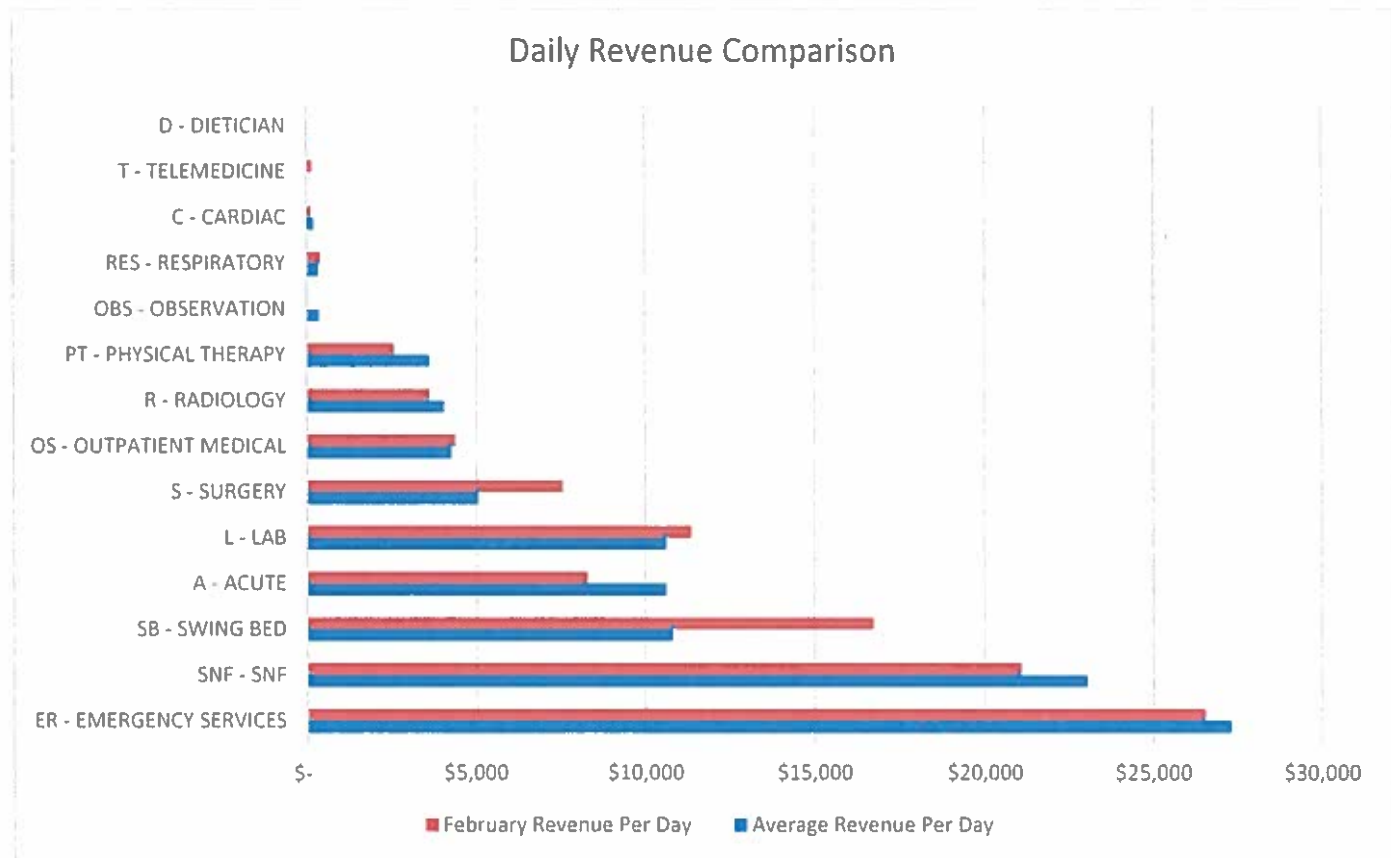


Finance Notes February 2018

Summary

Summary of Financial Ratio			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	85	59	Average PY
Net Income	190,067	3,132,634	YTD
Current Ratio	7.61		N/A
AR Days	60.31	58.6	Average PY
AP	492,932	594,408	Average PY
Daily Gross Revenue	103,359	99,653	Average PY
% of Gross Revenue Collected	47%	60%	PY Year End

- February was a decent revenue month with a strong month from our Swing Beds.



- Patient Payments were very disappointing in February. This is due to a combination of factors including not billing for Swing Bed patients until they discharge, short month, difficulties with some physicians completing paperwork and a lot of the payments hitting at the very end of the previous month.

3. We received our GO Bond funds from the county which will sit in our USDA Debt Service account. USDA also successfully auto withdrew their first payments on the new debt. They withdraw their payments on March 1st and September 1st. This will be much easier to track as in the past this happened on the county level and when the year was over we'd receive statements and make audit adjustments.
4. You have the audit to review over. I was pretty happy overall that with 36 million in gross revenue and 22.6 million in expenses that with their audit adjustments our total change in net position was only 197K. The auditors will present the audit by webex in Finance and I hope to have them available to answer questions in the board meeting as well.
5. We will be transferring 1.69 million in funds for IGTs for QAF and two Medi-Cal Managed Care IGTS this week. So cash at the end of March will drop to about 52 to 56 days. Hoping to have all of our funds back matched minus fees in May.
6. The title company attorney and I appeared in Shasta County Superior Court. Judge Tamara Wood signed a Judgement for Cancellation of Instrument, Declaratory Relief and Quiet Title in favor of the hospital. In a few weeks this will be recorded and the lien will be removed from the Right Roads building.

Stats

1. Patient Days are down in Acute and up in Swing as our length of stay has increased by 3 compared to the prior year.
2. SNF Days are down by 2.81% which is concerning as SNF is our most consistent source of revenue and those days also figure into our QAF payments.
3. Surgeries are down but if you look at the graph above it has a higher daily revenue than most departments. Now that it's done on a bi weekly basis the expenses are reduced greatly.
4. OP Services are up 28% compared to the prior year.
5. PT visits are down and revenue per day dropped compared to the prior 7 months.
6. LTC FTEs jumped to 56.76 which corresponds to the drop in SNF Purchased Services to 87K which had been averaging 115K this year.

Income Statement

1. Acute Revenue is up due to Swing Days.
2. Skilled Revenue is down about 118K compared to the first 7 months of the year.
3. Acute/Swing Purchased Services were higher in February than YTD 2017. We had a high census as shown by our Swing Days.
4. Repairs are up as we are addressing a lot of deferred maintenance.
5. Overall Expenses are 4.4% mostly due to travelers and employee benefits.

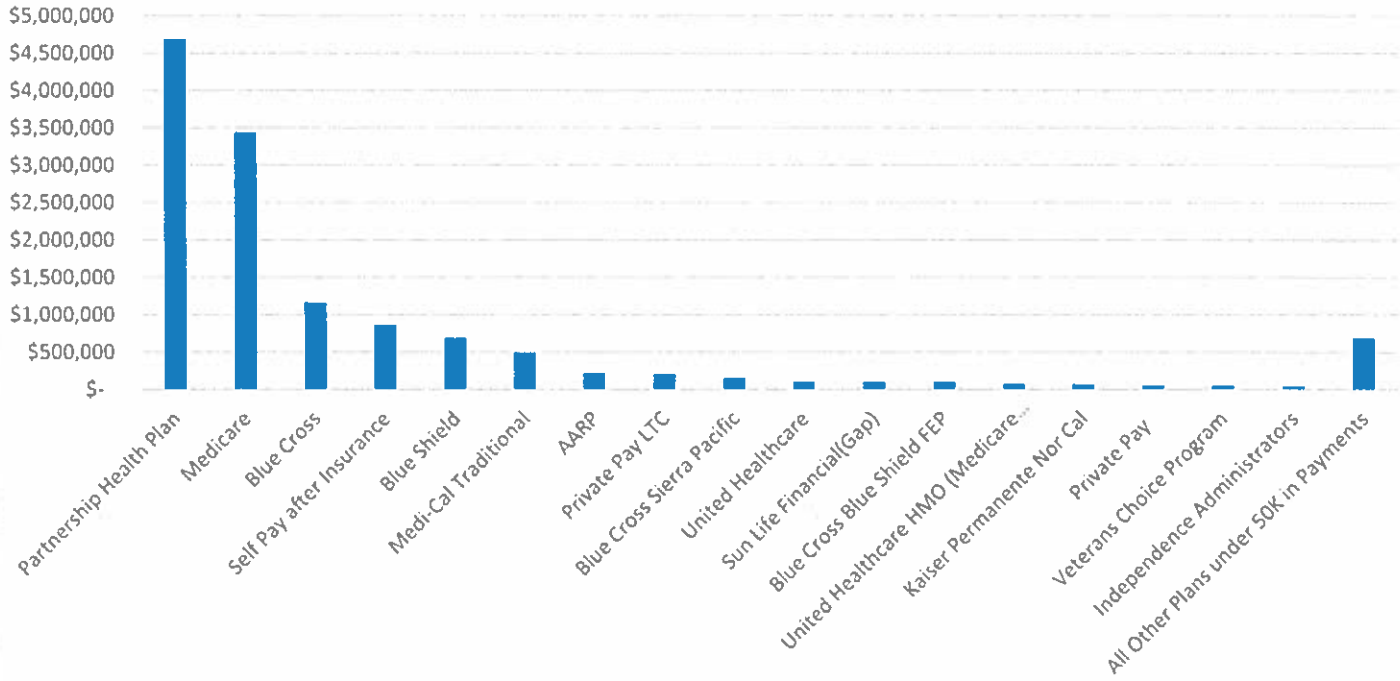
Balance Sheet

1. Reserve Cash in the USDA Debt Service account jumped from the deposit of GO Bond collections.
2. AR jumped for the reasons listed above in reference to the poor patient collections.
3. CHFFA has only one payment left.
4. The 2007 Revenue Bond will be retired in June.
5. The Current Ratio bumped up to 7.61 as AR increased and AP was down.

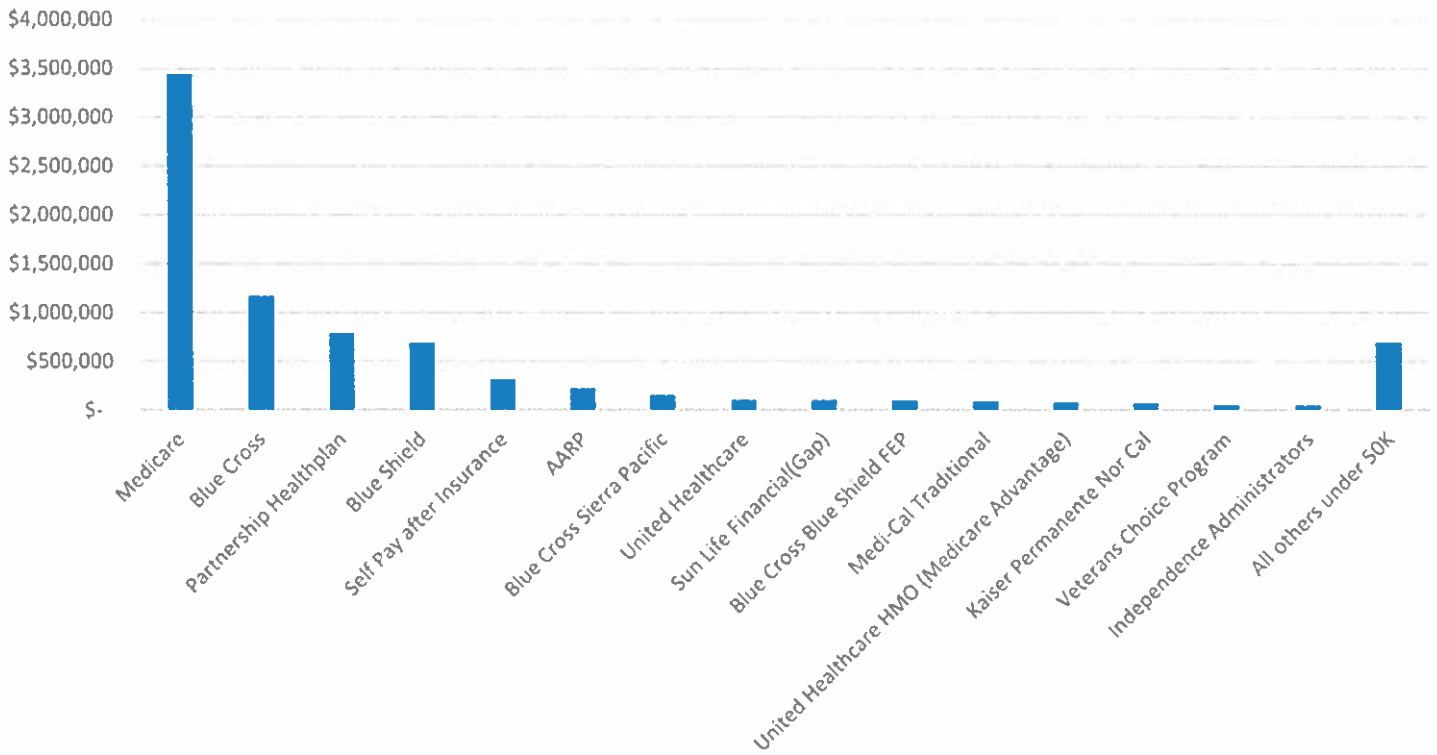
Miscellaneous

1. I put together some charts so you can see which insurance plans and services our patient payments originate from. Also I did a second chart for each that excludes SNF to show the change in payor rank as we go to Medicare then commercial when SNF isn't factored in.

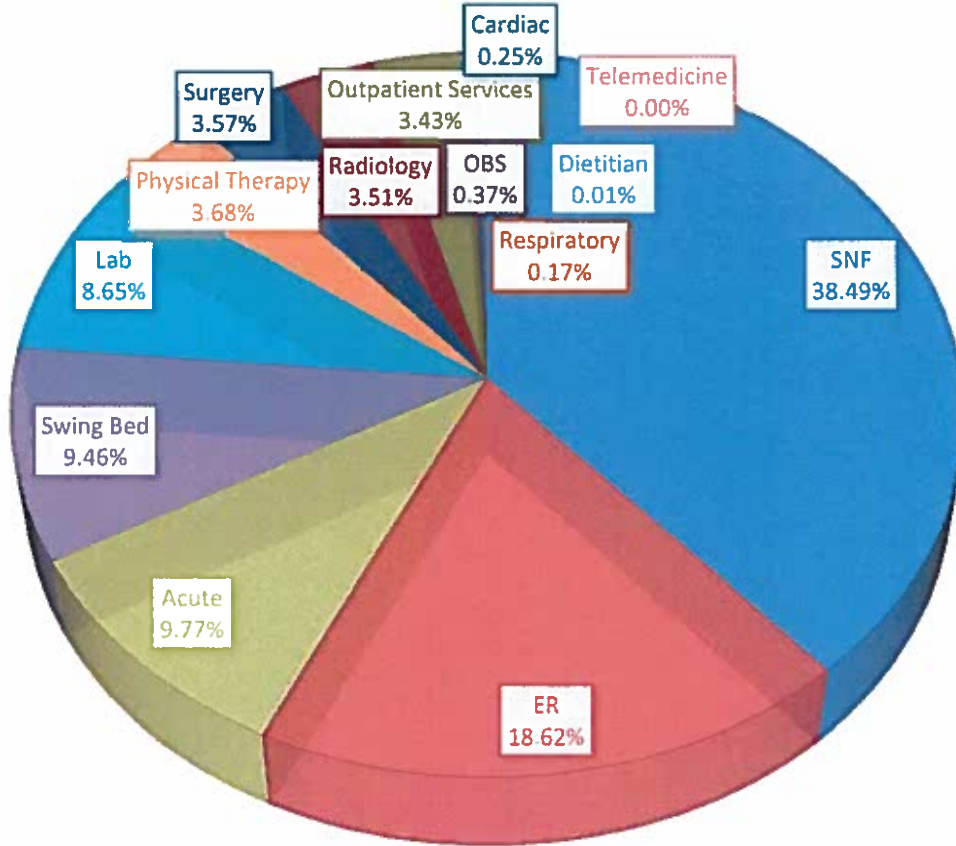
Total Payments by Insurance Plan YTD



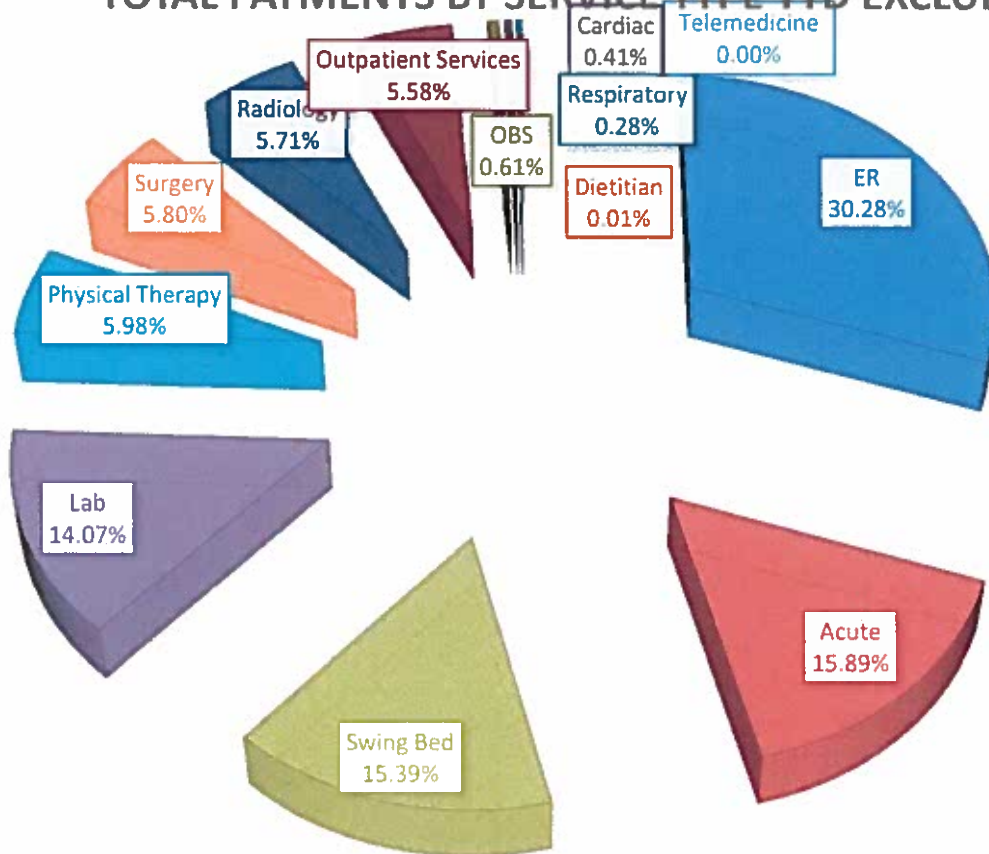
Total Payments by Insurance Plan Excluding SNF



TOTAL PAYMENTS BY SERVICE TYPE YTD



TOTAL PAYMENTS BY SERVICE TYPE YTD EXCLUDING SNF



MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2018		2018			FYE 2018	FYE 2017		
FEBRUARY	JANUARY				YTD	YTD		% Increase
Actual	Actual	Variance		VOLUME:	Actual	Actual	Variance	or Decrease
				DISCHARGES				
15	18	(3)		Acute	136	198	(62)	-31.31%
15	3	12		Swing Bed	74	75	(1)	-1.31%
2	3	(1)		Skilled Nursing Care (DISCHG)	45	51	(6)	-11.81%
0	0	0		Observations	8	2	6	300.02%
				PATIENT DAYS				
58	58	0		Acute	468	628	(160)	-25.51%
168	171	(3)		Swing Bed	1049	872	177	20.32%
1938	2210	(272)		Skilled Nursing Care	18118	18,633	(515)	-2.81%
				LENGTH OF STAY				
3.87	3.22	1		Acute	3.44	3.17	0	8.62%
11.20	57.00	(46)		Swing Bed	14.18	11.63	3	21.92%
				Skilled Nursing Care				
				AVERAGE DAILY CENSUS				
2.07	1.87	0		Acute	1.93	2.58	(1)	-25.41%
6.00	5.52	0		Swing Bed	4.32	3.59	1	20.22%
69.21	71.29	(2)		Skilled Nursing Care	74.56	76.68	(2)	-2.81%
				ANCILLARY SERVICES				
0	1	(1)		Surgery Inpatient Visits	9	19	(10)	-52.61%
23	32	(9)		Surgery OP/ procedure visits	157	173	(16)	-9.21%
325	354	(29)		Emergency Room Visits	2767	2,689	78	2.92%
124	132	(8)		Outpatient Services Procedures	1086	847	239	28.22%
753	879	(126)		Laboratory Visits	6392	6,417	(25)	-4.1%
380	462	(82)		Radiology Procedures	3264	3,123	141	4.52%
98	144	(46)		Hospice Patient Days	861	650	211	32.52%
217	259	(42)		Physical Therapy visits	2307	2,011	296	14.72%
213	250	(37)		Cardiac Rehab	1704	1,922	(218)	-11.31%
17	23	(6)		Telemedicine visits	82	0	82	#DIV/0!
18	18	0		Admissions from ER	146	162	(16)	-9.91%
6	13	(7)		Transfers from ER	87	69	18	26.12%
				PRODUCTIVITY:				
				Productive FTE's				
16.92	16.51			Nursing - Acute	17.20	15.36		
56.76	51.74			Long Term Care	53.02	58.14		
35.00	34.56			Ancillary	35.11	43.08		
81.75	74.38			Service	74.88	72.99		
190.43	177.19			Total Productive	180.21	189.57		
16.83	27.68			Non-Productive FTE's	21.92	19.72		
207.26	204.87			Paid FTE's	202.13	209.29		
				PRODUCTIVE FTE PER				
2.75	2.45			ADJUSTED OCCUPIED BED	2.57	2.90		

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2018 FEBRUARY ACTUAL	2017 FEBRUARY ACTUAL	Variance	PATIENT REVENUE	FYE 2018 YTD ACTUAL	FYE 2017 YTD ACTUAL	Variance	Increase Decrease %
526,757	428,369	98,388	Acute	3,785,915	3,624,551	161,364	4.52%
606,982	653,687	(46,705)	Skilled Nursing	5,680,514	5,701,973	(21,459)	-4.1%
			Inpatient Ancillary				
174,714	228,421	(53,707)	Acute	1,519,121	2,261,641	(742,520)	-32.81%
0	6,827	(6,827)	Skilled Nursing	10,934	46,592	(35,658)	
1,308,453	1,317,304	(8,851)	Total Inpatient Revenue	10,996,485	11,634,757	(638,273)	-5.51%
1,602,038	1,693,832	(91,794)	Total Outpatient Revenue	13,789,447	12,860,565	928,882	7.22%
2,910,491	3,011,136	(100,645)	Total Patient Revenue	24,785,932	24,495,323	290,609	1.22%
DEDUCTIONS FROM REVENUE							
822,336	627,928	(194,409)	Contractuals - Care/Cal	5,797,338	5,983,412	186,074	
96,686	166,850	70,164	Contractuals - PPO	975,099	861,641	(113,457)	
20,836	2,646	(18,190)	Charity and Write Offs	65,911	42,452	(23,458)	
34,524	49,973	15,449	Admin Adjmts/Emp Discounts	467,113	424,556	(42,556)	
37,762	210,876	173,114	Provision for Bad Debts	152,004	687,757	535,753	
1,012,143	1,058,272	46,129	Total Deductions	7,457,464	7,999,819	542,355	
65,665	53,780	11,886	Other Operating Revenues	325,210	224,873	100,337	
1,964,013	2,006,643	(42,631)	Net Revenue	17,653,678	16,720,377	933,302	
OPERATING EXPENSES							
729,453	732,767	3,314	Productive Salaries	5,969,240	6,100,927	131,688	2.22%
83,014	5,272	(77,742)	Non-Productive Salaries	758,617	748,666	(9,951)	-1.31%
241,435	239,835	(1,600)	Employee Benefits	1,964,025	1,788,017	(176,008)	-9.81%
201,881	114,264	(87,617)	Supplies	1,488,128	1,478,706	(9,422)	-6.1%
149,235	141,323	(7,912)	Professional Fees	1,224,566	1,194,880	(29,686)	-2.51%
56,696	9,066	(47,631)	Acute/Swing Purchased Serv	142,084	51,128	(90,956)	-177.91%
86,888	41,104	(45,784)	SNF Purchased Serv	890,617	538,561	(352,057)	-65.41%
113,322	164,986	51,665	Other Purchased Services	1,117,083	1,049,875	(67,208)	-6.41%
22,247	39,150	16,903	Repairs	346,527	272,115	(74,412)	-27.31%
34,797	38,140	3,344	Utilities	333,342	346,637	13,294	3.82%
17,297	18,246	949	Insurance	140,992	145,968	4,976	3.42%
50,063	55,205	5,142	Other	428,984	345,939	(83,046)	-24.01%
105,958	126,500	20,542	Depreciation	845,452	889,602	44,150	5.02%
0	0	0	Bond Repayment Insurance	0	0	0	
19,761	29,068	9,307	Bond Repayment Interest	239,001	247,146	8,145	3.32%
2,444	571	(1,873)	Interest	15,413	30,373	14,961	49.32%
17,104	(10,568)	(27,672)	Rental - Lease	64,603	67,382	2,779	4.12%
1,931,593	1,744,930	(186,663)	Total Operating Expense	15,968,676	15,295,922	(672,754)	-4.41%
32,420	261,714	(229,294)	Income From Operations	1,685,003	1,424,455	260,548	
NON-OPERATING REVENUE AND EXPENSE							
165,064	172,068	(7,004)	Non-Operating Revenue	1,506,972	1,435,764	71,208	
0	0	0	Interest Income	0	74	(74)	
7,418	7,418	0	Non-Operating Expense	59,341	59,341	0	
157,647	164,651	(7,004)	Total Non-Operating	1,447,632	1,376,498	71,134	
190,067	426,365	(236,298)	NET INCOME	3,132,634	2,800,953	331,681	

	FEBRUARY 2018	JANUARY 2018
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	196,571	284,064
Reserve Cash (unrestricted)	5,350,172	5,820,172
Reserve Cash (restricted) - USDA Debt Serv / Construction	814,658	384,959
Accounts Receivable	5,992,451	5,568,589
County Treasury receivable	34,511	33,991
Less: Reserve for Uncollectibles	(520,274)	(518,820)
Reserve for Medicare/Medi-Cal	(1,657,282)	(1,569,269)
Inventories	367,143	412,299
Accounts Receivable - Other	1,993,508	1,764,008
Accts Recvble - Construction Donations - Current	817,323	817,323
Prepaid Expenses	324,717	341,492
Medicare/Medi-Cal Settlement	1,676,789	1,562,489
TOTAL CURRENT ASSETS	15,390,286	14,901,296
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	11,501,713	11,501,713
Construction in Progress (other)	614,106	612,997
Hospital expansion	5,403,336	5,401,986
Less: Reserve for Depreciation	(20,077,876)	(19,971,918)
TOTAL PROPERTY, PLANT AND EQUIPMENT	9,662,347	9,765,846
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Indenture agreement - held by trustee	351,322	310,899
Bond Reserve Funds held by trustee	491,365	490,864
Other Receivable-Fund Raising Long Term	1,228,800	1,228,800
Unamortized Bond Issue Cost	(54,373)	(51,654)
Unamortized Bond Discount	(5,432)	(5,752)
Unamortized Cost of Bond Defeasance	20,393	25,411
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	(356,461)	9,611
TOTAL OTHER ASSETS	1,675,614	2,008,179
TOTAL ASSETS	26,728,247	26,675,320
CURRENT LIABILITIES		
Accounts Payable	492,932	538,577
Accrued Payroll	276,506	261,029
Accrued Payroll Taxes	(73,793)	(73,535)
Accrued Vacation & Holiday	467,510	458,019
Accrued Health Insurance	34,677	34,191
Accrued Interest	347,915	327,347
E.H.R. contingency/deferred revenue	280,040	311,225
CHAFFA	24,536	36,759
PRIME PLAN	(2,800)	(2,800)
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
TOTAL CURRENT LIABILITIES	2,302,523	2,345,813
LONG-TERM DEBT		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	390,000	390,000
G.O. Bond	1,180,822	1,180,822
Construction Donations - deferred revenue	2,046,123	2,046,123
Capital Leases / Settlement pymt		
Leases	82,686	84,567
GO BOND SERIES B & REFUNDING	6,922,149	6,903,494
TOTAL LONG-TERM DEBT	10,621,781	10,605,006
FUND EQUITY	13,803,943	13,724,502
TOTAL LIABILITIES AND FUND BALANCE	26,728,247	26,675,320
CURRENT RATIO:	7.61	7.32

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
 - Fiscal Year 2018

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
July 31, 2017	2,836,868.36	91,511.88	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24
August 31, 2017	3,171,196.46	102,296.66	1,838,495.44	0.00	45,865.64	0.00	1,792,629.80	1,520,008.53	5,467.39
September 30, 2017	3,137,672.03	104,589.07	1,628,967.48	0.00	24,861.80	0.00	1,604,105.68	1,253,719.92	5,586.50
October 31, 2017	3,319,405.12	107,077.58	5,315,451.34	0.00	4,126.26	3,395,779.60	1,915,545.48	1,671,977.96	10,337.12
November 30, 2017	3,193,431.01	106,447.70	1,979,360.32	0.00	44,618.76	0.00	1,934,741.56	1,126,454.45	27,076.87
December 31, 2017	2,769,585.44	89,341.47	2,689,483.52	0.00	109,523.39	750,000.00	1,829,960.13	1,358,873.74	11,018.43
January 30, 2018	3,319,941.97	107,094.90	2,561,209.47	0.00	413,324.05	132,398.00	2,015,487.42	1,399,286.22	7,163.37
February 28, 2018	2,894,042.87	103,358.67	1,809,184.12	0.00	434,698.31	0.00	1,374,485.81	1,207,220.96	21,938.88
March 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
April 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
May 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
June 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
YTD TOTAL	24,642,143.26	101,464.74	19,368,740.17	0.00	1,128,022.75	4,303,232.60	13,937,484.82	10,446,552.89	96,156.80

PAYOR MIX - YTD % OF REVENUE

	FEB	JAN	DEC	3 MONTH AVERAGE
MEDICARE	46.55%	45.54%	43.11%	45.07%
MEDI - CAL	34.66%	35.12%	37.88%	35.89%
THIRD PARTY	17.37%	16.81%	16.57%	16.92%
PRIVATE	1.42%	2.53%	2.44%	2.13%

ACCOUNTS RECEIVABLE AGING

	JAN \$ OUTSTANDING	FEB DAYS OUT	JAN DAYS OUT	DEC DAYS OUT
MEDICARE	2,293,137.65	50.92	40.01	38.38
MEDI - CAL	1,952,930.03	54.62	54.36	52.30
THIRD PARTY	982,598.63	58.19	53.87	61.48
PRIVATE	791,542.56	369.57	684.32	633.46
LTC ONLY (INCLUDE)	1,610,600.62	71.47	67.57	68.50
OVERALL	6,020,208.87	60.31	55.46	55.54

**MAYERS MEMORIAL HOSPITAL
2017-2018 OPERATING ACTUAL**

YEAR TO DATE
02/28/2018 02/28/2017
ACTUAL ACTUAL

	July-17	AUG	SEPT	OCT	NOV	DEC	Jan-18	FEB	MAR	APR	MAY	JUN	ACTUAL	ACTUAL
Operating Revenue:														
Routine														
Acute	294,963	457,955	454,120	494,251	559,625	444,468	553,778	526,757	0	0	0	0	3,785,915	3,624,551
SNF	736,026	717,965	750,455	733,366	717,729	723,771	694,221	606,982	0	0	0	0	5,680,514	5,701,973
Ancillary														
Acute	119,931	245,848	200,888	208,207	217,627	162,164	189,742	174,714	0	0	0	0	1,519,121	2,261,641
SNF	1,690	4,681	4,077	0	0	0	486	0	0	0	0	0	10,934	46,592
Outpatient	1,700,914	1,759,559	1,746,239	1,903,024	1,720,625	1,453,378	1,903,671	1,602,038	0	0	0	0	13,789,447	12,860,565
	2,853,523	3,186,008	3,155,779	3,338,847	3,215,605	2,783,781	3,341,897	2,910,491	0	0	0	0	24,785,932	24,485,323
Less Deductions:														
Contractuals - Care/Cal	693,704	831,328	1,014,479	(54,668)	873,431	695,895	920,833	822,336	0	0	0	0	5,797,338	5,983,412
Contractuals - PPO	99,427	146,799	77,030	154,269	107,440	106,134	187,314	96,686	0	0	0	0	975,099	861,641
Charity Care & Write off	40	0	0	(117)	25,649	0	19,503	20,836	0	0	0	0	65,911	42,452
Other Contractual write offs	9,121	16,095	74,531	120,101	123,660	59,174	29,908	34,524	0	0	0	0	467,113	424,556
Provision For Bad Debts	63,371	59,801	7,520	(36,167)	(3,578)	60,023	(36,728)	37,762	0	0	0	0	152,004	687,757
Total Deductions	865,662	1,054,022	1,173,561	183,417	1,126,602	921,226	1,120,830	1,012,143	0	0	0	0	7,457,464	7,999,619
Other Revenue														
Net Revenue	27,952	27,863	34,158	51,934	42,194	36,865	38,559	65,665	0	0	0	0	325,210	224,873
	2,015,812	2,159,850	2,016,376	3,207,364	2,131,198	1,899,440	2,259,626	1,964,013	0	0	0	0	17,653,678	16,720,377
Operating Expenses:														
Salaries - Productive														
Salaries - Non-productive	749,823	779,700	728,147	787,974	685,157	762,979	726,007	729,453	0	0	0	0	5,969,240	6,100,927
Employee Benefits	95,062	78,043	130,366	88,427	97,619	75,982	110,104	83,014	0	0	0	0	758,617	748,666
Supplies	157,107	253,835	249,583	231,600	229,467	246,107	284,987	241,435	0	0	0	0	1,964,025	1,788,017
Professional Fees	199,261	140,839	121,683	137,279	199,812	136,032	140,424	149,235	0	0	0	0	1,488,128	1,478,706
Acute/Swing/OB Purchased Serv	5,625	6,512	4,500	4,426	28,154	13,990	22,181	56,696	0	0	0	0	142,084	51,128
SNF Purchased Services	96,618	136,637	117,212	114,748	115,893	105,672	116,949	86,898	0	0	0	0	890,617	538,561
Other Purchased Services	111,029	179,190	148,781	115,843	137,518	124,103	187,297	113,322	0	0	0	0	1,117,083	1,049,875
Repairs & Maintenance	61,832	61,202	70,909	38,510	39,014	(9,511)	62,325	22,247	0	0	0	0	346,527	272,115
Utilities	46,704	51,622	45,406	36,223	34,346	38,499	43,746	34,797	0	0	0	0	333,342	346,637
Insurance	14,838	22,630	17,169	17,169	17,297	17,297	17,297	17,297	0	0	0	0	140,992	145,968
Other Expense	33,642	34,509	45,929	39,598	40,498	43,533	141,213	50,063	0	0	0	0	428,984	345,939
Depreciation	103,249	105,387	106,100	106,244	106,244	106,313	105,958	105,958	0	0	0	0	845,452	889,602
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	27,690	26,947	85,470	19,661	19,609	19,999	19,865	19,761	0	0	0	0	239,001	247,146
Interest	1,680	2,786	1,418	1,587	2,304	957	2,236	2,444	0	0	0	0	15,413	30,373
Rent/Lease Equipment	5,199	10,647	2,935	4,925	11,399	1,929	10,466	17,104	0	0	0	0	64,603	67,382
Total Operating Expense	1,961,186	2,119,502	2,084,948	1,937,282	1,977,829	1,927,974	2,046,361	1,931,593	0	0	0	0	15,968,676	15,295,922
Net Operating Rev over Expense	54,626	40,348	(48,572)	1,270,082	153,369	(28,534)	211,265	32,420	0	0	0	0	1,685,003	1,424,455
Non-Operating Revenue:														
Non-operating Revenue	160,064	197,463	160,064	162,564	206,975	244,597	210,180	165,064	0	0	0	0	1,506,972	1,435,764
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	0	0	0	0	59,341	59,341
Total Non-Operating Revenue	152,647	190,045	152,647	155,147	199,558	237,179	202,762	157,647	0	0	0	0	1,447,632	1,376,498
Net Revenue over Expense	207,273	230,393	104,075	1,425,229	352,926	208,645	414,027	190,067	0	0	0	0	3,132,634	2,800,953
DAYS CASH ON HAND (MTD)	74.93	53.39	42.80	106.52	102.60	110.76	97.42	85.07	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	YTD	0.00
AVERAGE YTD	74.93	64.16	57.04	69.41	76.05	81.83	84.06	90.86	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		

**MAYERS MEMORIAL HOSPITAL
2016-2017 OPERATING ACTUAL**

	July-16	AUG	SEPT	OCT	NOV	DEC	Jan-17	FEB	MAR	APR	MAY	JUN	06/30/2017 TOTAL
Operating Revenue:													
Routine													
Acute	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	3,624,551
SNF	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	5,701,973
Ancillary													
Acute	219,129	346,598	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	254,851	175,859	2,261,641
SNF	5,425	6,298	6,979	2,891	5,451	6,827	2,535	6,827	12,712	5,786	5,288	4,188	74,566
Outpatient	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	19,742,434
	2,681,020	3,687,546	3,013,069	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,792,266	36,548,468
Less Deductions:													
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938
Contractuals - PPO	81,962	68,102	144,118	108,885	114,790	83,638	93,296	166,850	107,586	111,281	127,254	91,514	1,299,275
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,966	210,876	79,284	20,893	51,817	7,190	846,941
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,780	31,630	41,437	118,781	27,441	444,161
Net Revenue	1,792,701	2,490,702	1,763,269	2,125,097	2,004,116	1,867,950	2,669,878	2,006,643	2,039,822	1,845,219	2,146,511	1,346,146	24,098,075
Operating Expenses:													
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031
Salaries - Non-productive	92,359	77,138	109,946	109,369	94,837	78,703	181,042	5,272	148,323	106,967	76,557	93,108	1,173,620
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	142,495	260,889	2,350,610
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	135,760	103,202	1,194,880
Acute/Swing/OB Purchased Serv	15,117	4,264	4,989	4,855	3,942	3,665	5,220	9,066	3,437	5,067	43,457	10,059	113,147
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	76,197	89,147	808,039
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	124,767	151,481	1,585,578
Repairs & Maintenance	25,838	33,555	31,083	31,196	63,116	39,150	29,682	39,150	16,499	26,246	34,803	37,894	387,557
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	495,249
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	18,246	18,246	213,949
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239
Depreciation	108,490	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,622	103,723	1,337,941
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266
Interest	9,075	9,104	(8,929)	5,996	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,568)	39,002	6,813	1,604	12,872	127,673
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666
Net Operating Rev over Expense	(229,044)	623,790	(216,046)	148,604	138,778	29,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409
1,424,455	0	0	0	0	0	0	0	0	0	0	0	0	1,424,455
Non-Operating Revenue:													
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	59,341
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	428,567	2,275,696
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	280,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,097,908	3,493,229	3,253,105	2,800,953

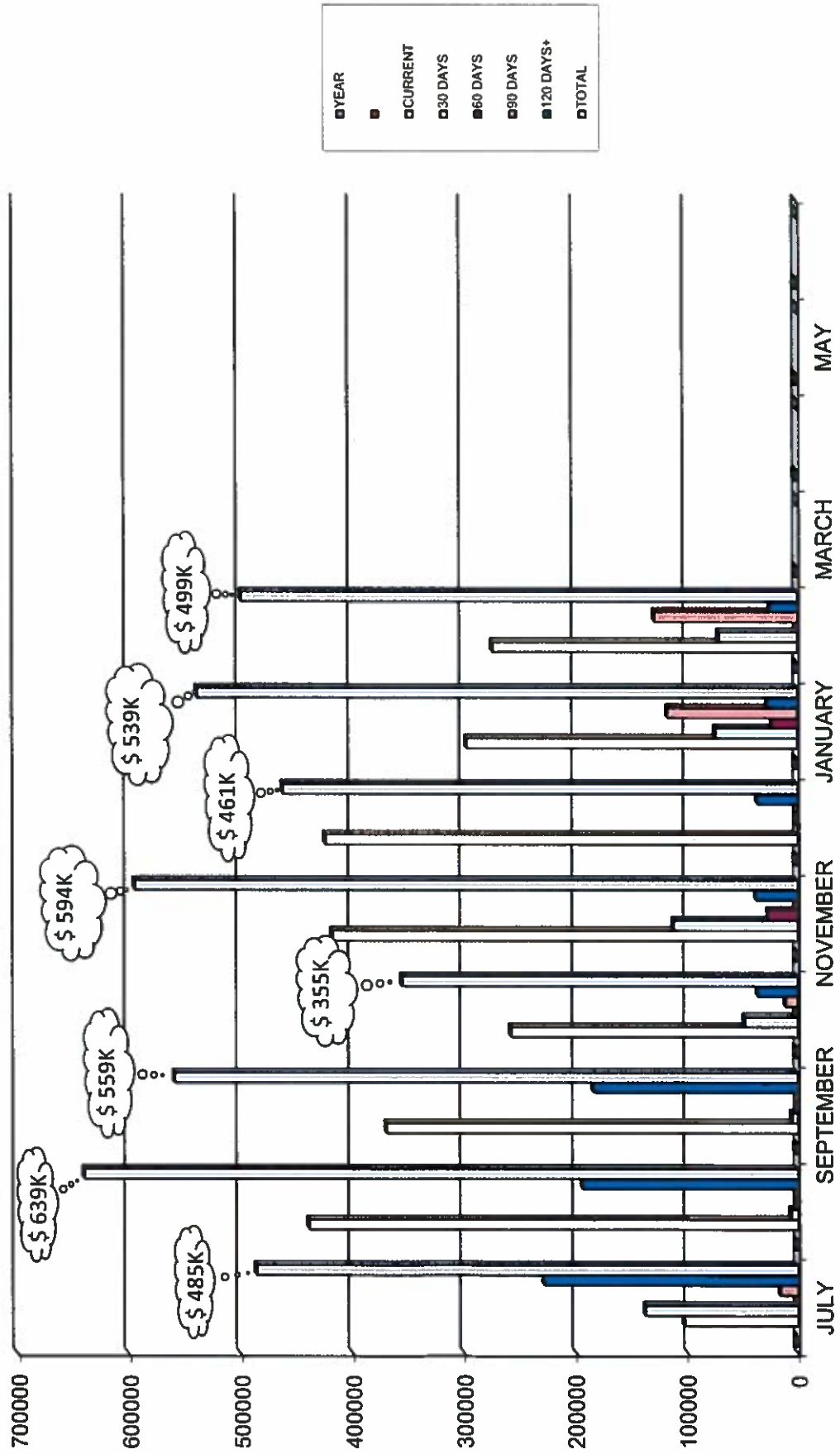
MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED FEBRUARY 28, 2018
 FISCAL 2018

FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD ACTUAL YTD

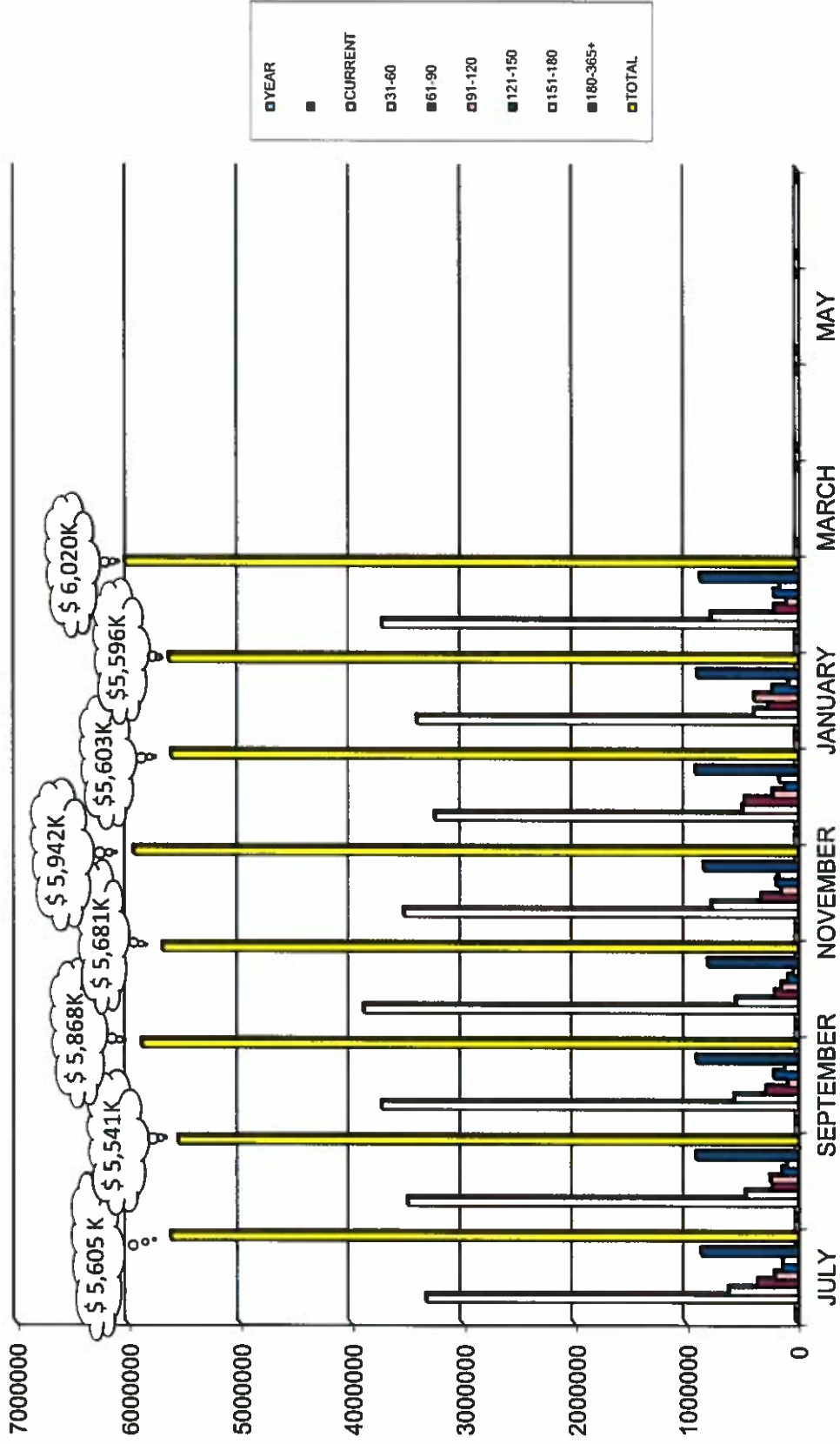
	FEBRUARY 18	FEBRUARY 17	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 3,785,915	\$ 3,624,551	161,363.83	4%
SNF	\$ 5,680,514	\$ 5,701,973	(21,458.93)	0%
Inpatient Ancillary Revenue				
Acute/OB/Swing	1,519,121	2,261,641	(742,519.59)	-33%
SNF	10,934	46,592	(35,658.02)	-77%
Outpatient Revenue	13,789,447	12,860,565	928,881.62	7%
Total Gross Revenue	\$ 24,785,932	\$ 24,495,323	290,608.91	1%

	ACTUAL YTD	ACTUAL YTD	Variance	Variance %
	FEBRUARY 18	FEBRUARY 17		
Statistics				
Patient Days	19635	20133	(498)	-2.5%
Outpatient Services	1,086	847	239	28%
Labs	6,392	6417	(25)	0%
Imaging	3,264	3123	141	5%
Hospice	861	650	211	32%
PT	2307	2011	296	15%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2017	3,321,560.72	616,495.49	352,261.32	198,260.98	126,718.65	129,986.30	859,622.31	5,604,905.77
AUGUST	2017	3,486,290.52	462,742.97	217,713.12	238,242.09	134,538.03	93,559.85	908,189.48	5,541,276.06
SEPTEMBER	2017	3,716,851.80	565,468.07	276,424.07	85,904.90	206,053.51	115,235.10	902,467.72	5,868,405.17
OCTOBER	2017	3,878,268.98	550,399.54	195,477.77	139,291.21	80,924.84	33,499.41	803,608.22	5,681,469.97
NOVEMBER	2017	3,518,916.39	769,343.28	316,276.66	140,353.74	186,633.17	170,819.77	839,415.05	5,941,758.06
DECEMBER	2017	3,243,622.20	491,547.71	469,975.10	219,750.34	104,887.94	161,691.51	912,227.53	5,603,702.33
JANUARY	2018	3,402,996.47	385,392.95	253,295.16	385,640.47	218,687.99	79,615.31	897,710.52	5,623,338.87
FEBRUARY	2018	3,715,116.87	772,921.84	202,819.00	94,892.13	207,117.75	158,174.02	869,167.26	6,020,208.87
MARCH	2018								0.00
APRIL	2018								0.00
MAY	2018								0.00
JUNE	2018								0.00

ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2017	103,160.11	138,310.99	27.87	15,750.00	228,263.69	485,512.66
AUGUST	2017	437,957.64	5,833.74	530.00	514.50	194,559.18	639,395.06
SEPTEMBER	2017	369,351.58	5,167.09	0.00	0.00	184,406.75	558,925.42
OCTOBER	2017	257,922.22	48,175.37	2,175.46	10,847.34	36,407.52	355,527.91
NOVEMBER	2017	417,741.16	112,315.79	26,262.80	0.00	37,580.32	593,900.07
DECEMBER	2017	423,599.83	195.55	1,022.44	475.80	36,340.32	461,633.94
JANUARY	2018	297,149.27	74,491.88	22,534.31	117,567.94	26,848.21	538,591.61
FEBRUARY	2018	273,860.44	71,391.75	310.93	129,227.94	24,169.10	498,960.16
MARCH	2018						0.00
APRIL	2018						0.00
MAY	2018						0.00
JUNE	2018						0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2018

	2018												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average
BEGINNING AP BALANCE	491,563.75	485,512.66	639,395.06	558,925.42	355,527.91	593,900.07	461,633.94	538,591.60	0.00	0.00	0.00	0.00	515,631.30
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CASH COLLECTIONS													YTD total
PATIENT PAYMENTS	1,441,915.58	1,798,338.39	1,557,840.85	1,863,353.57	1,871,150.20	1,795,777.37	1,977,003.96	1,308,627.74	0.00	0.00	0.00	0.00	13,614,007.66
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	116,497.00	0.00	0.00	0.00	0.00	0.00	116,497.00
DSH (Disproportionate Share)	15,878.00	0.00	0.00	16,259.00	0.00	0.00	15,900.00	0.00	0.00	0.00	0.00	0.00	48,037.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	6,577,725.68	0.00	17,467.19	11,278.51	0.00	0.00	0.00	0.00	0.00	0.00	6,606,471.38
PRIME	0.00	0.00	0.00	0.00	0.00	750,000.00	0.00	0.00	0.00	0.00	0.00	0.00	750,000.00
IGT	0.00	0.00	0.00	1,178,883.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,178,883.84
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQARF	9,177.00	0.00	0.00	2,200,636.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,209,813.76
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	51,004.54	10,215.64	24,861.80	4,126.29	1,233.12	11,391.39	363,208.46	63,626.36	0.00	0.00	0.00	0.00	366,071.95
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	0.00	0.00	0.00	0.00	529,667.60
VENDING / CAFETERIA	3,562.05	4,502.52	3,006.44	4,351.11	4,049.86	3,971.67	4,475.59	3,256.05	0.00	0.00	0.00	0.00	17,856.00
MISC (REBATES/REIMB ETC)	22,819.31	23,206.89	41,026.39	45,608.77	83,227.95	114,832.58	81,892.46	65,370.02	0.00	0.00	0.00	0.00	31,175.29
TOTAL COLLECTIONS	1,546,588.48	1,838,495.44	8,206,693.16	5,315,451.34	1,979,360.32	2,689,483.52	2,561,209.47	1,809,184.12	0.00	0.00	0.00	0.00	25,946,465.85
EXPENSES													YTD total
INCOME STATEMENT EXPENSES	1,856,257.47	2,011,328.71	1,957,430.54	1,829,451.00	1,869,280.65	1,820,704.38	1,940,167.00	1,931,592.95	0.00	0.00	0.00	0.00	15,216,212.70
ASSET EXPENSES	5,857.00	172,821.38	31,902.00	22,882.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	233,462.38
CIP EXPENSES	24,460.24	226,686.34	133,591.91	104,236.86	6,730.76	10,775.36	45,881.66	34,139.55	0.00	0.00	0.00	0.00	586,502.68
IGT EXPENSES / PRIME REPYMT	0.00	574,768.00	0.00	0.00	0.00	375,000.00	375,000.00	0.00	0.00	0.00	0.00	0.00	1,324,768.00
USDA EXP (PAYOFF AP & GO BOND,ETC)	0.00	0.00	6,384,249.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,384,249.83
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,146.22	40,146.22	40,146.22	40,146.22	40,146.22	40,117.65	40,117.65	40,117.65	0.00	0.00	0.00	0.00	321,084.05
MEDICARE/MCAL REPAYMENT PLANS	268,003.05	0.00	0.00	0.00	0.00	0.00	95,610.00	0.00	0.00	0.00	0.00	0.00	363,613.05
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	0.00	0.00	98,517.76
CAPITAL LEASES	2,082.58	2,082.41	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	0.00	0.00	0.00	0.00	16,660.47
PG & E RETROFIT PAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LINE OF CREDIT Prin/Int Payments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENSES	2,209,121.28	3,040,147.78	8,561,717.80	2,011,113.38	1,930,554.93	2,260,994.69	2,511,173.61	2,020,247.45	0.00	0.00	0.00	0.00	24,545,070.92
collections less expenses	(662,532.80)	(1,201,652.34)	(355,024.64)	(3,304,337.96)	(48,805.39)	(428,488.83)	(50,035.86)	(211,063.33)	0.00	0.00	0.00	0.00	1,401,394.93
ENDING AP BALANCE	485,512.66	639,395.06	558,925.42	355,527.91	593,900.07	461,633.94	538,591.60	498,960.16	0.00	0.00	0.00	0.00	516,555.85
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00