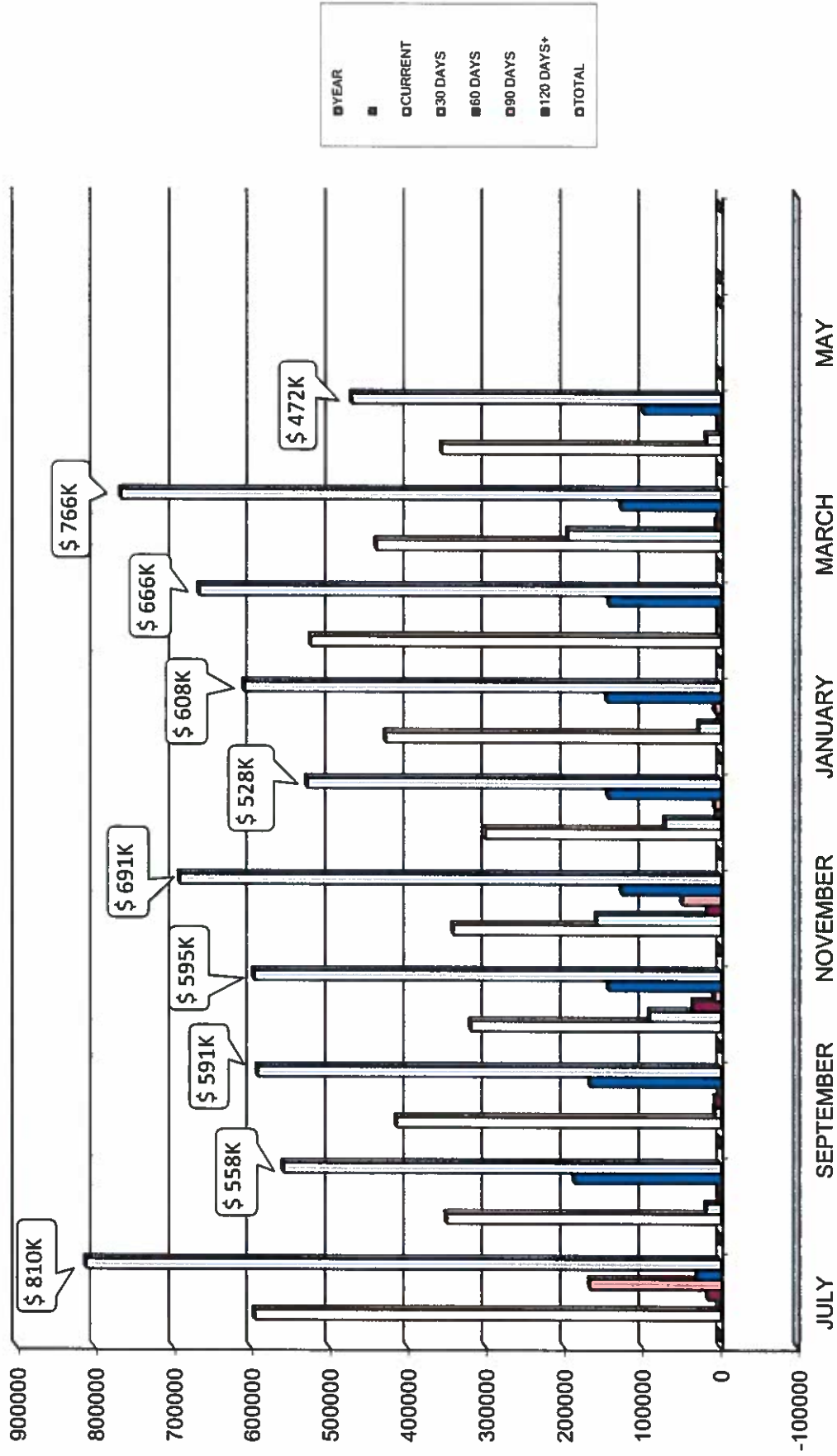
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD      ACTUAL YTD

	APRIL 17	APRIL 16	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 4,444,738	\$ 4,054,880	389,858.32	10%
SNF	\$ 7,023,043	\$ 7,057,254	(34,211.42)	0%
Inpatient Ancillary Revenue				
Acute/OB/Swing	2,717,359	3,128,346	(410,986.82)	-13%
SNF	65,090	34,941	30,149.32	86%
Outpatient Revenue	16,445,180	16,263,599	181,581.43	1%
Total Gross Revenue	\$ 30,695,411	\$ 30,539,020	156,390.83	1%

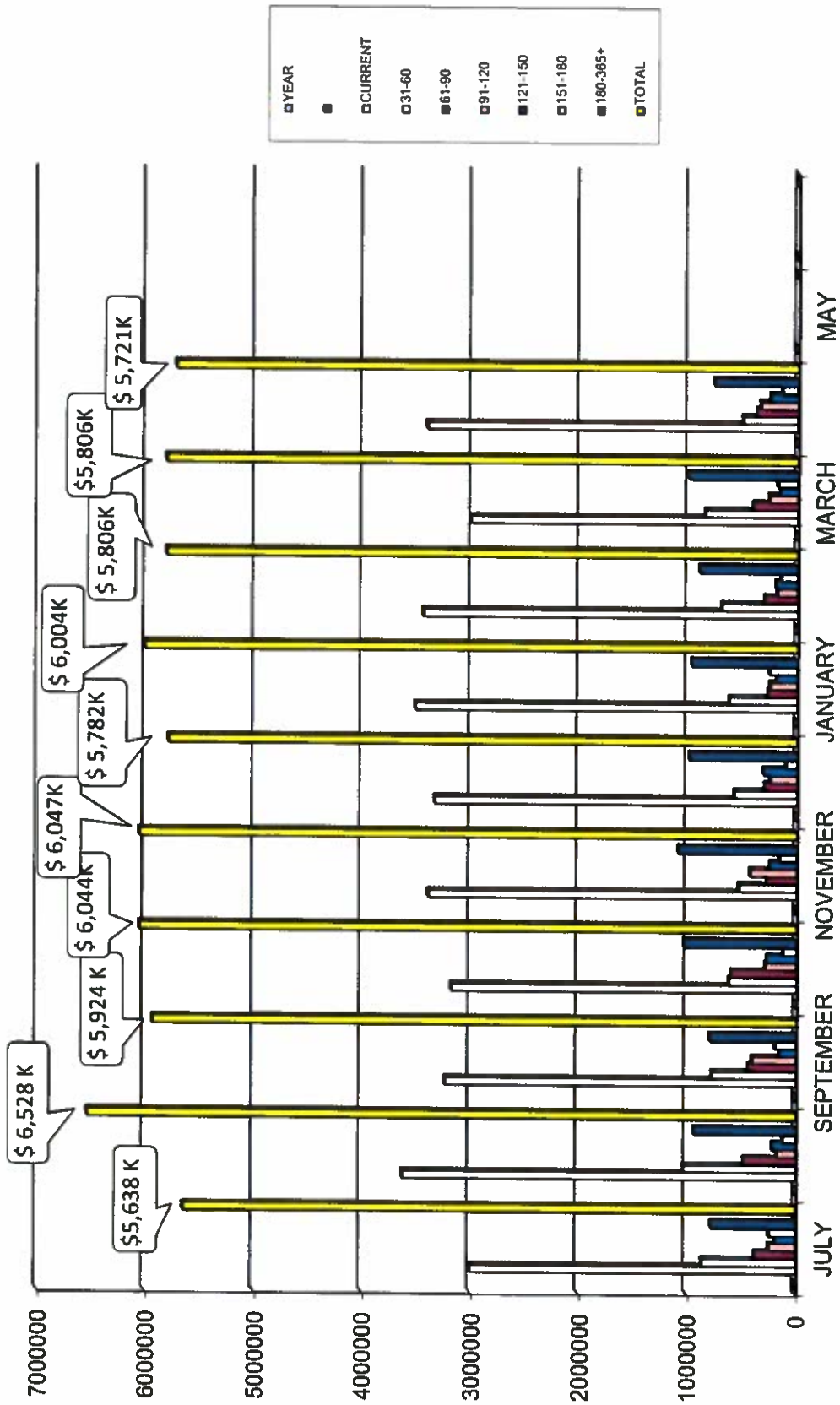
ACTUAL YTD      ACTUAL YTD

	APRIL 17	APRIL 16	Variance	Variance %
Statistics				
Patient Days	24717	24315	402	1.7%
Outpatient Services	1,245	1354	(109)	-8%
Labs	8,077	9608	(1,531)	-16%
Imaging	4,086	4132	(46)	-1%
Hospice	759	1393	(634)	-46%
Ambulance	356	382	(26)	-7%
PT	2694	2714	(20)	-1%

# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE





### ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2016	2,996,859.84	853,270.84	361,844.17	238,852.52	180,128.70	241,326.65	765,678.61	5,637,961.33
AUGUST	2016	3,620,170.40	1,026,120.30	465,967.97	166,533.75	209,232.62	112,043.06	927,717.55	6,527,785.65
SEPTEMBER	2016	3,232,850.55	762,178.62	425,306.04	393,478.23	140,349.76	187,076.53	782,817.29	5,924,057.02
OCTOBER	2016	3,178,489.21	606,944.80	585,159.68	276,118.16	256,730.62	115,850.79	1,024,526.24	6,043,819.50
NOVEMBER	2016	3,387,066.36	518,889.16	260,900.58	415,875.27	236,335.01	151,212.87	1,076,517.33	6,046,796.58
DECEMBER	2016	3,332,454.43	563,586.28	283,771.77	235,162.20	292,658.95	94,051.94	980,422.00	5,782,107.57
JANUARY	2017	3,514,524.90	610,816.76	256,098.77	238,160.58	176,123.49	249,262.60	958,950.11	6,003,937.21
FEBRUARY	2017	3,441,969.39	682,688.03	288,155.46	177,066.14	186,648.73	141,186.04	888,188.10	5,805,901.89
MARCH	2017	3,007,352.77	837,129.56	393,462.92	251,278.66	150,034.97	175,851.62	990,925.23	5,806,035.73
APRIL	2017	3,407,822.25	492,929.29	362,057.70	330,538.72	239,444.61	135,270.20	753,089.51	5,721,152.28
MAY	2017								0.00
JUNE	2017								0.00

### ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2016	594,652.03	2,787.43	16,034.05	167,156.41	29,592.08	810,222.00
AUGUST	2016	349,878.88	18,274.09	2,408.13	0.00	187,270.90	557,832.00
SEPTEMBER	2016	414,085.48	6,857.05	6,140.31	(3,040.44)	167,003.60	591,046.00
OCTOBER	2016	318,825.29	90,458.24	34,832.29	8,104.85	142,954.33	595,175.00
NOVEMBER	2016	341,233.55	158,525.40	16,255.52	49,106.31	126,118.83	691,239.61
DECEMBER	2016	300,989.34	71,033.05	5,026.38	7,129.33	143,759.75	527,937.85
JANUARY	2017	427,956.41	27,503.06	0.00	7,129.33	145,232.66	607,821.46
FEBRUARY	2017	523,310.07	690.00	105.65	24.10	142,361.99	666,491.81
MARCH	2017	439,664.26	195,201.31	4,464.00	0.00	126,642.38	765,971.95
APRIL	2017	355,643.17	17,600.05	8.07	0.00	98,533.54	471,784.83
MAY	2017						0.00
JUNE	2017						0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2016

	2016												2017												
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average												
BEGINNING AP BALANCE	527,868.70	810,222.00	557,832.00	591,046.00	595,175.00	691,239.61	527,937.85	607,821.46	666,491.81	765,971.95			634,160.64												
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00												
<u>CASH COLLECTIONS</u>																									
PATIENT PAYMENTS	1,806,490.48	1,651,767.47	1,974,628.45	1,851,149.13	1,780,383.29	1,828,309.48	1,874,504.56	1,689,841.39	1,835,622.31	1,636,143.86	0.00	0.00	17,928,840.42												
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	124,388.00	0.00	0.00	0.00	0.00	124,388.00												
DSH (Disproportionate Share)	229.00	11,746.00	0.00	16,771.00	27,949.00	306.00	22,384.00	0.00	0.00	45,759.50	0.00	0.00	125,144.50												
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	599,425.00	0.00	0.00	0.00	0.00	599,425.00												
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	93,471.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93,471.28												
PRIME	375,000.00	0.00	0.00	0.00	1,125,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500,000.00												
IGT	0.00	0.00	191,084.00	0.00	0.00	0.00	1,154,784.55	0.00	0.00	0.00	0.00	0.00	1,345,868.55												
HOARE	0.00	27,854.38	0.00	0.00	33,528.24	0.00	1,269,333.08	462,362.80	0.00	36,308.31	0.00	0.00	1,829,386.81												
TAXES	44,662.93	9,489.30	26,857.58	3,005.81	1,102.03	8,349.63	263,174.57	13,834.70	53,522.82	806.98	0.00	0.00	424,806.35												
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	0.00	0.00	22,320.00												
VENDING / CAFETERIA	7,078.33	4,375.02	4,105.47	4,919.34	3,844.37	3,705.49	3,431.29	3,646.12	1,279.08	5,191.78	0.00	0.00	41,576.29												
MISC (REBATES/REIMB ETC)	37,606.78	7,722.74	12,976.71	29,247.76	25,755.02	40,710.64	7,875.79	53,837.40	40,800.19	30,000.00	0.00	0.00	286,533.03												
TOTAL COLLECTIONS	2,273,299.52	1,715,186.91	2,211,884.21	2,000,796.32	2,999,793.95	1,883,613.24	4,597,719.84	2,949,567.41	1,933,456.40	1,756,442.43	0.00	0.00	24,321,760.23												
<u>EXPENSES</u>																									
INCOME STATEMENT EXPENSES	1,969,989.51	1,684,329.66	1,879,461.61	1,861,548.00	1,865,337.71	1,725,612.00	1,886,686.00	1,589,361.35	1,801,293.39	1,884,373.29	0.00	0.00	18,147,992.52												
ASSET EXPENSES	0.00	0.00	60,467.32	24,282.99	0.00	0.00	49,049.20	203,263.75	0.00	0.00	0.00	0.00	337,063.26												
CIIP EXPENSES	25,161.34	18,249.89	15,161.34	118,820.13	171,225.00	243,250.67	83,578.56	120,645.34	149,929.59	28,310.59	0.00	0.00	974,332.45												
IGT EXPENSES	18,750.00	104,991.00	0.00	1,143,836.00	646,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,913,627.00												
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
2007 REVENUE BOND	40,763.71	40,763.71	40,763.71	40,763.71	40,763.71	40,581.92	40,581.92	40,581.92	40,581.92	40,581.92	0.00	0.00	406,728.15												
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	21,860.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,860.00												
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	123,147.20												
CAPITAL LEASES	11,504.15	11,504.15	11,504.15	11,504.15	11,504.15	11,504.15	11,504.15	11,504.15	7,515.84	7,515.84	0.00	0.00	107,064.88												
PG & E RETROFIT PAYMENT	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	758.65	758.65	758.65	758.37	0.00	0.00	0.00	13,138.47												
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												
TOTAL EXPENSES	2,080,504.26	1,874,173.96	2,021,693.68	3,236,950.53	2,749,216.12	2,034,022.11	2,084,473.20	1,978,429.88	2,012,393.83	1,973,096.36	0.00	0.00	22,044,953.93												
collections less expenses	192,795.26	(158,987.05)	190,190.53	(1,236,154.21)	250,577.83	(150,408.87)	2,513,246.64	971,137.53	(78,937.43)	(216,653.93)	0.00	0.00	2,276,806.30												
<u>ENDING AP BALANCE</u>																									
810,222.00	557,832.00	591,046.00	595,175.00	691,239.61	527,937.85	607,821.46	666,491.81	765,971.95	471,784.83	628,552.25	0.00	0.00	628,552.25												
<u>ENDING CREDIT LINE BALANCE</u>																									
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00												