

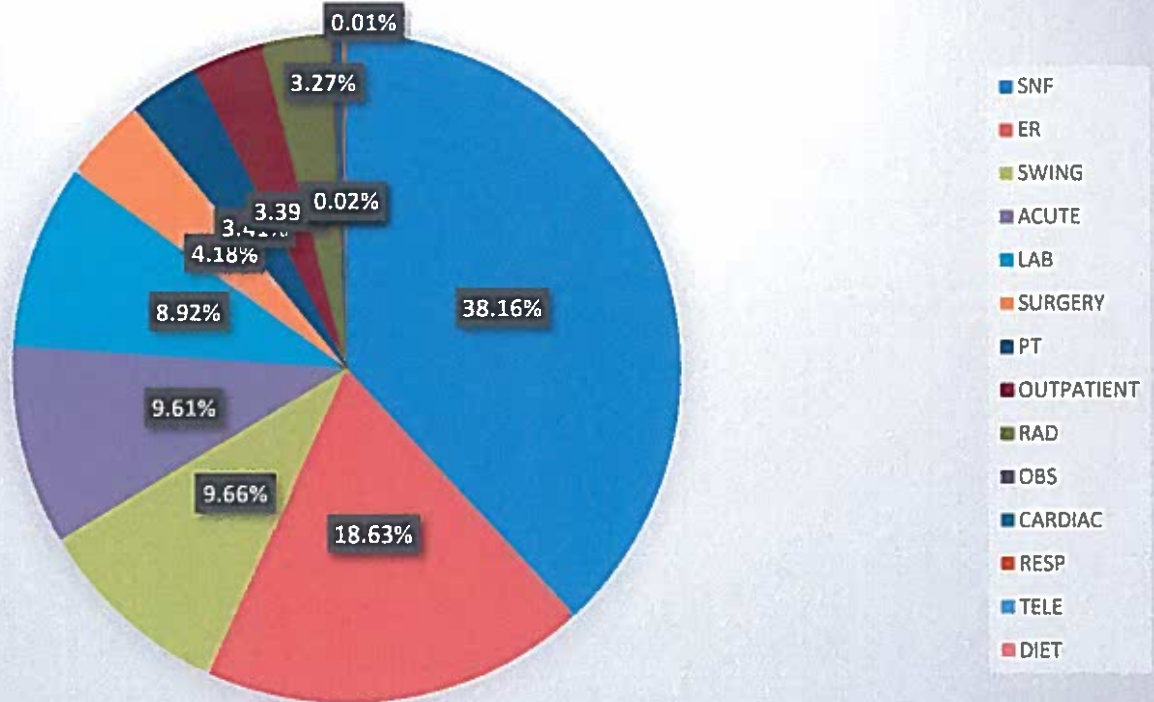
## Finance Notes May 2018

### Summary

<b>Summary of Financial Ratio</b>			
<b>Ratio</b>	<b>Period</b>	<b>YTD or Average where Applicable</b>	
<b>Cash on Hand</b>	<b>61</b>	<b>59</b>	<b>Average PY</b>
<b>Net Income</b>	<b>53,006</b>	<b>3,601,627</b>	<b>YTD</b>
<b>Current Ratio</b>	<b>4.79</b>		<b>N/A</b>
<b>AR Days</b>	<b>66.59</b>	<b>58.6</b>	<b>Average PY</b>
<b>AP</b>	<b>410,758</b>	<b>594,408</b>	<b>Average PY</b>
<b>Daily Gross Revenue</b>	<b>104,678</b>	<b>99,653</b>	<b>Average PY</b>
<b>% of Gross Revenue Collected</b>	<b>53%</b>	<b>60%</b>	<b>PY Year End</b>

1. Cash on hand was 61 at the end of last month but currently sits at 105 as we've received QAF and IGT payments.
2. AR Days have jumped as converting to the new system hasn't gone as smoothly as we would have liked creating a situation where we are working in multiple systems. As the old system was no longer going to be updated or supported in the near future changing systems was inevitable. Also we got locked out of the Medicare DDE system where we can fix inpatient claims as the wrong password was used multiple times. To fix this I had to send in a form to Noridian and it takes 3 to 4 weeks minimum for them to process the correction. I expect to have us back in the 50's range in few months.
3. The percentage of collections is down due to a few different factors. The year overall is 56%
  - a. Increase in AR as mentioned above
  - b. Reduction in Medicare rates due to our interim Cost Report. Medicare is 40% of our revenue so it's very noticeable when rates decrease.
  - c. Increasing charges doesn't affect Medi-Cal or Physician Fees which pay on a fee scale. The slight annual increases in charges in those cases just mean that you collect the same dollar amount of a higher charge.
  - d. We take patients who are Medi-Cal pending into the facility which can take months for Medi-Cal to process assuming the families have provided everything needed for the application. This can create large amounts of AR that sit in limbo until coverage is in place. We are currently reviewing this practice and obtaining policies from like facilities.
4. Also attached in the packet is the annual budget. I'm fairly conservative using department manager input, historical averages and available information on next year's IGT, QAF and Prime. There's a notes version in excel to explain the changes and a pdf version to approve. The version you review will easily be version 20+ as I change it a little every time I look at it.
5. It looks like the 400K from the Windmill Project will be paid in July.
6. Still working on the OP Services feasibility study with Wipfli that will be presented in July.
7. Below is a chart that shows percentage of payments collected by Service Type YTD.

## Total Payments YTD by Service Type



### Statistics

1. Acute Days are down 20% while Swing Days are up due to longer length of stay than the prior year.
2. SNF days are up due the census bump from the Susanville patients.
3. Surgery visits are down but the department is ran much more efficiently now so it's slightly in the black.
4. Hospice Days are up compared to a slow prior year.
5. FTEs are down but it's due to travelers in the SNF and Ancillary departments.

### Income Statement

1. Acute/Swing Revenue was down in May. YTD we are slightly up due to an increase in Swing Days.
2. SNF Revenue is up due to census bump mentioned above.
3. Inpatient Ancillary is down due to Orthopedic Surgeries being done in an outpatient setting which is better for reimbursement. Also we are doing a charge analysis and following up with some departments that had a drop in this category.
4. Outpatient Revenue is up mostly due to an increase in ER visits.
5. Productive and Non Productive Salaries are down which isn't surprising given the number of travelers being utilized.
6. Employee Benefits are up due to increased rates as of January 1<sup>st</sup>.
7. Other Purchased Services for Acute and SNF are up by 723K over FY 17.
8. Other Purchased Services are up due to travelers in Rad, PT and Respiratory. Next fiscal year (July) I'm going to separate Nursing and Clinical Purchased Services on the GL as there are a lot of items that fall into Other Purchased Services.

9. Next fiscal year (July) I'm going to separate Nursing and Clinical Purchased Services on the GL as there are a lot of items that fall into Other Purchased Services.
10. Other is up mostly due to fines and increases in licensing fees.
11. Net Income YTD is 3.6 million.

#### Balance Sheet

1. Overall Cash was down as we were waiting on and IGT and QAF payment.
2. AR jumped due to a couple of strong revenue months and the factors I went over in the beginning.
3. The Bond Reserve Fund increased at the end of May as Cal Mortgage payed off the loan on June 1<sup>st</sup>. We received a check for the over reserved amount and a confirmation of the payoff. After June we will remove Cal Mortgage and CHFFA from the balance sheet.
4. The Prime, HQAF, and IGT are amounts we expect to pay in the next year. These do change so the current amounts are educated guesses.
5. My Construction Donation won't match Marlene's as I allow for a certain % of donations that may be uncollectible.

#### Miscellaneous

1. Average Daily Revenue was 104,679 which is about 3k over average.
2. Medi-Cal is barely edging Medicare as 80% of our revenue is from government payors.
3. The 621K in Miscellaneous were some smaller QAF payments, OP Supplemental and QIP SNF payment from Partnership.
4. The monthly collections vs obligations will look much better in June as we received 3.1 million in QAF, IGT, OP Supplemental and Medicare Settlement.
5. I didn't go overboard on charts or supplemental information this month as there's the budget to review in addition to the normal financials.

**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2018		2018		FYE 2018		FYE 2017			
MAY	APRIL			YTD	YTD			% Increase or Decrease	
Actual	Actual	Variance		Actual	Actual	Variance			
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
21	25	(4)	Acute	210	261	(51)		-19.51%	
0	7	(7)	Swing Bed	88	102	(14)		-13.71%	
1	3	(2)	Skilled Nursing Care (DISCHG)	52	60	(8)		-13.31%	
0	2	(2)	Observations	10	4	6		150.02%	
<b>PATIENT DAYS</b>									
33	71	(38)	Acute	660	826	(166)		-20.11%	
24	60	(36)	Swing Bed	1215	1,191	24		2.02%	
2664	2499	165	Skilled Nursing Care	25676	25,141	535		2.12%	
<b>LENGTH OF STAY</b>									
1.57	2.84	(1)	Acute	3.14	3.16	(0)		-.51%	
#DIV/0!	8.57	#DIV/0!	Swing Bed	13.81	11.68	2		18.22%	
<b>AVERAGE DAILY CENSUS</b>									
1.06	2.37	(1)	Acute	1.97	2.47	(0)		-20.21%	
0.77	2.00	(1)	Swing Bed	3.63	3.56	0		1.92%	
85.94	83.30	3	Skilled Nursing Care	76.64	75.05	2		2.12%	
<b>ANCILLARY SERVICES</b>									
0	1	(1)	Surgery Inpatient Visits	13	23	(10)		-43.51%	
16	20	(4)	Surgery OP/ procedure visits	208	233	(25)		-10.71%	
398	350	48	Emergency Room Visits	3889	3,720	169		4.52%	
135	121	14	Outpatient Services Procedures	1460	1,412	48		3.42%	
958	800	158	Laboratory Visits	8955	8,890	65		.72%	
430	392	38	Radiology Procedures	4531	4,502	29		.62%	
117	69	48	Hospice Patient Days	1157	753	404		53.72%	
312	217	95	Physcial Therapy visits	3068	3,006	62		2.12%	
238	304	(66)	Cardiac Rehab	2522	2,630	(108)		-4.11%	
14	13	1	Telemedicine visits	140	0	140		#DIV/0!	
19	26	(7)	Admissions from ER	214	220	(6)		-2.71%	
17	10	7	Transfers from ER	120	103	17		16.52%	
<b>PRODUCTIVITY:</b>									
Productive FTE's									
16.57	14.46		Nursing - Acute	16.78	16.57				
54.03	51.23		Long Term Care	53.13	55.58				
29.73	32.35		Ancillary	34.18	40.79				
79.84	87.63		Service	77.08	75.14				
180.17	185.67		Total Productive	181.17	188.08				
20.20	20.51		Non-Productive FTE's	21.34	22.01				
200.37	206.18		Paid FTE's	202.51	210.09				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.29	2.60			2.55	2.80				

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2018 MAY ACTUAL	2017 MAY ACTUAL	Variance		FYE 2018 YTD ACTUAL	FYE 2017 YTD ACTUAL	Variance	Increase Decrease %
283,237	404,362	(121,126)	Acute	4,872,772	4,849,101	23,672	.52%
844,784	709,946	134,838	Skilled Nursing	8,099,517	7,732,989	366,528	4.72%
			Inpatient Ancillary				
137,081	254,851	(117,770)	Acute	2,055,069	2,972,210	(917,141)	-30.91%
2,340	5,288	(2,948)	Skilled Nursing	16,876	70,378	(53,502)	
1,267,442	1,374,447	(107,005)	Total Inpatient Revenue	15,044,234	15,624,678	(580,444)	-3.71%
2,004,731	1,686,344	318,387	Total Outpatient Revenue	19,247,425	18,131,524	1,115,901	6.22%
3,272,173	3,060,791	211,382	<b>Total Patient Revenue</b>	<b>34,291,658</b>	<b>33,756,202</b>	<b>535,456</b>	<b>1.62%</b>
			<b>DEDUCTIONS FROM REVENUE</b>				
1,034,986	721,186	(313,800)	Contractuals - Care/Cal	8,046,749	8,603,798	557,048	
48,079	127,254	79,174	Contractuals - PPO	1,257,736	1,207,762	(49,974)	
41,384	4,982	(36,402)	Charity and Write Offs	142,417	49,418	(92,998)	
170,664	127,822	(42,842)	Admin Adjmts/Emp Discounts	678,909	720,265	41,356	
(3,104)	51,817	54,921	Provision for Bad Debts	548,756	839,751	290,995	
1,292,009	1,033,061	(258,948)	<b>Total Deductions</b>	<b>10,674,568</b>	<b>11,420,994</b>	<b>746,427</b>	
67,661	118,781	(51,120)	Other Operating Revenues	476,821	416,721	60,100	
2,047,825	2,146,511	(98,686)	<b>Net Revenue</b>	<b>24,093,912</b>	<b>22,751,929</b>	<b>1,341,983</b>	
			<b>OPERATING EXPENSES</b>				
762,492	794,809	32,317	Productive Salaries	8,229,030	8,470,436	241,406	2.82%
25,368	76,557	51,189	Non-Productive Salaries	994,273	1,080,512	86,239	8.02%
290,406	227,817	(62,588)	Employee Benefits	2,768,117	2,457,053	(311,064)	-12.71%
188,532	142,495	(46,037)	Supplies	2,208,991	2,089,721	(119,270)	-5.71%
138,341	135,760	(2,581)	Professional Fees	1,663,088	1,582,101	(80,987)	-5.11%
18,629	43,457	24,828	Acute/Swing Purchased Serv	236,377	103,088	(133,289)	-129.31%
177,857	76,197	(101,660)	SNF Purchased Serv	1,309,472	719,893	(589,580)	-81.91%
178,102	124,767	(53,335)	Other Purchased Services	1,612,407	1,434,097	(178,310)	-12.41%
28,050	34,803	6,753	Repairs	430,349	349,663	(80,687)	-23.11%
41,296	38,562	(2,735)	Utilities	454,409	457,208	2,800	.62%
17,297	18,246	949	Insurance	204,591	195,703	(8,888)	-4.51%
136,709	45,448	(91,261)	Other	700,571	462,655	(237,916)	-51.41%
107,931	103,622	(4,309)	Depreciation	1,167,399	1,234,218	66,819	5.42%
0	0	0	Bond Repayment Insurance	0	0	0	
19,372	3,443	(15,929)	Bond Repayment Interest	297,675	308,645	10,971	3.62%
1,420	4,614	3,194	Interest	19,647	45,033	25,386	56.42%
13,433	1,604	(11,829)	Rental - Lease	96,517	114,800	18,284	15.92%
2,145,234	1,872,200	(273,034)	<b>Total Operating Expense</b>	<b>22,392,914</b>	<b>21,104,828</b>	<b>(1,288,086)</b>	<b>-6.11%</b>
(97,409)	274,311	(371,720)	<b>Income From Operations</b>	<b>1,700,998</b>	<b>1,647,100</b>	<b>53,898</b>	
			<b>NON-OPERATING REVENUE AND EXPENSE</b>				
157,832	128,428	29,404	Non-Operating Revenue	1,982,222	1,927,648	54,574	
0	0	0	Interest Income	0	74	(74)	
7,418	7,418	0	Non-Operating Expense	81,593	81,593	0	
150,415	121,010	29,404	<b>Total Non-Operating</b>	<b>1,900,629</b>	<b>1,846,129</b>	<b>54,500</b>	
53,006	395,321	(342,315)	<b>NET INCOME</b>	<b>3,601,627</b>	<b>3,493,229</b>	<b>108,398</b>	

	<b>MAY 2018</b>	<b>APRIL 2018</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	346,977	70,898
Reserve Cash (unrestricted)	3,668,172	4,485,172
Reserve Cash (restricted) - USDA Debt Serv / Construction	1,090,479	720,955
Accounts Receivable	6,802,307	6,077,403
County Treasury receivable	(142,573)	162,654
Less: Reserve for Uncollectibles	(703,202)	(665,978)
Reserve for Medicare/Medi-Cal	(2,017,381)	(1,493,184)
Inventories	388,652	368,522
Accounts Receivable - Other	3,621,165	3,910,585
Accts Recvble - Construction Donations - Current	1,353,296	1,353,296
Prepaid Expenses	347,996	359,042
Medicare/Medi-Cal Settlement	2,985,899	2,298,333
<b>TOTAL CURRENT ASSETS</b>	<b>17,741,785</b>	<b>17,647,698</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	753,510	753,510
Building and Fixed Equipment	11,468,558	11,467,558
Equipment	11,619,739	11,594,703
Construction in Progress (other)	630,810	630,621
Hospital expansion	5,502,925	5,444,146
Less: Reserve for Depreciation	(20,409,809)	(20,291,893)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>9,565,733</b>	<b>9,598,646</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Indenture agreement - held by trustee	64,310	432,337
Bond Reserve Funds held by trustee	861,642	492,419
Other Receivable-Fund Raising Long Term	1,318,060	1,318,060
Unamortized Bond Issue Cost	(29,906)	(27,187)
Unamortized Bond Discount	(4,474)	(4,793)
Unamortized Cost of Bond Defeasance	5,338	10,356
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	(324,363)	(324,363)
<b>TOTAL OTHER ASSETS</b>	<b>1,890,607</b>	<b>1,896,829</b>
<b>TOTAL ASSETS</b>	<b>29,198,125</b>	<b>29,143,173</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	410,758	433,772
Accrued Payroll	377,709	291,558
Accrued Payroll Taxes	3,550	(234)
Accrued Vacation & Holiday	500,638	493,848
Accrued Health Insurance	34,388	34,522
Accrued Interest	(40,823)	(61,390)
E.H.R. contingency/deferred revenue	108,834	140,020
CHAFFA	0	0
PRIME PLAN	627,800	627,800
HQAF	632,927	632,927
IGT (TRAD/PHP)	698,331	698,331
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
<b>TOTAL CURRENT LIABILITIES</b>	<b>3,809,112</b>	<b>3,746,153</b>
<b>LONG-TERM DEBT</b>		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	390,000	390,000
G.O. Bond	1,270,743	1,270,743
Construction Donations - deferred revenue	2,671,356	2,671,356
Capital Leases / Settlement pymt		
Leases	61,768	65,557
GO BOND SERIES B & REFUNDING	6,969,541	6,969,541
<b>TOTAL LONG-TERM DEBT</b>	<b>11,363,408</b>	<b>11,367,197</b>
<b>FUND EQUITY</b>	<b>14,025,605</b>	<b>14,029,822</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>29,198,125</b>	<b>29,143,173</b>
<b>CURRENT RATIO:</b>	<b>4.79</b>	<b>4.89</b>

**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
 - Fiscal Year 2018

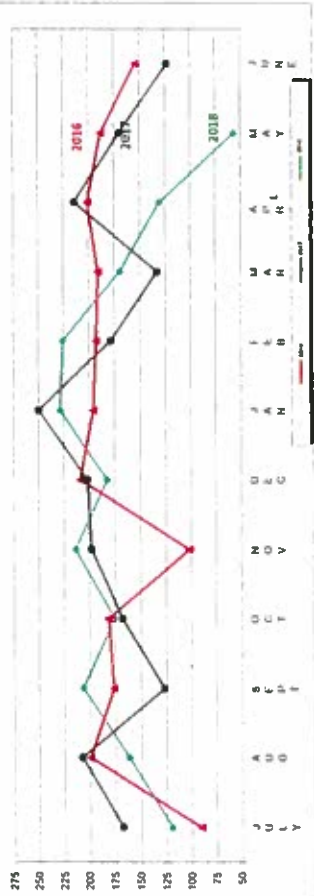
DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
July 31, 2017	2,836,868.36	91,511.88	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24
August 31, 2017	3,171,196.46	102,296.66	1,838,495.44	0.00	45,865.64	0.00	1,792,629.80	1,520,008.53	5,467.39
September 30, 2017	3,137,672.03	104,589.07	1,628,967.48	0.00	24,861.80	0.00	1,604,105.68	1,253,719.92	5,586.50
October 31, 2017	3,319,405.12	107,077.58	5,315,451.34	0.00	4,126.26	3,395,779.60	1,915,545.48	1,671,977.96	10,337.12
November 30, 2017	3,193,431.01	106,447.70	1,979,360.32	0.00	44,618.76	0.00	1,934,741.56	1,126,454.45	27,076.87
December 31, 2017	2,769,585.44	89,341.47	2,689,483.52	0.00	109,523.39	750,000.00	1,829,960.13	1,358,873.74	11,018.43
January 30, 2018	3,319,941.97	107,094.90	2,561,209.47	0.00	413,324.05	132,398.00	2,015,487.42	1,399,286.22	7,163.37
February 28, 2018	2,894,042.87	103,358.67	1,809,184.12	0.00	434,698.31	0.00	1,374,485.81	1,207,220.96	21,938.88
March 31, 2018	3,047,825.03	98,316.94	2,563,741.29	0.00	31,447.39	787,154.46	1,745,139.44	1,349,387.64	4,977.11
April 30, 2018	3,141,580.30	104,719.34	1,830,987.79	0.00	150.30	15,726.00	1,815,111.49	1,347,404.43	4,040.48
May 31, 2018	3,245,040.02	104,678.71	2,720,595.36	0.00	369,374.19	621,266.87	1,729,954.30	919,279.79	6,537.11
June 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>YTD TOTAL</b>	<b>34,076,588.61</b>	<b>101,766.63</b>	<b>26,484,064.61</b>	<b>0.00</b>	<b>1,528,994.63</b>	<b>5,727,379.93</b>	<b>19,227,690.05</b>	<b>14,062,624.75</b>	<b>111,711.50</b>

	PAYOR MIX - YTD % OF REVENUE			3 MONTH AVERAGE
	MAY	APRIL	MAR	
MEDICARE	40.62%	41.36%	38.65%	40.21%
MEDI - CAL	40.80%	39.85%	41.00%	40.55%
THIRD PARTY	15.83%	18.76%	16.25%	16.95%
PRIVATE	2.75%	0.03%	4.10%	2.29%

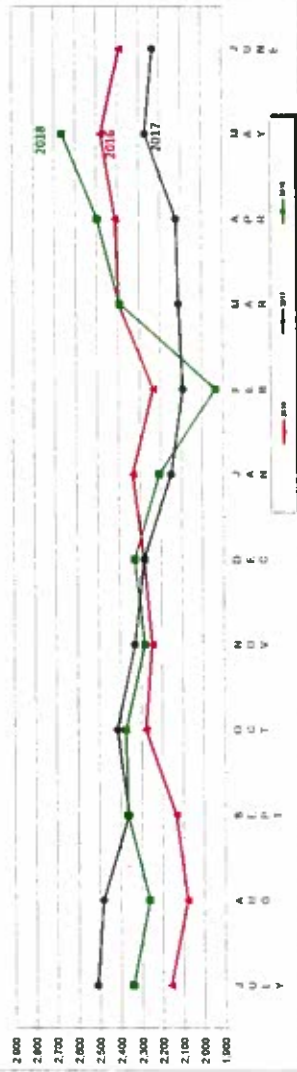
	ACCOUNTS RECEIVABLE AGING		
	MAY \$ OUTSTANDING	MAY DAYS OUT	MAR DAYS OUT
MEDICARE	2,103,326.80	50.60	43.18
MEDI - CAL	2,711,683.74	71.19	54.71
THIRD PARTY	1,124,880.77	65.20	67.22
PRIVATE	889,101.39	489.58	307.57
<b>LTC ONLY (INCLUDE)</b>	<b>2,030,321.65</b>	<b>79.16</b>	<b>78.43</b>
<b>OVERALL</b>	<b>6,828,992.70</b>	<b>66.59</b>	<b>58.62</b>

# MAYERS MEMORIAL HOSPITAL DISTRICT

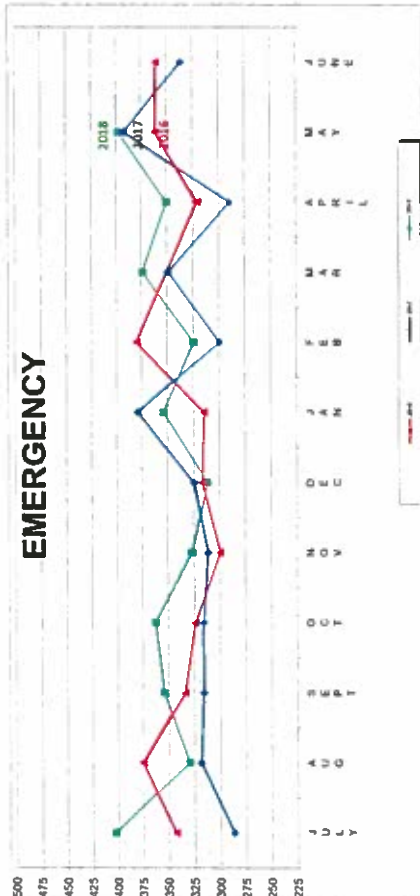
## ACUTE / SWING PATIENT DAYS



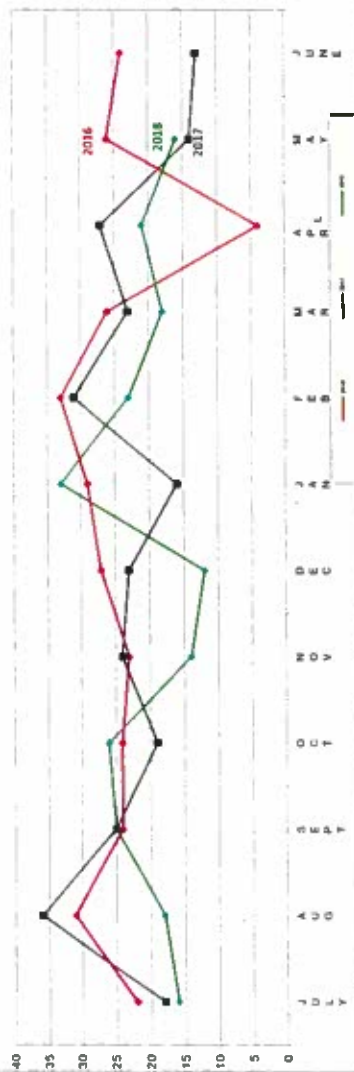
## SNF PATIENT DAYS



## EMERGENCY



## SURGERY / OUTPATIENT PROCEDURES





**MAYERS MEMORIAL HOSPITAL  
2017-2018 OPERATING ACTUAL**

YEAR TO DATE  
05/31/2018

	JULY-17	AUG	SEPT	OCT	NOV	DEC	JAN-18	FEB	MAR	APR	MAY	JUN	ACTUAL	ACTUAL
<b>Operating Revenue:</b>														
<b>Routine</b>														
Acute	294,963	457,955	454,120	494,251	559,625	444,468	553,778	526,757	390,718	412,903	283,237	0	4,872,772	4,849,101
SNF	736,026	717,965	750,455	733,366	717,729	723,771	694,221	606,982	772,924	801,295	844,784	0	8,099,517	7,732,989
Ancillary	119,931	245,848	200,888	208,207	217,527	162,164	189,742	174,714	191,401	207,466	137,081	0	2,055,069	2,972,210
Acute	1,690	4,681	4,077	0	0	0	486	0	1,993	1,609	2,340	0	16,876	70,378
SNF	1,700,914	1,759,559	1,746,239	1,903,024	1,720,625	1,453,378	1,903,671	1,602,038	1,710,949	1,742,297	2,004,731	0	19,247,425	18,131,524
Outpatient	2,853,523	3,186,008	3,155,779	3,338,847	3,215,605	2,783,781	3,341,897	2,910,491	3,067,985	3,165,569	3,272,173	0	34,291,658	33,756,202
<b>Less Deductions:</b>														
Contractuals - Care/Cal	693,704	831,328	1,014,479	(54,688)	873,431	695,895	920,833	822,336	368,663	845,762	1,034,986	0	8,046,749	8,603,798
Contractuals - PPO	99,427	146,799	77,030	154,269	107,440	106,134	187,314	96,686	116,449	118,109	48,079	0	1,257,736	1,207,762
Charity Care & Write off	40	0	0	(117)	25,649	0	19,503	20,836	35,122	0	41,384	0	142,417	49,418
Other Contractual write offs	9,121	16,095	74,531	120,101	123,660	59,174	29,908	34,524	27,473	13,659	170,664	0	678,909	720,265
Provision For Bad Debts	63,371	59,801	7,520	(36,187)	(3,578)	60,023	(36,728)	37,762	388,674	11,183	(3,104)	0	548,756	839,751
Total Deductions	865,662	1,054,022	1,173,561	183,417	1,126,602	921,226	1,120,830	1,012,143	936,382	988,713	1,292,009	0	10,674,568	11,420,994
Other Revenue	27,952	27,863	34,158	51,934	42,194	36,885	38,559	65,665	21,636	62,313	67,661	0	476,821	416,721
Net Revenue	2,015,812	2,159,850	2,016,376	3,207,364	2,131,198	1,899,440	2,259,626	1,964,013	2,153,239	2,239,169	2,047,825	0	24,093,912	22,751,929
<b>Operating Expenses:</b>														
Salaries - Productive	749,823	779,700	728,147	787,974	685,157	782,979	726,007	729,453	777,843	719,455	762,492	0	8,229,030	8,470,436
Salaries - Non-productive	95,062	78,043	130,366	88,427	97,619	75,982	110,104	83,014	131,631	78,658	25,368	0	994,273	1,080,512
Employee Benefits	251,828	229,017	249,583	231,600	229,467	246,107	284,987	241,435	269,267	244,420	290,406	0	2,768,117	2,457,053
Supplies	157,107	253,835	189,340	191,069	191,069	224,093	191,498	201,981	246,795	285,535	188,532	0	2,208,991	2,089,721
Professional Fees	199,261	140,839	121,683	137,279	199,812	136,032	140,424	149,235	148,220	151,961	138,341	0	1,663,088	1,582,101
Acute/Swing/OB Purchased Serv	5,625	6,512	4,500	4,426	28,154	13,990	22,181	56,696	37,205	38,460	18,629	0	236,377	103,088
SNF Purchased Services	96,618	136,637	117,212	114,748	115,693	105,672	116,949	86,688	116,661	124,336	177,857	0	1,309,472	719,893
Other Purchased Services	111,029	179,190	148,781	115,843	137,518	124,103	187,297	113,322	138,515	178,708	178,102	0	1,612,407	1,434,097
Repairs & Maintenance	61,832	70,909	70,909	38,510	39,014	(9,511)	62,325	22,247	19,002	36,770	28,050	0	430,349	349,663
Utilities	46,704	51,622	45,406	38,223	34,346	38,499	43,746	34,797	40,777	38,993	41,296	0	454,409	457,208
Insurance	14,838	22,630	17,169	17,169	17,297	17,297	17,297	17,297	29,006	17,297	17,297	0	204,591	195,703
Other Expense	33,642	34,509	45,929	39,598	40,498	43,533	141,213	50,063	78,449	56,429	136,709	0	700,571	462,655
Depreciation	103,249	105,387	106,100	106,244	106,244	106,313	105,958	105,958	105,958	108,058	107,931	0	1,167,399	1,234,218
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	27,690	26,947	85,470	19,661	19,609	19,999	19,865	19,761	19,792	19,510	19,372	0	297,675	308,645
Interest	1,680	2,786	1,418	1,587	2,304	957	2,236	2,444	1,978	837	1,420	0	19,647	45,033
Rent/Lease Equipment	5,199	10,647	2,935	4,925	11,399	1,929	10,466	17,104	12,123	6,358	13,433	0	96,517	114,800
Total Operating Expense	1,961,186	2,119,502	2,064,948	1,937,282	1,977,829	1,927,974	2,048,361	1,931,593	2,173,222	2,105,782	2,145,234	0	22,392,914	21,104,828
Net Operating Rev over Expense	54,626	40,348	(48,572)	1,270,082	153,369	(28,534)	211,265	32,420	(19,983)	133,387	(97,409)	0	1,700,998	1,647,100
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	160,064	197,463	160,064	162,564	206,975	244,597	210,180	165,064	157,264	160,153	157,832	0	1,982,222	1,927,648
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	0	81,593	81,593
Total Non-Operating Revenue	152,647	190,045	152,647	155,147	199,558	237,179	202,762	157,647	149,847	152,735	150,415	0	1,900,629	1,846,129
Net Revenue over Expense	207,273	230,393	104,075	1,425,229	352,926	208,645	414,027	190,067	129,864	286,122	53,006	0	3,601,627	3,493,229
<b>DAYS CASH ON HAND (MTD)</b>	74.93	53.39	42.80	106.52	102.60	110.76	97.42	85.07	76.14	68.42	61.10	#DIV/0!	YTD	0.00
<b>AVERAGE YTD</b>	74.93	64.16	57.04	69.41	76.05	81.83	84.06	90.86	83.29	81.81	79.92	#DIV/0!		

**MAYERS MEMORIAL HOSPITAL  
2016-2017 OPERATING ACTUAL**

	July-16	AUG	SEPT	OCT	NOV	DEC	Jan-17	FEB	MAR	APR	MAY	JUN	TOTAL	05/31/2017
<b>Operating Revenue:</b>														
Routine	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	5,150,636	4,848,101
Acute	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	8,432,763	7,732,989
SNF														0
Ancillary	219,129	346,598	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	254,851	175,859	3,148,069	2,972,210
Acute	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	5,288	4,188	74,566	70,378
SNF	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	19,742,434	18,131,524
Outpatient	2,681,020	3,687,546	3,013,089	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,792,266	36,548,468	33,756,202
Less Deductions:														0
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938	8,603,798
Contractuals - PPO	81,962	68,102	144,118	109,885	114,790	83,638	93,296	166,860	107,586	111,281	127,254	91,514	1,299,276	1,207,762
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445	49,418
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955	720,265
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,966	210,876	79,284	20,893	51,817	7,190	846,941	839,751
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555	11,420,994
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,780	31,630	41,437	118,781	27,441	444,161	416,721
Net Revenue	1,792,701	2,490,702	1,763,269	2,125,097	2,004,116	1,867,950	2,669,078	2,006,643	2,039,822	1,845,219	2,146,511	1,346,146	24,098,075	22,751,929
<b>Operating Expenses:</b>														0
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031	8,470,436
Salaries - Non-productive	92,359	77,138	109,946	109,369	94,837	78,703	181,042	5,272	146,323	106,967	76,557	93,108	1,173,620	1,080,512
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914	2,457,053
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	206,212	236,441	232,080	142,495	260,889	2,350,610	2,089,721
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	135,760	103,202	1,685,303	1,582,101
Acute/Swing/OB Purchased Serv	15,117	4,264	4,999	4,855	3,942	3,665	5,220	9,066	3,437	5,067	43,457	10,059	113,147	103,088
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	139,137	41,104	42,363	62,772	76,197	89,147	809,039	719,893
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	50,222	164,986	131,072	128,384	124,767	151,481	1,585,578	1,434,097
Repairs & Maintenance	25,838	33,555	31,083	31,186	63,116	18,495	29,682	39,150	16,499	26,246	34,803	37,894	387,557	349,663
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	495,249	457,208
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	18,246	18,246	213,949	195,703
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239	462,655
Depreciation	108,490	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,622	103,723	1,337,941	1,234,218
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266	308,645
Interest	9,075	9,104	(8,929)	5,596	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549	45,033
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,588)	39,002	6,813	1,604	12,872	127,673	114,800
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666	21,104,828
Net Operating Rev over Expense	(229,044)	623,780	(216,046)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409	1,647,100
Non-Operating Revenue:														0
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633	1,927,648
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,011	81,593
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	429,567	2,275,696	1,846,129
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	290,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105	3,493,229
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,097,908	3,493,229	3,253,105	3,253,105	3,493,229

MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 MONTH ENDED MAY 31, 2018

FISCAL 2018

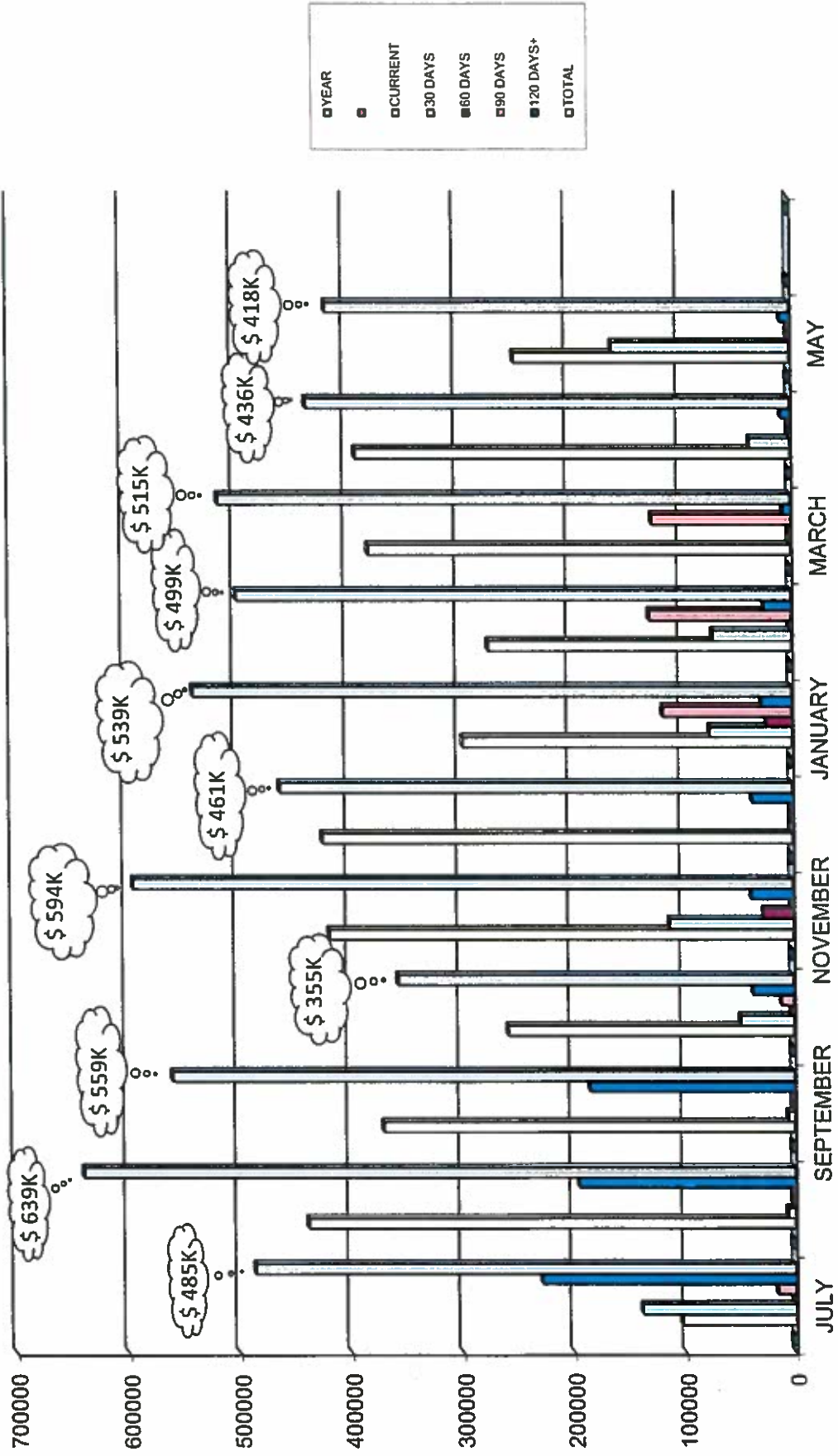
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD    ACTUAL YTD

	MAY 18	MAY 17	Variance\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 4,872,772	\$ 4,849,101	23,671.71	0%
SNF	\$ 8,099,517	\$ 7,732,989	366,527.66	5%
Inpatient Ancillary Revenue				
Acute/OB/Swing	2,055,069	2,972,210	(917,141.41)	-31%
SNF	16,876	70,378	(53,502.34)	-76%
Outpatient Revenue	19,247,425	18,131,524	1,115,900.57	6%
Total Gross Revenue	\$ 34,291,658	\$ 33,756,202	535,456.19	2%

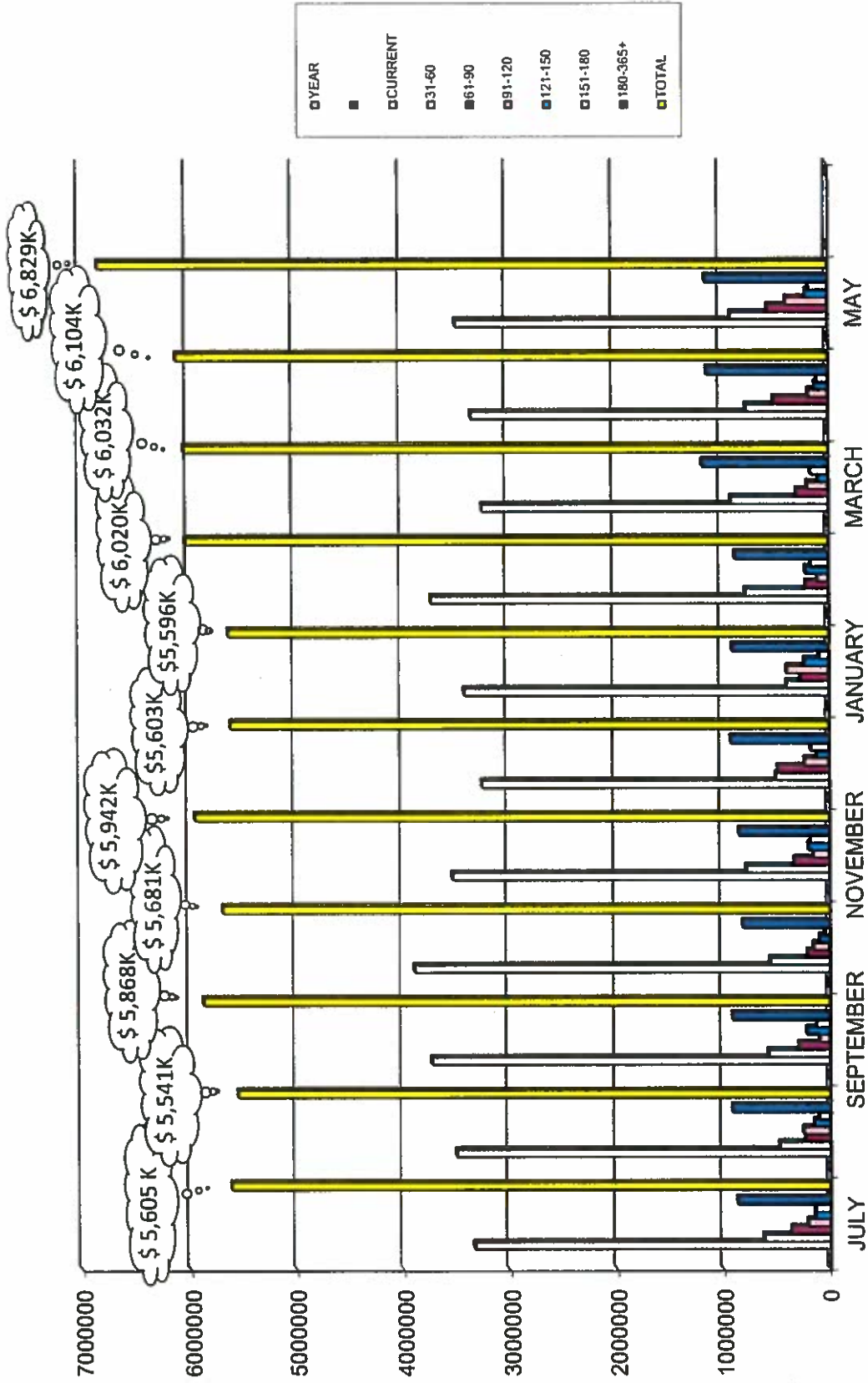
ACTUAL YTD    ACTUAL YTD

	MAY 18	MAY 17	Variance	Variance %
Statistics				
Patient Days	27551	27158	393	1.4%
Outpatient Services	1,460	1412	48	3%
Labs	8,955	8890	65	1%
Imaging	4,531	4502	29	1%
Hospice	1,157	753	404	54%
PT	3068	3006	62	2%

# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE



### ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2017	3,321,560.72	616,495.49	352,261.32	198,260.98	126,718.65	129,986.30	859,622.31	5,604,905.77
AUGUST	2017	3,486,290.52	462,742.97	217,713.12	238,242.09	134,538.03	93,559.85	908,189.48	5,541,276.06
SEPTEMBER	2017	3,716,851.80	565,468.07	276,424.07	85,904.90	206,053.51	115,235.10	902,467.72	5,868,405.17
OCTOBER	2017	3,878,268.98	550,399.54	195,477.77	139,291.21	80,924.84	33,499.41	803,608.22	5,681,469.97
NOVEMBER	2017	3,518,916.39	769,343.28	316,276.66	140,353.74	186,633.17	170,819.77	839,415.05	5,941,758.06
DECEMBER	2017	3,243,622.20	491,547.71	469,975.10	219,750.34	104,887.94	161,691.51	912,227.53	5,603,702.33
JANUARY	2018	3,402,996.47	385,392.95	253,295.16	385,640.47	218,687.99	79,615.31	897,710.52	5,623,338.87
FEBRUARY	2018	3,715,116.87	772,921.84	202,819.00	94,892.13	207,117.75	158,174.02	869,167.26	6,020,208.87
MARCH	2018	3,239,105.68	905,622.30	287,808.80	189,041.71	81,693.92	159,313.58	1,169,470.07	6,032,056.06
APRIL	2018	3,334,206.33	763,993.97	501,326.76	173,576.75	109,146.02	94,370.39	1,127,864.54	6,104,484.76
MAY	2018	3,476,660.02	905,075.23	555,520.44	384,086.38	194,620.85	172,585.78	1,140,444.00	6,828,992.70
JUNE	2018								0.00

### ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2017	103,160.11	138,310.99	27.87	15,750.00	228,263.69	485,512.66
AUGUST	2017	437,957.64	5,833.74	530.00	514.50	194,559.18	639,395.06
SEPTEMBER	2017	369,351.58	5,167.09	0.00	0.00	184,406.75	558,925.42
OCTOBER	2017	257,922.22	48,175.37	2,175.46	10,847.34	36,407.52	355,527.91
NOVEMBER	2017	417,741.16	112,315.79	26,262.80	0.00	37,580.32	593,900.07
DECEMBER	2017	423,599.83	195.55	1,022.44	475.80	36,340.32	461,633.94
JANUARY	2018	297,149.27	74,491.88	22,534.31	117,567.94	26,848.21	538,591.61
FEBRUARY	2018	273,860.44	71,391.75	310.93	129,227.94	24,169.10	498,960.16
MARCH	2018	380,749.46	1,496.26	0.00	6,340.32	514,902.93	514,902.93
APRIL	2018	391,524.41	36,449.68	509.08	0.00	7,785.19	436,268.36
MAY	2018	249,358.62	160,521.30	15.85	347.50	7,872.62	418,115.89
JUNE	2018						0.00

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2018 MAY ACTUAL	2017 MAY ACTUAL	Variance		FYE 2018 YTD ACTUAL	FYE 2017 YTD ACTUAL	Variance	Increase Decrease %
283,237	404,362	(121,126)	PATIENT REVENUE	4,872,772	4,849,101	23,672	.52%
844,784	709,946	134,838	Acute	8,099,517	7,732,989	366,528	4.72%
			Skilled Nursing				
			Inpatient Ancillary				
137,081	254,851	(117,770)	Acute	2,055,069	2,972,210	(917,141)	-30.91%
2,340	5,288	(2,948)	Skilled Nursing	16,876	70,378	(53,502)	
1,267,442	1,374,447	(107,005)	Total Inpatient Revenue	15,044,234	15,624,678	(580,444)	-3.71%
2,004,731	1,686,344	318,387	Total Outpatient Revenue	19,247,425	18,131,524	1,115,901	6.22%
3,272,173	3,060,791	211,382	<b>Total Patient Revenue</b>	<b>34,291,658</b>	<b>33,756,202</b>	<b>535,456</b>	<b>1.62%</b>
			<b>DEDUCTIONS FROM REVENUE</b>				
1,034,986	721,186	(313,800)	Contractuals - Care/Cal	8,046,749	8,603,798	557,048	
48,079	127,254	79,174	Contractuals - PPO	1,257,736	1,207,762	(49,974)	
41,384	4,982	(36,402)	Charity and Write Offs	142,417	49,418	(92,998)	
170,664	127,822	(42,842)	Admin Adjmts/Emp Discounts	678,909	720,265	41,356	
(3,104)	51,817	54,921	Provision for Bad Debts	548,756	839,751	290,995	
1,292,009	1,033,061	(258,948)	<b>Total Deductions</b>	<b>10,674,568</b>	<b>11,420,994</b>	<b>746,427</b>	
67,661	118,781	(51,120)	Other Operating Revenues	476,821	416,721	60,100	
2,047,825	2,146,511	(98,686)	<b>Net Revenue</b>	<b>24,093,912</b>	<b>22,751,929</b>	<b>1,341,983</b>	
			<b>OPERATING EXPENSES</b>				
762,492	794,809	32,317	Productive Salaries	8,229,030	8,470,436	241,406	2.82%
25,368	76,557	51,189	Non-Productive Salaries	994,273	1,080,512	86,239	8.02%
290,406	227,817	(62,588)	Employee Benefits	2,768,117	2,457,053	(311,064)	-12.71%
188,532	142,495	(46,037)	Supplies	2,208,991	2,089,721	(119,270)	-5.71%
138,341	135,760	(2,581)	Professional Fees	1,663,088	1,582,101	(80,987)	-5.11%
18,629	43,457	24,828	Acute/Swing Purchased Serv	236,377	103,088	(133,289)	-129.31%
177,857	76,197	(101,660)	SNF Purchased Serv	1,309,472	719,893	(589,580)	-81.91%
178,102	124,767	(53,335)	Other Purchased Services	1,612,407	1,434,097	(178,310)	-12.41%
28,050	34,803	6,753	Repairs	430,349	349,663	(80,687)	-23.11%
41,296	38,562	(2,735)	Utilities	454,409	457,208	2,800	.62%
17,297	18,246	949	Insurance	204,591	195,703	(8,888)	-4.51%
136,709	45,448	(91,261)	Other	700,571	462,655	(237,916)	-51.41%
107,931	103,622	(4,309)	Depreciation	1,167,399	1,234,218	66,819	5.42%
0	0	0	Bond Repayment Insurance	0	0	0	
19,372	3,443	(15,929)	Bond Repayment Interest	297,675	308,645	10,971	3.62%
1,420	4,614	3,194	Interest	19,647	45,033	25,386	56.42%
13,433	1,604	(11,829)	Rental - Lease	96,517	114,800	18,284	15.92%
2,145,234	1,872,200	(273,034)	<b>Total Operating Expense</b>	<b>22,392,914</b>	<b>21,104,828</b>	<b>(1,288,086)</b>	<b>-6.11%</b>
(97,409)	274,311	(371,720)	<b>Income From Operations</b>	<b>1,700,998</b>	<b>1,647,100</b>	<b>53,898</b>	
			<b>NON-OPERATING REVENUE AND EXPENSE</b>				
157,832	128,428	29,404	Non-Operating Revenue	1,982,222	1,927,648	54,574	
0	0	0	Interest Income	0	74	(74)	
7,418	7,418	0	Non-Operating Expense	81,593	81,593	0	
150,415	121,010	29,404	<b>Total Non-Operating</b>	<b>1,900,629</b>	<b>1,846,129</b>	<b>54,500</b>	
53,006	395,321	(342,315)	<b>NET INCOME</b>	<b>3,601,627</b>	<b>3,493,229</b>	<b>108,398</b>	

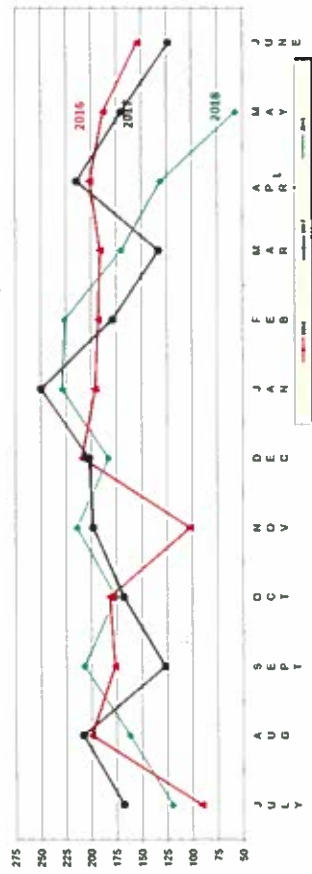
	<b>MAY 2018</b>	<b>APRIL 2018</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	346,977	70,898
Reserve Cash (unrestricted)	3,668,172	4,485,172
Reserve Cash (restricted) - USDA Debt Serv / Construction	1,090,479	720,955
Accounts Receivable	6,802,307	6,077,403
County Treasury receivable	(142,573)	162,654
Less: Reserve for Uncollectibles	(703,202)	(665,978)
Reserve for Medicare/Medi-Cal	(2,017,381)	(1,493,184)
Inventories	388,652	368,522
Accounts Receivable - Other	3,621,165	3,910,585
Accts Recvble - Construction Donations - Current	1,353,296	1,353,296
Prepaid Expenses	347,996	359,042
Medicare/Medi-Cal Settlement	2,985,899	2,298,333
<b>TOTAL CURRENT ASSETS</b>	<b>17,741,785</b>	<b>17,647,698</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	753,510	753,510
Building and Fixed Equipment	11,468,558	11,467,558
Equipment	11,619,739	11,594,703
Construction in Progress (other)	630,810	630,621
Hospital expansion	5,502,925	5,444,146
Less: Reserve for Depreciation	(20,409,809)	(20,291,893)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>9,565,733</b>	<b>9,598,646</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Indenture agreement - held by trustee	64,310	432,337
Bond Reserve Funds held by trustee	861,642	492,419
Other Receivable-Fund Raising Long Term	1,318,060	1,318,060
Unamortized Bond Issue Cost	(29,906)	(27,187)
Unamortized Bond Discount	(4,474)	(4,793)
Unamortized Cost of Bond Defeasance	5,338	10,356
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	(324,363)	(324,363)
<b>TOTAL OTHER ASSETS</b>	<b>1,890,607</b>	<b>1,896,829</b>
<b>TOTAL ASSETS</b>	<b>29,198,125</b>	<b>29,143,173</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	410,758	433,772
Accrued Payroll	377,709	291,558
Accrued Payroll Taxes	3,550	(234)
Accrued Vacation & Holiday	500,638	493,848
Accrued Health Insurance	34,388	34,522
Accrued Interest	(40,823)	(61,390)
E.H.R. contingency/deferred revenue	108,834	140,020
CHAFFA	0	0
PRIME PLAN	627,800	627,800
HQAF	632,927	632,927
IGT (TRAD/PHP)	698,331	698,331
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
<b>TOTAL CURRENT LIABILITIES</b>	<b>3,809,112</b>	<b>3,746,153</b>
<b>LONG-TERM DEBT</b>		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	390,000	390,000
G.O. Bond	1,270,743	1,270,743
Construction Donations - deferred revenue	2,671,356	2,671,356
Capital Leases / Settlement pymt		
Leases	61,768	65,557
GO BOND SERIES B & REFUNDING	6,969,541	6,969,541
<b>TOTAL LONG-TERM DEBT</b>	<b>11,363,408</b>	<b>11,367,197</b>
<b>FUND EQUITY</b>	<b>14,025,605</b>	<b>14,029,822</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>29,198,125</b>	<b>29,143,173</b>
<b>CURRENT RATIO:</b>	<b>4.79</b>	<b>4.89</b>



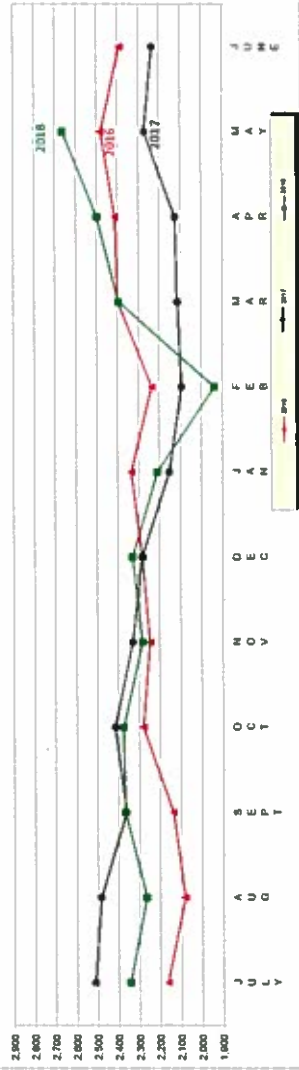


# MAYERS MEMORIAL HOSPITAL DISTRICT

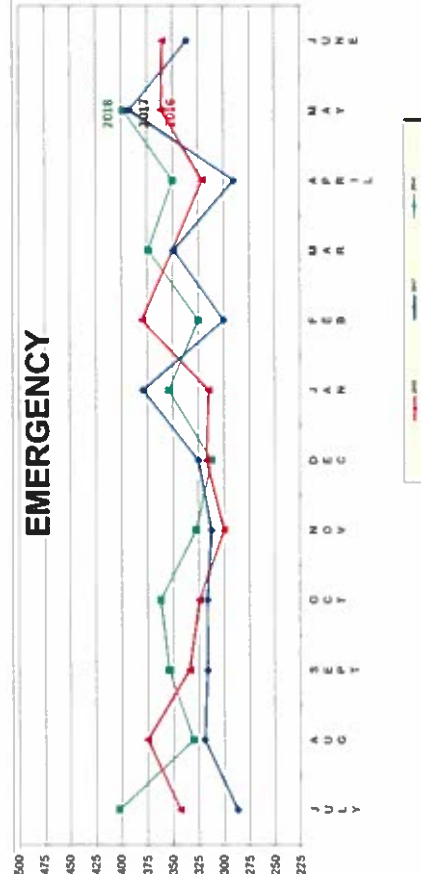
## ACUTE / SWING PATIENT DAYS



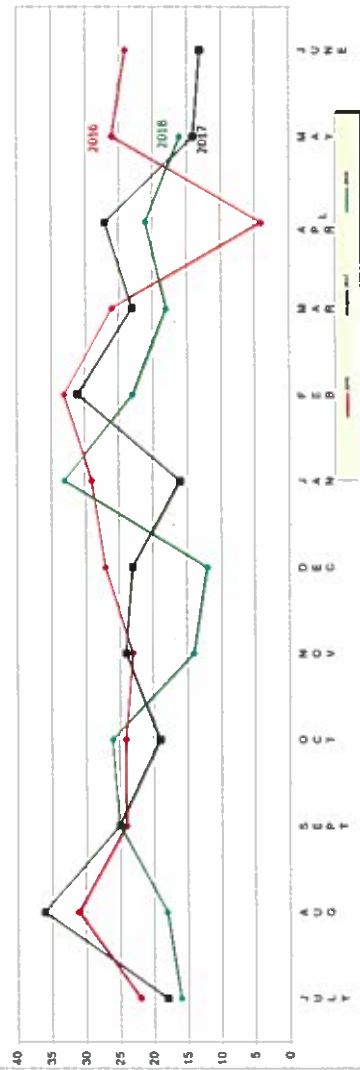
## SNF PATIENT DAYS



## EMERGENCY



## SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL  
2017-2018 OPERATING ACTUAL**

YEAR TO DATE  
05/31/2018  
ACTUAL

	JUN-17	AUG	SEPT	OCT	NOV	DEC	Jan-18	FEB	MAR	APR	MAY	JUN	ACTUAL	ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	294,963	457,955	454,120	494,251	559,625	444,466	553,778	526,757	390,718	412,903	283,237	0	4,872,772	4,849,101
SNF	736,026	717,965	750,455	733,366	717,729	723,771	694,221	606,982	772,924	801,295	844,784	0	8,099,517	7,732,989
Ancillary														
Acute	119,931	245,848	200,888	208,207	217,627	162,164	189,742	174,714	191,401	207,466	137,081	0	2,055,069	2,972,210
SNF	1,690	4,681	4,077	0	0	0	486	1,993	1,609	1,609	2,340	0	16,876	70,378
Outpatient	1,700,914	1,759,559	1,746,239	1,903,024	1,720,625	1,453,378	1,903,671	1,602,038	1,710,949	1,742,297	2,004,731	0	19,247,425	18,131,524
	2,853,523	3,186,008	3,195,779	3,338,847	3,215,605	2,783,781	3,341,897	2,910,491	3,067,985	3,165,569	3,272,173	0	34,291,658	33,756,202
Less Deductions:														
Contractuals - Care/Cal	693,704	831,328	1,014,479	(54,668)	873,431	695,895	920,833	822,336	368,663	845,762	1,034,986	0	8,046,749	8,603,798
Contractuals - PPO	99,427	146,799	77,030	154,269	107,440	106,134	187,314	96,686	116,449	118,109	48,079	0	1,257,736	1,207,762
Charity Care & Write off	40	0	0	(117)	25,649	0	19,503	20,836	35,122	0	48,418	0	142,417	49,418
Other Contractual write offs	9,121	16,095	74,531	120,101	123,660	59,174	29,908	34,524	27,473	13,659	170,664	0	678,909	720,265
Provision For Bad Debts	63,371	59,801	7,520	(36,167)	(3,578)	60,023	(36,728)	37,762	388,674	11,183	(3,104)	0	548,756	839,751
Total Deductions	865,662	1,054,022	1,173,561	183,417	1,126,602	921,226	1,120,830	1,012,143	936,382	988,713	1,292,009	0	10,674,568	11,420,994
Other Revenue	27,952	27,863	34,158	51,934	42,194	36,885	38,559	65,665	21,636	62,313	67,661	0	476,821	416,721
Net Revenue	2,015,812	2,159,850	2,016,376	3,207,364	2,131,198	1,899,440	2,259,626	1,964,013	2,153,239	2,239,169	2,047,825	0	24,093,912	22,751,929
<b>Operating Expenses:</b>														
Salaries - Productive	749,823	779,700	728,147	787,974	665,157	782,979	726,007	729,453	777,843	719,455	762,492	0	8,229,030	8,470,436
Salaries - Non-productive	95,062	78,043	130,366	88,427	97,619	75,982	110,104	83,014	131,631	78,658	25,368	0	994,273	1,080,512
Employee Benefits	251,828	229,017	249,583	231,600	229,467	246,107	284,987	241,435	269,267	244,420	290,406	0	2,768,117	2,457,053
Supplies	157,107	253,835	189,340	191,069	213,498	224,093	57,306	201,881	246,795	285,535	188,532	0	2,208,991	2,089,721
Professional Fees	199,261	140,839	121,683	137,279	199,812	136,032	140,424	149,235	148,220	151,961	138,341	0	1,663,088	1,582,101
Acute/Swing/OB Purchased Serv	5,625	6,512	4,500	4,426	28,154	13,990	22,181	56,696	37,205	36,460	18,629	0	236,377	103,088
SNF Purchased Services	96,618	136,637	117,212	114,748	115,893	105,672	116,949	86,888	116,661	124,336	177,857	0	1,309,472	719,893
Other Purchased Services	111,029	179,190	148,781	115,843	137,518	124,103	187,297	113,322	136,515	178,102	178,102	0	1,612,407	1,434,097
Repairs & Maintenance	61,832	61,202	70,909	38,510	39,014	(9,511)	62,325	22,247	19,002	36,770	28,050	0	430,349	349,663
Utilities	46,704	51,622	45,406	38,223	34,346	38,499	43,746	34,797	40,777	38,993	41,296	0	454,409	457,208
Insurance	14,838	22,630	17,169	17,169	17,297	17,297	17,297	17,297	29,006	17,297	17,297	0	204,591	195,703
Other Expense	33,642	34,509	45,929	39,598	40,498	43,533	141,213	50,063	78,449	56,429	136,709	0	700,571	462,855
Depreciation	103,249	105,387	106,100	106,244	106,244	106,313	105,958	105,958	105,958	108,058	107,931	0	1,167,399	1,234,218
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	27,690	26,947	85,470	19,661	19,609	19,999	19,865	19,761	19,792	19,510	19,372	0	297,675	308,645
Interest	1,680	2,786	1,418	1,587	2,304	957	2,236	2,444	1,978	837	1,420	0	19,647	45,033
Rent/Lease Equipment	5,199	10,647	2,935	4,925	11,399	1,929	10,466	17,104	12,123	6,358	13,433	0	96,517	114,800
Total Operating Expense	1,961,186	2,119,502	2,064,948	1,937,282	1,977,829	1,927,974	2,048,361	1,931,593	2,173,222	2,105,782	2,145,234	0	22,392,914	21,104,828
Net Operating Rev over Expense	54,626	40,348	(46,572)	1,270,082	153,369	(28,534)	211,265	32,420	(19,903)	133,387	(97,409)	0	1,700,998	1,647,100
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	160,064	197,463	160,064	162,564	206,975	244,597	210,180	165,064	157,264	160,153	157,832	0	1,982,222	1,927,648
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	0	81,593	81,593
Total Non-Operating Revenue	167,482	204,881	167,482	170,000	214,393	252,015	217,606	172,482	164,682	167,571	165,250	0	1,990,629	1,846,129
Net Revenue over Expense	207,273	230,393	104,075	1,425,229	352,926	208,645	414,027	190,067	129,864	286,122	53,006	0	3,601,627	3,493,229
DAYS CASH ON HAND (MTD)	74.93	53.39	42.80	106.52	102.60	110.76	97.42	85.07	76.14	68.42	61.10	#DIV/0!	YTD	0.00
AVERAGE YTD	74.93	64.16	57.04	69.41	76.05	81.83	84.06	90.86	83.29	81.81	79.92	#DIV/0!		

**MAYERS MEMORIAL HOSPITAL  
2016-2017 OPERATING ACTUAL**

	July-16	AUG	SEPT	OCT	NOV	DEC	Jan-17	FEB	MAR	APR	MAY	JUN	06/30/2017 TOTAL	05/31/2017
<b>Operating Revenue:</b>														
Routine														
Acute	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	5,150,636	4,849,101
SNF	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	8,432,763	7,732,989
Ancillary														
Acute	219,129	346,598	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	254,951	175,859	3,148,069	2,972,210
SNF	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	5,288	4,188	74,566	70,378
Outpatient	1,287,615	2,060,994	1,597,665	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	19,742,434	18,131,524
	2,681,020	3,687,546	3,013,089	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,792,266	36,548,468	33,756,202
<b>Less Deductions:</b>														
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938	8,603,798
Contractuals - PPO	81,962	68,102	144,118	108,885	114,790	83,638	93,296	166,850	107,586	111,281	127,254	91,514	1,299,276	1,207,762
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445	49,418
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955	720,265
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,966	210,876	79,284	20,893	51,817	7,190	846,941	839,751
Total Deductions	927,124	1,210,833	1,258,410	786,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555	11,420,994
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,780	31,630	41,437	118,781	27,441	444,161	416,721
Net Revenue	1,792,701	2,490,702	1,763,269	2,125,097	2,004,116	1,867,950	2,669,878	2,006,643	2,039,822	1,845,219	2,146,511	1,346,146	24,098,075	22,751,929
<b>Operating Expenses:</b>														
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031	8,470,436
Salaries - Non-productive	92,359	77,138	109,946	109,369	94,837	78,703	181,032	5,272	148,323	106,967	76,557	93,108	1,173,620	1,080,512
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914	2,457,053
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	142,495	260,889	2,350,610	2,089,721
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	135,760	103,202	1,685,303	1,582,101
Acute/Swing/OB Purchased Serv	15,117	4,264	4,999	4,855	3,942	3,665	5,220	9,066	3,437	5,067	43,457	10,059	113,147	103,088
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	76,197	89,147	809,039	719,893
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	124,767	151,481	1,585,578	1,434,097
Repairs & Maintenance	25,838	33,555	31,083	31,196	63,116	18,495	29,682	39,150	16,499	26,246	34,803	37,894	387,557	349,663
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	485,249	457,208
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	16,246	18,246	213,949	195,703
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239	462,655
Depreciation	108,490	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,622	103,723	1,337,941	1,234,218
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266	308,645
Interest	9,075	9,104	(8,929)	5,596	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549	45,033
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,568)	39,002	6,813	1,604	12,872	127,673	114,800
Total Operating Expense	2,021,746	1,866,912	1,879,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666	21,104,828
Net Operating Rev over Expense	(229,044)	623,790	(216,046)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409	1,647,100
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633	1,927,648
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,011	81,593
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	429,567	2,275,696	1,846,129
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	290,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105	3,493,229
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,097,908	3,493,229	3,253,105	3,253,105	3,493,229

MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 MONTH ENDED MAY 31, 2018

FISCAL 2018

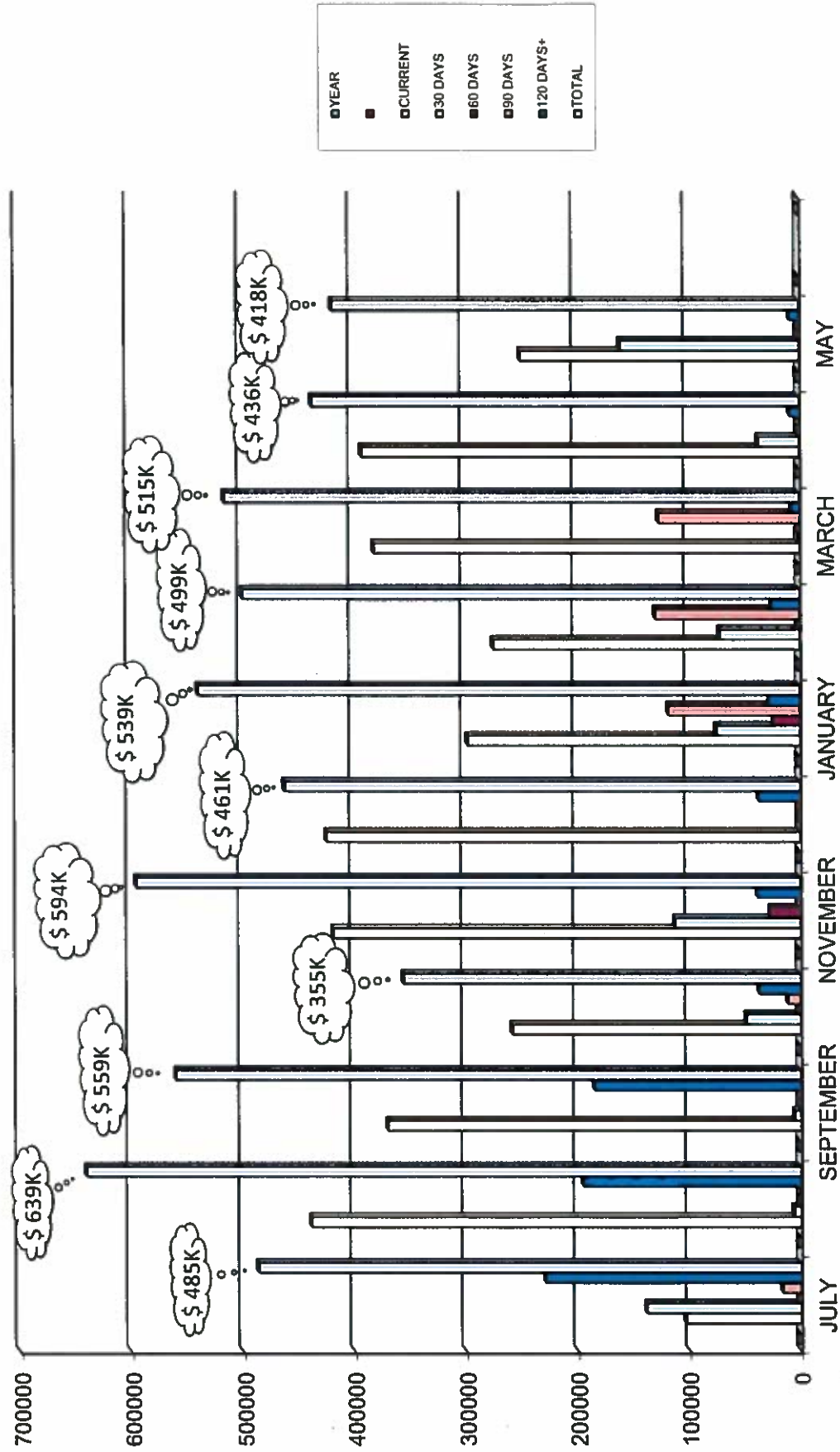
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD      ACTUAL YTD

	MAY 18	MAY 17	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 4,872,772	\$ 4,849,101	23,671.71	0%
SNF	\$ 8,099,517	\$ 7,732,989	366,527.66	5%
Inpatient Ancillary Revenue				
Acute/OB/Swing	2,055,069	2,972,210	(917,141.41)	-31%
SNF	16,876	70,378	(53,502.34)	-76%
Outpatient Revenue	19,247,425	18,131,524	1,115,900.57	6%
Total Gross Revenue	\$ 34,291,658	\$ 33,756,202	535,456.19	2%

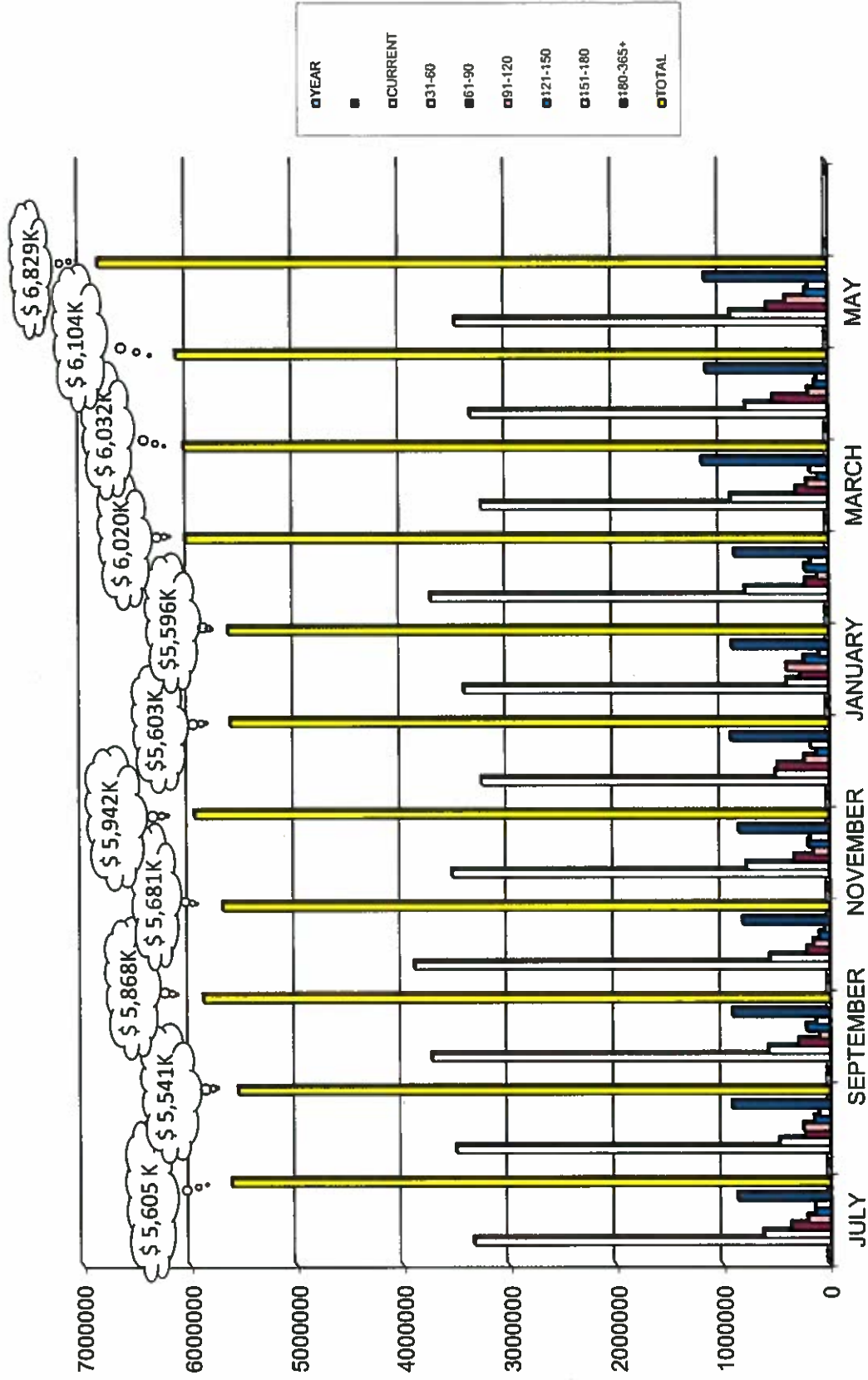
ACTUAL YTD      ACTUAL YTD

	MAY 18	MAY 17	Variance	Variance %
Statistics				
Patient Days	27551	27158	393	1.4%
Outpatient Services	1,460	1412	48	3%
Labs	8,955	8890	65	1%
Imaging	4,531	4502	29	1%
Hospice	1,157	753	404	54%
PT	3068	3006	62	2%

# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE



### ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2017	3,321,560.72	616,495.49	352,261.32	198,260.98	126,718.65	129,986.30	859,622.31	5,604,905.77
AUGUST	2017	3,486,290.52	462,742.97	217,713.12	238,242.09	134,538.03	93,559.85	908,189.48	5,541,276.06
SEPTEMBER	2017	3,716,851.80	565,468.07	276,424.07	85,904.90	206,053.51	115,235.10	902,467.72	5,868,405.17
OCTOBER	2017	3,878,268.98	550,399.54	195,477.77	139,291.21	80,924.84	33,499.41	803,608.22	5,681,469.97
NOVEMBER	2017	3,518,916.39	769,343.28	316,276.66	140,353.74	186,633.17	170,819.77	839,415.05	5,941,758.06
DECEMBER	2017	3,243,622.20	491,547.71	469,975.10	219,750.34	104,887.94	161,691.51	912,227.53	5,603,702.33
JANUARY	2018	3,402,996.47	385,392.95	253,295.16	385,640.47	218,697.99	79,615.31	897,710.52	5,623,338.87
FEBRUARY	2018	3,715,116.87	772,921.84	202,819.00	94,892.13	207,117.75	158,174.02	869,167.26	6,020,208.87
MARCH	2018	3,239,105.68	905,622.30	287,808.80	189,041.71	81,693.92	159,313.58	1,169,470.07	6,032,056.06
APRIL	2018	3,334,206.33	763,993.97	501,326.76	173,576.75	109,146.02	94,370.39	1,127,864.54	6,104,484.76
MAY	2018	3,476,660.02	905,075.23	555,520.44	384,086.38	194,620.85	172,585.78	1,140,444.00	6,828,992.70
JUNE	2018								0.00

### ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2017	103,160.11	138,310.99	27.87	15,750.00	228,263.69	485,512.66
AUGUST	2017	437,957.64	5,833.74	530.00	514.50	194,559.18	639,395.06
SEPTEMBER	2017	369,351.58	5,167.09	0.00	0.00	184,406.75	558,925.42
OCTOBER	2017	257,922.22	48,175.37	2,175.46	10,847.34	36,407.52	355,527.91
NOVEMBER	2017	417,741.16	112,315.79	26,262.80	0.00	37,580.32	593,900.07
DECEMBER	2017	423,599.83	195.55	1,022.44	475.80	36,340.32	461,633.94
JANUARY	2018	297,149.27	74,491.88	22,534.31	117,567.94	26,848.21	538,591.61
FEBRUARY	2018	273,860.44	71,391.75	310.93	129,227.94	24,169.10	498,960.16
MARCH	2018	380,749.46	1,496.26	0.00	126,316.89	6,340.32	514,902.93
APRIL	2018	391,524.41	36,449.68	509.08	0.00	7,785.19	436,268.36
MAY	2018	249,358.62	160,521.30	15.85	347.50	7,872.62	418,115.89
JUNE	2018						0.00



MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2018

	2018												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average
BEGINNING AP BALANCE	491,563.75	485,512.66	639,395.06	558,925.42	355,527.91	593,900.07	461,633.94	538,591.60	498,960.16	514,902.93	436,268.36	0.00	506,834.71
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>CASH COLLECTIONS</b>													<b>YTD total</b>
PATIENT PAYMENTS	1,441,915.58	1,798,338.39	1,557,840.85	1,863,353.57	1,871,150.20	1,795,777.37	1,977,003.96	1,289,972.24	1,725,768.46	1,732,701.22	1,663,105.77	0.00	18,716,927.61
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	116,497.00	0.00	0.00	0.00	0.00	0.00	116,497.00
DSH (Disproportionate Share)	15,878.00	0.00	0.00	16,259.00	0.00	0.00	15,900.00	0.00	25,055.00	15,726.00	0.00	0.00	88,818.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	619,960.00	0.00	29,168.70	0.00	649,128.70
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	6,577,725.68	0.00	17,467.19	11,278.51	0.00	18,655.50	27,920.25	19,471.87	0.00	0.00	6,672,519.00
PRIME	0.00	0.00	0.00	0.00	0.00	750,000.00	0.00	0.00	0.00	0.00	250,000.00	0.00	1,000,000.00
IGT	0.00	0.00	0.00	1,178,883.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,178,883.84
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	73,178.24	0.00	73,178.24
HQARF	9,177.00	0.00	0.00	2,200,636.76	0.00	0.00	0.00	0.00	142,139.46	0.00	268,919.93	0.00	2,620,873.15
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	366,071.95	0.00	0.00	0.00	0.00	366,071.95
TAXES	51,004.54	10,215.64	24,861.80	4,126.29	1,233.12	11,391.39	363,208.46	63,626.36	0.00	150.30	369,374.19	0.00	899,192.09
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	0.00	24,552.00
VENDING / CAFETERIA	3,562.05	4,502.52	3,006.44	4,351.11	4,049.86	3,971.67	4,475.59	3,256.05	5,016.43	4,107.83	3,557.30	0.00	43,856.85
MISC (REBATES/REIMB ETC)	22,819.31	23,206.89	41,026.39	45,608.77	83,227.95	114,832.58	81,892.46	65,370.02	15,649.69	56,598.57	61,059.23	0.00	611,291.86
<b>TOTAL COLLECTIONS</b>	1,546,588.48	1,838,495.44	8,206,693.16	5,315,451.34	1,979,360.32	2,689,483.52	2,561,209.47	1,809,184.12	2,563,741.29	1,830,987.79	2,720,595.36	0.00	33,061,790.29
<b>EXPENSES</b>													<b>YTD total</b>
INCOME STATEMENT EXPENSES	1,856,257.47	2,011,328.71	1,957,430.54	1,829,451.00	1,869,280.65	1,820,704.38	1,940,167.00	1,823,190.95	2,065,286.00	1,978,214.00	2,035,883.00	0.00	21,187,193.70
ASSET EXPENSES	5,857.00	172,821.38	31,902.00	22,882.00	0.00	0.00	0.00	0.00	0.00	219,993.06	25,036.00	0.00	478,491.44
CIP EXPENSES	24,460.24	226,686.34	133,591.91	104,236.86	6,730.76	10,775.36	45,881.66	34,139.55	34,738.65	22,586.40	58,967.41	0.00	702,795.14
IGT EXPENSES / PRIME REPVMT/ HQAF	0.00	574,768.00	0.00	0.00	0.00	375,000.00	375,000.00	0.00	1,093,035.00	125,000.00	243,256.00	0.00	7,786,059.00
USDA EXP (PAYOFF AP & GO BOND,ETC)	0.00	0.00	6,384,249.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,384,249.83
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,146.22	40,146.22	40,146.22	40,146.22	40,146.22	40,117.65	40,117.65	40,117.65	40,117.65	40,117.65	0.00	0.00	401,319.35
MEDICARE/MCAL REPAYMENT PLANS	268,003.05	0.00	0.00	0.00	0.00	0.00	95,610.00	0.00	0.00	0.00	556,000.00	0.00	919,613.05
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	123,147.20
CAPITAL LEASES	2,082.58	2,082.41	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	0.00	22,908.21
PG & E RETROFIT PAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LINE OF CREDIT Prin/Int Payments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL EXPENSES</b>	2,209,121.28	3,040,147.78	8,561,717.80	2,011,113.38	1,930,554.93	2,260,994.69	2,511,173.61	1,911,845.45	3,247,574.60	2,400,308.41	2,921,224.99	0.00	33,005,776.92
<b>collections less expenses</b>	(662,532.80)	(1,201,652.34)	(355,024.64)	(3,304,337.96)	(48,805.39)	(428,488.83)	(50,035.86)	(102,661.33)	(683,833.31)	(569,320.62)	(200,629.63)	0.00	56,013.37
ENDING AP BALANCE	485,512.66	639,395.06	558,925.42	355,527.91	593,900.07	461,633.94	538,591.60	498,960.16	514,902.93	436,268.36	418,115.89	0.00	500,157.64
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**MAYERS MEMORIAL HOSPITAL  
OPERATING BUDGET**

	ACTUAL YTD MAY 18	PROJ ACTUAL FYE 2018	BUDGET FYE 2019	INCREASE	INCREASE %
<b>REVENUE:</b>					
IP Nursing Service	\$ 4,872,772	5,315,751	5,902,974	587,223	11.05%
Medical/Surgical	8,099,517	8,835,837	8,530,850	(305,787)	-3.46%
Skilled Nursing					
Ancillary Services					
Inpatient	2,055,069	2,241,893	2,442,508	200,615	8.95%
Outpatient	16,876	18,410	20,013	1,603	8.71%
Op Services	19,247,425	20,997,191	21,792,992	795,801	3.79%
Total Patient Revenue	34,291,659	37,409,083	39,698,537	1,279,454	3.42%
<b>DEDUCTIONS FROM REVENUE:</b>					
Contractual - Medicare/Med-Cal	8,046,749	8,778,272	9,415,106	636,834	7.25%
Contractual - PPO	1,257,736	1,372,076	1,458,174	86,098	6.28%
Charity and Other Allowances	821,326	895,992	880,122	(15,870)	-1.77%
Provision For Bad Debts	548,756	598,643	688,917	(9,726)	-1.62%
Total Deductions	10,674,567	11,644,982	12,342,319	697,337	5.99%
Net Patient Revenues	23,617,092	25,764,100	28,348,218	582,118	2.26%
<b>OTHER OPERATING REVENUE:</b>					
Net Revenue	24,093,913	26,284,269	28,907,032	522,763	1.99%
<b>OPERATING EXPENSES:</b>					
Productive Salaries	8,229,030	8,977,124	9,828,032	850,908	9.48%
Non-Productive Salaries	994,273	1,084,661	1,125,446	40,785	3.76%
Employee Benefits	2,768,117	3,019,764	3,180,376	170,612	5.65%
Supplies	2,208,991	2,409,808	2,588,260	178,452	7.41%
Professional Fees	1,663,088	1,814,278	1,888,814	55,536	3.06%
Acute/Swing/OB Purch Serv	236,377	257,866	180,000	(67,866)	-26.32%
SNF Purch Serv	1,309,472	1,428,515	850,324	(578,191)	-40.47%
Other Purch Serv	1,612,407	1,758,989	2,448,558	684,569	38.92%
Repairs	430,349	469,472	479,698	10,227	2.18%
Utilities	454,409	495,719	523,845	28,126	5.67%
Insurance	204,591	223,190	235,380	12,199	5.47%
Other	700,571	764,259	767,812	3,553	0.46%
Depreciation	1,167,399	1,273,526	1,281,131	(7,605)	-0.97%
Bond Repayment Insurance	0	0	0	0	0.00%
Bond Repayment Interest	297,675	324,736	82,888	(261,848)	-80.63%
Interest	19,647	21,433	288,085	266,652	1244.11%
Rental & Leases	96,517	105,291	105,367	66	0.06%
Total Operating Expenses	22,392,913	24,428,632	25,610,016	1,381,384	5.65%
Net Operating Revenue (Loss)	1,701,000	1,855,636	987,016	(858,620)	-46.27%

NONOPERATING REVENUES AND EXPENSE:							
District and County taxes	1,982,222	2,162,424	1,644,823	(517,601)	-23.94%		
Interest Income	0	0	0	0	#DIV/0!		
Other Non-operating expense/rev	81,593	89,011	1,575,892	1,486,881	1670.46%		
Total Nonoperating Revenue	<u>1,900,629</u>	<u>2,073,413</u>	<u>3,229,715</u>	<u>1,147,302</u>	55.33%		
NET EXCESS OF REVENUE	<u>3,601,629</u>	<u>3,929,050</u>	<u>4,217,731</u>	<u>288,681</u>	7.35%		

Was based off the first 9 months extrapolated. We have had a dropoff in the last couple of months  
Based off a census of 76. We have an artificial bump over the last few months due to the Susanville patients

Based off manager input and chagemaster increases  
Based off manager input and chagemaster increases  
Based off manager input and chagemaster increases. Made no price increases to Lab or PT

Not sure of special payment program level funding so I'm skewing conservative  
Increased charges create higher contractuals  
Based off or historical averages  
Expect AR to drop next year so this will be lower  
Based off of factors above

Reduction in Min Valley rent and using historical averages

Pay increases due to minimum wage increases and assuming a decrease in registry  
Assumed annual increases to health insurance  
Used past averages  
Increases in Med Director fees  
Assuming dividends from search firms to decrease registry  
Started 6 new CNAs from the Shasta College program and 11 more are signed up for the Fall Semester  
Lots of registry in PT, Rad and RT and the department managers budgeted it this way  
Gaining MTN Valley office building back and the construction trailers  
Based off of renewal rates. Claims have increased rates

2007 Revenue Bond paid off  
The first couple of years of the USDA loan are mostly interest only

Skewed conservative with contractuals and most expenses

AB 8 plus GO Bond, using conservative figures as AB 8 fluctuates and was rather high this year  
Expected Donations from the Construction Project. Could be higher depending on the timing of certain donations

**MAYERS MEMORIAL HOSPITAL  
OPERATING BUDGET**

	<u>ACTUAL</u> <u>YTD MAY 18</u>	<u>PROJ ACTUAL</u> <u>FYE 2018</u>	<u>BUDGET</u> <u>FYE 2019</u>	<u>INCREASE</u>	<u>INCREASE</u> <u>%</u>
<b>REVENUE:</b>					
IP Nursing Service					
Medical/Surgical	\$ 4,872,772	5,315,751	5,902,974	587,223	11.05%
Skilled Nursing	8,099,517	8,835,837	8,530,050	(305,787)	-3.46%
Ancillary Services					
Inpatient	2,055,069	2,241,893	2,442,508	200,615	8.95%
Outpatient	16,876	18,410	20,013	1,603	8.71%
OP Services	19,247,425	20,997,191	21,792,992	795,801	3.79%
Total Patient Revenue	34,291,659	37,409,083	38,688,537	1,279,454	3.42%
<b>DEDUCTIONS FROM REVENUE:</b>					
Contractual - Medicare/Medi-Cal	8,046,749	8,778,272	9,415,106	636,834	7.25%
Contractual - PPO	1,257,736	1,372,076	1,458,174	86,098	6.28%
Charity and Other Allowances	821,326	895,992	880,122	(15,870)	-1.77%
Provision For Bad Debts	548,756	598,643	588,917	(9,726)	-1.62%
Total Deductions	10,674,567	11,644,982	12,342,319	697,337	5.99%
Net Patient Revenues	23,617,092	25,764,100	26,346,218	582,118	2.26%
<b>OTHER OPERATING REVENUE:</b>	476,821	520,168	460,814	(59,354)	-11.41%
Net Revenue	24,093,913	26,284,269	26,807,032	522,763	1.99%
<b>OPERATING EXPENSES:</b>					
Productive Salaries	8,229,030	8,977,124	9,828,032	850,908	9.48%
Non-Productive Salaries	994,273	1,084,661	1,125,446	40,785	3.76%
Employee Benefits	2,768,117	3,019,764	3,190,376	170,612	5.65%
Supplies	2,208,991	2,409,808	2,588,260	178,452	7.41%
Professional Fees	1,663,088	1,814,278	1,869,814	55,536	3.06%
Acute/Swing/OB Purch Serv	236,377	257,866	190,000	(67,866)	-26.32%
SNF Purch Serv	1,309,472	1,428,515	850,324	(578,191)	-40.47%
Other Purch Serv	1,612,407	1,758,989	2,443,558	684,569	38.92%
Repairs	430,349	469,472	479,699	10,227	2.18%
Utilities	454,409	495,719	523,845	28,126	5.67%
Insurance	204,591	223,190	235,389	12,199	5.47%
Other	700,571	764,259	767,812	3,553	0.46%
Depreciation	1,167,399	1,273,526	1,261,131	(12,395)	-0.97%
Bond Repayment Insurance	0	0	0	0	0.00%
Bond Repayment Interest	297,675	324,736	62,888	(261,848)	-80.63%
Interest	19,647	21,433	288,085	266,652	1244.11%
Rental & Leases	96,517	105,291	105,357	66	0.06%
Total Operating Expenses	22,392,913	24,428,632	25,810,016	1,381,384	5.65%
Net Operating Revenue (Loss)	1,701,000	1,855,636	997,016	(858,620)	-46.27%
<b>NONOPERATING REVENUES AND EXPENSE:</b>					
District and County taxes	1,982,222	2,162,424	1,644,823	(517,601)	-23.94%
Interest Income	0	0	0	0	#DIV/0!
Other Non-operating expense/rev	81,593	89,011	1,575,892	1,486,881	1670.46%
Total Nonoperating Revenue	1,900,629	2,073,413	3,220,715	1,147,302	55.33%
<b>NET EXCESS OF REVENUE</b>	<b>3,601,629</b>	<b>3,929,050</b>	<b>4,217,731</b> **	<b>288,681</b>	<b>7.35%</b>